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EXECUTIVE SESSION

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WEDNESDAY, JUNE 21, 1978

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United States Senate,

Subcommittee on Health of the  
Committee on Finance,

Washington, D.C.

The Subcommittee met, pursuant to notice, at 9:10 a.m.  
in room 2219, Dirksen Senate Office Building, Hon. Herman  
Talmadge (Chairman of the Subcommittee) presiding.

Present: Senators Talmadge, Gravel, Curtis and Danforth.

Senator Talmadge. Gentlemen, as I explained yesterday,  
this bill has been in the works for about three years. Our  
staff has been working with practically every aspect of health  
care and delivery in the United States. Virtually all of them  
have had some input in it. We were involved long before HEW  
and the President recognized that this is a problem that needed  
attention.

The problem is that we are spending about \$51 billion a  
year, as I recall, in Medicaid and Medicare funds, and that  
has been escalating at about 15 percent a year.

Up until this year -- and I believe there has been some  
slight decrease this year, has there not?

Mr. Constantine. What is the total increase?

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1 Mr. Fulbertson. I think the increase, as far as Medicare  
2 and Medicaid altogether, Mr. Chairman, between '78 and 1980,  
3 the figure I remember is a total of a 30 percent increase in  
4 Federal outlays on Medicare and Medicaid.

5 Mr. Constantine. A two-year period.

6 Senator Talmadge. I thought there had been some slight  
7 decrease this year.

8 Mr. Constantine. There had been some slight decrease in  
9 the rate of increase, a slight decline. In part, there has  
10 been a change in the number of eligibles at Medicaid as well.

11 Senator Talmadge. One of the problems, of course, we  
12 have in this legislation, not only is it complexity, it is  
13 one of the most complex pieces of legislation that I have  
14 ever dealt with since I have been in this Senate.

15 We have divided jurisdiction. We have two committees  
16 in the House and two committees in the Senate.

17 The Senate Human Resources Committee marked up a bill  
18 which was substantially the one recommended by the President  
19 last year. The Commerce Committee has been dealing with it  
20 and, thus far, has not reported a bill.

21 Ways and Means has not yet reported a bill.

22 What I was hopeful of being able to do is for our Finance  
23 Committee to report a bill and attach it to some House-passed  
24 bill, ask for a conference of the two committees and go to  
25 Conference and try to work out a bill.

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1 I do believe that time is of the essence. I think that  
2 it is most important that this Committee report a bill. We  
3 have one that we think is reasonable; we have one that we  
4 think is workable; and it does not put the arbitrary flat  
5 9 percent cap on which we think would do inequity to efficient  
6 hospitals and reward inefficient hospitals.

7 Jay, if you will take up that point, I think we can  
8 proceed.

9 Mr. Constantine. Yes, sir.

10 Mr. Chairman, I thought it would be helpful if I intro-  
11 duced these two gentlemen. Glen Marcus is head of the Health  
12 Branch Bureau of the Congressional Research Service, Library  
13 of Congress. He has worked for us for ten years. He and his  
14 people have had a great deal of input into the bill.

15 'Glen' is leaving after about 20 years with the government  
16 next month to go with Connecticut General. They are taking  
17 away one of our best people, and he has done a superb job, he  
18 and his staff, on the work in the bill and have had a great  
19 deal of input.

20 Bill Fullerton is Deputy Administrator of the Health Care  
21 Financing Administration. You may recall, in 1969, when  
22 Senator John Williams introduced the resolution directing the  
23 staff to conduct a complete investigation and submit a report  
24 on the operations of Medicare and Medicaid, essentially Bill  
25 and I -- Bill was then with the Congressional Research Service --

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1 Bill and I were in a little room in the basement working for  
2 six months and so on, and then the Committee held ten days of  
3 hearings after that report came out, and a fair amount of  
4 legislation came out of that work. And Bill, subsequently,  
5 in 1970, went to the Ways and Means Committee where he was  
6 Chief of the Health Staff Under Wilbur Mills and worked there  
7 for five years.

8 He then retired. He is now unretired and Deputy Adminis-  
9 trator of the Health Care Financing Administration and he is,  
10 according to Secretary Califano, the principal department  
11 official charged with the responsibility of their work in  
12 hospital cost containment.

13 Secretary Califano has indicated that if anybody has  
14 any questions on hospital cost containment or if instant policy  
15 is desired, Mr. Fullerton is the man who makes those decisions.  
16 He is here this morning. The Commerce Committee is voting,  
17 presumably, I believe, this morning on their version of an  
18 overall hospital cost containment approach, not Medicare and  
19 Medicaid, but everything.

20 The best estimate is that they will approve a proposal.

21 Mr. Fullerton. We are quite confident.

22 Mr. Constantine. They are confident. I do not know how  
23 many Veterans' Administration hospitals they have left, but  
24 probably they have enough for a favorable vote.

25 Mr. Chairman, yesterday --

1 Senator Talmadge. As I recall, yesterday we approved  
2 items 6 and 10; nothing else.

3 Mr. Constantine. Yes. We discussed Sections 11 and 12  
4 but no votes were taken, no decisions were made on those  
5 sections. Section 10 was the only section approved by the  
6 Committee.

7 We suggested at that time that the Committee not turn to  
8 the hospital reimbursement reform provisions until tomorrow  
9 for purposes of mark-up, but we thought we certainly thought  
10 we ought to get into that today on Sections 2, 3 and 4 of the  
11 bill because those are the most significant sections of the  
12 bill and the most complex sections of the bill.

13 What we will do, as we go along, is indicate any changes  
14 and Bob Hoyer and John Kern of our staff will call my attention  
15 to any omissions, and Dave is welcome to, also, between what  
16 the bill has, what is now suggested, and what was in the bill  
17 as originally introduced.

18 The bill as originally introduced dealt only with adjusted  
19 hospital routine costs, initially. Subsequent to that, they  
20 were to do work on comparing ancillary costs, x-ray laboratory,  
21 pharmacy, operating room, outpatient department costs, all of  
22 those costs that are not routine. Routine are essentially  
23 room, board and routine nursing costs of the hospital.

24 The point of the original S. 1470 approach was to  
25 develop an orderly process and as the state of the art and the

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1 expertise advanced, to modify the reimbursement to conform to  
2 two basic elements of the Talmadge bill -- that is, that an  
3 equitable approach to reimbursement under Medicare and Medicaid  
4 and getting a handle on it was to classify hospitals so that  
5 you are talking about similar types of facilities in similar  
6 locations.

7 Secondly, to compare those hospitals so as to determine  
8 which hospitals to compare those cost centers to determine  
9 which are relatively efficient, which are relatively ineffi-  
10 cient, and which are in the middle, and then reward those which  
11 are and then reward those which are more efficient and then  
12 penalize those which are inefficient.

13 That is the basic thrust of the Talmadge approach to  
14 reimbursement.

15 The bill has been generally endorsed by the Federation  
16 of Hospitals, specifically endorsed by the Federation of  
17 Hospitals, and substantially supported by the American Hospital  
18 Association. Both organizations have some suggested modifica-  
19 tions.

20 During the hearings on the bill, the Administration and  
21 those advocates of a big approach, a broad approach covering  
22 all hospitals and all payers and all services, said that  
23 the problem with the Talmadge bill which had been endorsed  
24 by the President during his campaign as the longrange answer  
25 to an equitable approach, was that it did not cover enough

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1 costs fast enough. That is while the bill provided a means  
2 for orderly extention over time to cover all hospital costs,  
3 compare them, reward and penalize, it originally only started  
4 out with adjusted routine costs.

5 Adjusted routine costs are, as I said, room, board and  
6 routine nursing costs.

7 Those costs amount to about 40 percent of hospital per  
8 diem costs. The estimate is taking out the variable costs,  
9 those exceptions that you see up there, brings that down to  
10 cover initially about 30 percent of the hospital's costs going  
11 in, 40 percent overall. Those variable costs, capital and  
12 related education and training, interms and residents and  
13 malpractice insurance, are probably about another 10 percent.

14 Is that right, Bill?

15 Mr. Fullerton. Yes.

16 Mr. Constantine. The reason that those costs -- and this  
17 was in the original -- those routine costs and those exceptions  
18 were in the original. They are highly variable. At this point  
19 in time, there is no way of comparing those in anything approxi-  
20 mating an equitable fashion.

21 You can have two 300-bed hospitals, one with six  
22 resident interns, another with 60 and you get a complete  
23 distortion of the per diem costs. Both cases perfectly justify  
24 their staffing.

25 The malpractice insurance varies all over the lot, obviously.

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1 There is no way of comparing that equitably at this point in  
2 time. Similarly, energy costs and the capital and related  
3 costs.

4 A new hospital, the newest hospital can be throwing off  
5 the greatest amount of depreciation. It was the highest cost  
6 to build, it was depreciating on a new base. That was in the  
7 original bill.

8 The original bill also had grouping of hospitals by bed  
9 size, type of hospital. Those were worked out, those first  
10 two items here, bed size and type of hospital, using the  
11 American Hospital Association's references in consultation  
12 with the American Association of Medical Colleges, the Council  
13 of Teaching Hospitals, all of the groups.

14 There are divergencies in the classification, but they  
15 concede that it is the best that can be done in terms of the  
16 present state of the art and their ability to compare institu-  
17 tions.

18 As an example of that, the Medical Colleges, when we are  
19 trying to define what a medical center was, there is no uniform  
20 definition of a medical center. For working purposes, the  
21 Talmadge bill says it is a principal hospital and the medical  
22 school. That is the way it was introduced two and a half years  
23 ago.

24 The Association of Medical Colleges have been trying  
25 desperately to come up with a better definition, because there

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1 are legitimately at least a dozen medical schools that have  
2 two, and in a couple of places, three centers, which it is  
3 very tough to define.

4 We have been working closely with them. We believe we  
5 can come up with a definition. That is left to another  
6 group.

7 I will discuss the Health Facilities Cost Commission in a  
8 moment here. One of the changes we recommend is a further  
9 classification change by rural or urban location. There does  
10 not seem to be any objection to that further refinement.

11 The dilemman, again, was the pressure to deal more  
12 immediately within Medicare and Medicaid with ancillary  
13 costs -- the balance of the costs which are not routine.

14 Last October when the Committee held about a day and a  
15 half hearing, there were some staff suggestions of a maximum  
16 allowable rate of increase, and so on, for dealing with the  
17 ancillary costs on an interim basis. What we are recommending  
18 here is essentially a modified version of the print the  
19 Committee had at that time with some other changes.

20 The key change was the Health Facilities Cost Commission.  
21 That, we believe, was the key change, the most significant  
22 one.

23 Recognizing that, this bill has problems. The bill, it  
24 is too complex. Apparently Senator Talmadge in his proposal  
25 is the only one who recognizes the difficulties of the

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1 complexities in trying to get a handle and moderate the  
2 hospital costs equitably. There are a lot of good hospitals  
3 out there trying to do a job and doing it responsibly and at  
4 reasonable cost. There are others which are inefficient,  
5 poorly utilized and at high cost and costing the government  
6 a lot of money, and other payers as well.

7 It is sorting them out. Most of the other proposals make  
8 no real attempt to sort out those which are performing from  
9 those which are not. The Talmadge bill is an effort to  
10 reward those who are performing.

11 The dilemma was that as the state of the art advances,  
12 as the methodology improves, to improve classification and  
13 comparison, what mechanism do you use to make those changes?

14 For example, the example I gave you of medical centers,  
15 as a better definition of medical centers comes up, how do you  
16 incorporate that into the program, to be as fair as possible  
17 to the hospitals and the medical schools?

18 The answer was to establish an entity which, on a continu-  
19 ing basis, would have responsibility for continually refining  
20 the classification and comparison of both the hospital and  
21 the cost so as to make them as equitable as possible. The  
22 objective is to make rough justice smoother as you proceed.

23 Senator Curtis. May I ask a question?

24 Mr. Constantine. Yes.

25 Senator Curtis. The creation of this Commission, was that

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1 in the Talmadge bill when we held the hearings?

2 Mr. Constantine. No. That is a new suggested change.

3 Senator Curtis. Is that a national commission, or a  
4 local one?

5 Mr. Constantine. National.

6 Senator Curtis. How large?

7 Mr. Constantine. Fifteen members. I was going to

8 explain it in detail now.

9 Senator Curtis. All right.

10 Mr. Constantine. It would be a 15-member group consist-  
11 ing of persons knowledgeable and expert in professional exper-  
12 tise in the reimbursement of health care facilities. The  
13 point is that this Commission would not only deal with  
14 hospitals but it would ultimately extend the comparison and  
15 classification to skilled nursing facilities under Medicare  
16 and Medicaid, Home Health Agencies, all the entities that we  
17 reimburse on a cost basis today on a straight reasonable cost  
18 basis, without any effective limitation.

19 The Commission would be 15 members, a majority of whom  
20 would be selected from Federal state and local governmental  
21 entities. The reason for that is because they are determining  
22 how those governments spend their money under Medicare and  
23 Medicaid.

24 There would be at least three members on the Commission  
25 nominated and selected from representatives from hospital

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1 groups to bring their expertise to bear. The balance would  
2 be selected from physicians anyone with recognized standing  
3 and knowledge in the cost area and the hospitals and other  
4 health care facilities operations.

5 Senator Curtis. Whom are they appointed by?

6 Mr. Constantine. Senator, the suggestion we have is to  
7 have them appointed by the Secretary. In that regard, we  
8 would make two points.

9 One was the staff is well aware of your concern about  
10 blank checks to the Secretary of HEW to do this. The dilemma  
11 is, what do you do when it is a governmental responsibility  
12 and this Commission was an effort to deal, in part, with your  
13 concern.

14 The dilemma was also this: this will not work if incom-  
15 petent people, and so on, are appointed to that Commission.  
16 The thing that we would urge the Committee to stress if it  
17 adopts this approach is that absolutely the most competent,  
18 expert people be appointed to that Commission because they  
19 have a continuing operating responsibility to improve the  
20 program.

21 The choice you had, Senator, if you made them Presidential  
22 appointees, which would give them status at a high level, as  
23 a practical matter, we all know those names go to the President  
24 from the Secretary anyway. If there wre another selection  
25 process to assure that kind of representation of competence,

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1 objectivity and expertise, we do believe, in talking with  
2 Mr. Fullerton, they do share that same concern. The point is  
3 how that translates into people, we do not know.

4 There are any number of Commissions where the Congress  
5 and the statute says it must be of recognized standing and  
6 distinction and knowledgeable and expert and objective and  
7 it does not mean anything at all when the appointments are  
8 made.

9 Senator Curtis. Of course, it has to be viewed in the  
10 light of the direction of the Secretary of HEW. On June 20th,  
11 he issued a statement where he is going to move in and  
12 regulate the naming of directors of insurance companies, a  
13 direct violation of the Ferguson-McCarren Act that left that  
14 to the states. I hold his statement right here, where he says  
15 because doctors receive fees for their services from these  
16 programs that therefore they should not be directors on Blue  
17 Cross-Blue Shield or commercial insurance companies.

18 And we do not know what happens down there.

19 I will not take time to argue this case right now.

20 Senator Talmadge. Senator, are you through?

21 Senator Curtis. I just want to point out to have one  
22 agency here that is a super agency to rule on all of these  
23 charges and one thing or another, we have a pretty big country  
24 and there are only a third of the Senate up for re-election,  
25 but the Federal Elections Commission is ruling on those things.

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1 One of my colleagues says that his report the other day  
2 on his campaign so far took 30 pages and he has to go there  
3 and get permission to buy postage stamps or run an ad in the  
4 paper, or something.

5 That is why I am interested in what sort of an agency  
6 we are going to create here, because in the light of the  
7 attitude and announced policy of the Secretary of HEW, he is  
8 out to control everything.

9 I do not think he has the slightest bit of authority to  
10 say who is eligible to be director of a corporation, but here  
11 it is.

12 Senator Talmadge. Would you like to comment, Mr. Fuller-  
13 ton?

14 Mr. Fullerton. Mrs. Chairman, what the Secretary announced  
15 yesterday was a notice of intent to issue regulations in the  
16 Medicare and Medicaid programs which expressed a great deal  
17 of concern that a number of the carriers operating under  
18 Medicare and Medicaid have boards of directors of which more  
19 than half of whom are physicians and people who stand to  
20 benefit from the decisions made from those organizations.

21 He is raising essentially a conflict of interest situation.  
22 He has no desire to get into naming people on boards of insur-  
23 ance companies or Blue Cross-Blue Shield plans. He is raising  
24 some very important questions for the public to comment upon.

25 These regulations cannot take course after a 60-day period

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1 of comment. Those regulations then become proposed regulations  
2 with an additional 60 days of comment, and the whole process  
3 will take another six or seven months with very wide and  
4 adequate public input into the process.

5 I think he has raised some very serious and important  
6 questions that we need to respond to, as a nation.

7 Senator Talmadge. Senator Danforth?

8 Senator Danforth. I do not want to interrupt your flow,  
9 but at some point I want to ask you a broad, very general  
10 question. Are you sort of in the middle?

11 Mr. Constantine. I am not sure, Senator. It is just as  
12 easy to handle it now.

13 Senator Danforth. Let me give you a hypothetical. Let  
14 us suppose -- I do not know what the simplest surgery is.  
15 Let us say it is a tonsilectomy. I do not know what it is;  
16 let us say it is a tonsilectomy.

17 If I live in, say, St. Louis and want to get a tonsil-  
18 ectomy I take it I have some options. I can go -- I do not  
19 know, maybe I can go to a doctor's office and get it done  
20 there, or I can go --

21 Senator Talmadge. Incidentally, if you will yield at  
22 that point, one of the provisions we are going to recommend  
23 is that surgery that can be performed in a doctor's office be  
24 performed there, and that will save a tremendous amount of  
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money.

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For instance, I had a biopsy several years ago and it

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was performed in my surgeon's office with a local anaesthetic.

4

Ten minutes later I walked out, got in my car and drove home.

5

The ordinary procedure would have been to put my in a

6

hospital which would have been an added cost of \$200 or \$300;

7

Senator Danforth. This is the kind of question I want

8

to ask. Just to spell out the hypothetical, let us assume

9

that a tonsillectomy is a very simple procedure. Then I have

10

an option. I can maybe go to a doctor's office or I can check

11

into a relatively low-cost hospital. Or I can go to Barnes

12

and they have, they will put me up there for a few days and

13

just do the works. The overhead is out of this world, and

14

so forth and so on.

15

Now, then, suppose, instead of a tonsilectomy, I want

16

a very complicated medical procedure, say -- I do not know,

17

open heart surgery or something.

18

that in a doctor's office, I would not think, or in a very

19

low-cost hospital. You would want to do that in a high-cost

20

hospital.

21

What I wanted to know, has anythought been given to



22

working that kind of a thing out? It seems to me that maybe

23

we should not be reimbursing a hospital for whatever its cost

24

is. Maybe we should, instead, simply be reimbursing the

25

patient for what his or her medical need happens to be, and

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1 then somehow encourage people to go to the cheapest medical  
2 stands available.

3 Mr. Constantine. There are two things there. The bill  
4 does address it in part and allows a potential for addressing  
5 it further.

6 First, essentially, the patient does not choose the  
7 hospital; it depends upon the staff privileges of his physician  
8 as to where he goes. There are, for example, in New York,  
9 anyway, too many hospitals in New York doing open-heart surgery;  
10 some under-utilized. There is a correlation between the  
11 frequency that a given hospital does the procedure and the  
12 mortality rates. They are skilled and better trained and have  
13 a greater success.

14 The planning process, for better or worse, that some of  
15 us do not think is working very well, if at all, is designed  
16 to deal with the facilities in terms of approving an open-  
17 heart unit for Barnes but not for this other hospital which  
18 should not be undertaking it, or would be syphoning patients  
19 off to deal with it on that basis.

20 Additionally, the Administration and others, Yale  
21 University and some others, have been working on a case mix  
22 approach, designed to reimburse institutions based upon the  
23 mix and the type of diagnosis to deal with that; in effect,  
24 to allow so much for this kind of case, recognizing how much  
25 it costs for this type of case with these complications, as

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1 opposed to that.

2 They are more optimistic about it than we are. We think  
3 it is a good concept, but it is a long way off and needs a  
4 lot more work. It is being demonstrated now in New Jersey,  
5 I believe, and so on. That is another approach to dealing  
6 with what you have got.

7 Essentially the key point is the hospital to which the  
8 patient goes is dependent upon his personal physician's,  
9 his physician's staff privileges and judgment as to where  
10 the procedure should be done, rather than the patient's judgment.

11 Senator Danforth. Something is wrong here. I hope I am  
12 not getting back to square one in this whole exercise. It  
13 seems to me that something is wrong:

14 I read an article in "Science" magazine which presented  
15 charts showing the increased cost of medical care and the  
16 increase in life expectancy. Of course, the increased costs,  
17 the curve has just gone straightup and the life expectancy  
18 curve has been very, very flat for about 20 years or so.

19 What this means to me is that we are paying something  
20 other than improving people's health, and I wonder why?

21 I understand it is the doctor's hospital privileges, and  
22 so on, that are important, but why should we be delegating  
23 the responsibility to determine how much we should pay to a  
24 doctor who might say, well, you know, to pierce my daughter's  
25 ears we had better check her into Barnes hospital and do a

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brain scan on her.

Mr. Constantine. Senator, two things. The mortality rates, you are absolutely right, have been essentially flat, despite the enormous investment. Of course, the mix of costs has changed.

Fewer people are dying from this cause, and more from that. There has been a substantial shift in the causes of death.

The idea -- and I hate to open up another can of worms -- of the PSRO program was to provide the review so that if that patient did not have to have her ears pierced in a hospital setting that they would say we will not pay for it. It is an inappropriate setting, or she is there too long, or these services are too many. That is the concept behind it.

Senator Curtis. Here is the thing that disturbs me. I am not worried about the doctors, they are well-educated. They can go out and make a living somehow. I am concerned about patients. It is a medical decision where certain services should be performed.

The Chairman is pretty tough. They gave him a biopsy in the office. But there are other people of longstanding diseases or problems, heart conditions, they may be diabetic, many other things. They may be of a nervous disorder, and it is a medical decision where they should be. And I do not think it is a governmental decision at all.

1 Mr. Constantine. Senator, the staff agrees with you;  
2 it is a professional decision on that.

3 I think that the point is, you do have, the way the  
4 programs work, often there is not much choice, or too much  
5 choice, of available resources. You have too many units doing  
6 the same thing, that kind of thing, or the physician might  
7 not have appropriate staff privileges. It is a professional  
8 decision, no question about it as to which hospital the  
9 patient should go to.

10 Senator Curtis. Is there anything in writing as to  
11 what the health admission policies will cost?

12 Mr. Constantine. We have a summary of it here, a  
13 description of it. At the briefing yesterday Mr. Swoap asked  
14 for clarification. We agreed certain additional things he  
15 raised were absolutely consistent with the intent and should  
16 be spelled out. That is, their authority is limited only to  
17 Medicare and Medicaid and the Social Security health program.

18 Senator Curtis. We have to look down the road and see  
19 what authority they will be exercising twenty years from now.  
20 As I understand it, it is a new proposal; we have had no  
21 hearings on it. It either is going to do nothing or it will  
22 have pretty substantial control over the practice of medicine  
23 throughout the country.

24 Mr. Constantine. It has no responsibilities for the  
25 practice of medicine. It has to do only with reimbursement

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1 Senator Curtis. Over-utilization, are they being stuck  
2 for things?

3 Mr. Constantine. Yes, sir. The private health industry,  
4 the Association, came to us and recommended an amendment last  
5 year to mandate the PSRO's review private patients. They  
6 wanted that review because of the problems in over-utilization  
7 in conjunction with this bill. They wanted anti-trust exemp-  
8 tion because they are having hellish problems with over-utiliza-  
9 tion and inappropriate utilization, so they could act  
10 collectively to do that.

11 That was in our meetings with them. They wanted that  
12 authority. They are handicapped in that regard. It is a  
13 general problem.

14 It is not restricted to the Federal programs.

15 Senator Gravel. What testimony did we receive with  
16 respect to the possibility of just clamping a lid onto the  
17 level of normal inflation?

18 Mr. Constantine. Essentially, the testimony we received  
19 was that of the Secretary, Secretary Califano, who wanted to  
20 limit the increase to their original proposal, which was to  
21 the GNP deflator plus one-third of the difference between the  
22 GNP deflator saying, for the sake of argument, 6 or 7 percent,  
23 and the actual rise in hospital expenditures. Is that  
24 correct?

25 Mr. Fullerton. It turned out to be 9 percent.



1 Mr. Constantine. The famous 9 percent.

2 Mr. Fullerton. The bill in the Commerce Committee right  
3 now is one and a half times the GNP deflator. The deflator  
4 is at the 6 percent level and there is a 9 percent increase.  
5 You give the hospitals inflation, plus half again. That is  
6 the proposal that the Administration supports and the  
7 Commerce Committee.

8 Mr. Gravel. Why would you need half again; if you just  
9 cover the normal increase of inflation of the rest of society,  
10 why would you need half again for medical purposes?

11 Mr. Fullerton. In constructing the bill, we had quite  
12 a bit of discussion on that. The hospital costs at that time  
13 were raising well in excess of 15 percent and we wanted to  
14 bring the rate of increase down. If we had brought it down from  
15 15 percent to 6 percent, it would have resulted in large  
16 distortions.

17 So the problem we faced was we did not want to bring it  
18 down that rapidly. We thought there should be some allowance  
19 for the increase of intense services and hospitals. There  
20 should be some reasonable amount permitted to the hospital  
21 industry to increase the costs associated with increasing the  
22 intensity of services, new technology, and so on.

23 Senator Gravel. Does not all industry have the problem  
24 of financing new technology and continue the rate of obsoles-  
25 cence? This is not something indigenous to the health care

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1 field.

2 Mr. Fullerton. Yes, sir. You make a good point on  
3 that.

4 Senator Gravel. Mr. Chairman, in reviewing this and the  
5 work that my staff has prepared for me, we have taken a lot of  
6 interest. I just had a meeting with a situation in Alaska  
7 where we have a government hospital and right along side of  
8 it a private group, ministry of health, to set up a new  
9 hospital, complete duplication, and no apparent control of  
10 the situation.

11 Going back over the legislation and how that can be  
12 solved, and meeting with these people and listening to them  
13 talk and talking with groups of doctors, I think -- and this  
14 is not to be simplistic -- I think that the problem is just  
15 that there is no discipline, just no discipline in the whole  
16 health care field, no competition, and they are dealing with  
17 a consumer who is totally, morally and psychologically, in  
18 their hands.

19 When they are dealing with the consumer, they do not  
20 deal with a consumer unless they are sick, so the only time  
21 they have got you is when they have you psychologically, so  
22 you have no discipline, you have no competition, and now we  
23 are going to set up a government program which is going to try  
24 to get into the economics of making individual economic  
25 decisions through the entire plethora of the health care system.

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1 I am more persuaded the same thing is in the private  
2 sector. Two, three years ago I met a doctor in Los Angeles  
3 who had opened a business -- his name escapes me now. If we  
4 wanted to have a hearing and get his records spread on the  
5 public record, I think it might be interesting.

6 I spent about three hours in his office because I was  
7 absolutely fascinated with what he was doing. He was making  
8 a million dollars. He was getting very wealthy. His job was  
9 he would go to insurance companies or private funds and offer  
10 to decrease their costs of what it is to render the health  
11 care by merely policing the people who are rendering the ser-  
12 vice.

13 He would show me instances like a doctor took six x-rays.  
14 He would call up on the phone and say, I want to see the x-rays.  
15 The doctor has to send in the x-rays, so he sends in the x-rays.  
16 Three of the x-rays are all blank. So he would write back and  
17 say, we are only going to pay for three of them; you eat the  
18 other three. The next time you take x-rays you can read.

19 Or one would be filling teeth and he would check the  
20 records. Those teeth would not be there to fill, but they  
21 were charged for the filling of the teeth.

22 This is not the majority, but it is certainly a sizable  
23 proportion and the PSRO's have not even begun to address it.  
24 This doctor has difficulty going into states, because the  
25 state's AMA would try to legislate him out of existence so he

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1 could not go in. He spent most of his time, 90 percent of  
2 his time, doing nothing more than fighting the political battle  
3 from state to state to get in so that there could be a disci-  
4 poine on the people who are rendering the health care.

5 Senator Talmadge. If you would yield at that point, that  
6 is what we tried to address in our anti-fraud and anti-abuse  
7 amendments.

8 Mr. Constantine. What the bill does do, the Administra-  
9 tions GNP deflator may or may not affect the costs of goods  
10 and services in hospitals. What the Talmadge bill tried to  
11 do, and tries to do, and we believe reasonably does, is to  
12 set up a market basket of the goods and services which hospi-  
13 tals purchase and pay for to the extent possible to parallel  
14 that, because their mass of goods and services may not be the  
15 same as the general economy's. In other words, to get an  
16 index of inflation and what they are actually using, adjusting  
17 that for prevailing wage level differences and including the  
18 Gravel provision there, taking care of Alaska and Hawaii, the  
19 price differentials there, and then adjusting for prevailing  
20 wage level differences. There is a keen difference in the  
21 wage treatment here, I may as well address it, between what  
22 the Talmadge bill has and what the Administration and Labor  
23 is trying very hard for.

24 They want a blank check for wage costs. They want unlim-  
25 ited wages passed through and wage components account for,

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1 including supervisory personnel, account for a little more  
2 than 50 percent of the hospital costs, that all increases to  
3 the extent that you exceed a limit are passed through  
4 indiscriminately.

5 Senator Curtis. Who wants that?

6 Mr. Constantine. The Administration and the AFL-CIO.

7 Mr. Fullerton. Jay is describing a provision that the  
8 Commerce Committee adopted last week.

9 Senator Curtis. Are you recommending that?

10 Mr. Constantine. No, we are not. The Talmadge bill's  
11 provisions, if you are going to deal with inflation, you have  
12 to deal with both components at the same time. The question  
13 was, how do you define wages? You cannot argue for substan-  
14 dard wage levels.

15 What the Talmadge bill has, if the only pass-through  
16 would be if a hospital increases and goes beyond a limit to  
17 bring hospital wages up to prevailing wages in that area, in  
18 that area for comparable work and service, the only pass-  
19 through would be, if in the Omaha area hospital wages were  
20 substandard at a given hospital, were under the prevailing  
21 levels, rather than a blank check for everyone.

22 Most of the data say that hospital wages generally have  
23 caught up with, or are now below, prevailing wage levels and,  
24 in some cases, are above prevailing wage levels.

25 Once they get to the prevailing level, the wage component

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1 that increases under the Talmadge bill, the annual adjustment  
2 is a change in the general wage levels in that area, the  
3 service industry wage levels, excluding government and farm.

4 If private wages rise 5 percent, the wage component  
5 recognized for Medicare and Medicaid can go up 5 percent.  
6 In the hospital, they are free to pay their employees more if  
7 they want to, but they do that under productivity, out of  
8 productivity and out of incentive payments if they want to,  
9 just as the private sector.

10 The Talmadge bill very specifically is at odds, and the  
11 labor people testified very strongly against the bill on that  
12 point and are opposed to it because it does not have a blank  
13 check for wage costs.

14 Our suggestion was, if this is the approach adopted, we  
15 assume that the President, the Administration and others would  
16 be asking for a repeal of the Davis-Bacon Act and the  
17 Federal Blue Collar legislation both of which deal with  
18 established wage rates on a prevailing wage basis. There is a  
19 keen difference in this approach between determining, number  
20 one, a market basket of goods and services rather than a  
21 reference point that is unrelated to the goods and services  
22 which hospitals purchase, and an adjustment in terms of  
23 area wage levels rather than no reference to areas and a  
24 national difference.

25 Senator Curtis. You are suggesting it follow the pattern

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1 of the Davis-Bacon Act?

2 Mr. Constantine. Not quite, just that those acts deal  
3 with prevailing wage levels.

4 Senator Curtis. They permit inflation, the way they  
5 are administered.

6 Mr. Constantine. I am not arguing that, Senator.

7 Senator Curtis. That outfit will drive 200 miles to find  
8 an isolated wage and make the determination that that is the  
9 prevailing wage.

10 Mr. Constantine. Senator, in this, it takes recognition  
11 where you have a distortion in an area, where you have a single  
12 employer whose wages created a distortion in the wage levels.  
13 You use a reasonably comparable area or reference point, so  
14 you can come up with a reputable prevailing wage determination.

15 Glen here, Mr. Marcus, has had a lot of discussions  
16 with the Department of Commerce and the Labor Department on  
17 this point.

18 Mr. Marcus. Because of the concerns which you expressed,  
19 we met with representatives of the Department of Labor who  
20 pointed out to us that data are now gathered with respect to  
21 prevailing wages for the kinds of workers that hospitals would  
22 typically employ for providing routine services from the  
23 Unemployment Insurance Program.

24 So that the problems that you are articulating of someone  
25 going to an unusual place under Davis-Bacon and picking something

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1 wholly unrepresentative of wages in an area can be overcome  
2 by a data source we have already gathered.

3 Mr. Constantine. You may want to amend the Davis-Bacon  
4 Act. Labor is coming up with some new approaches.

5 Senator Gravel. If you take the basic principal that  
6 there is neither competition nor discipline in the health care  
7 delivery system, what you are saying does not institute  
8 competition nor discipline. What you are doing is that you  
9 are taking this market basket approach in an area that has  
10 run rampant and organizing the running rampant so that they  
11 will do it more efficiently and more calculatingly.

12 There is not an element that you have put forward where  
13 there is a discipline on the hospital administrator to call  
14 a meeting of the doctors and say, let us knock off a lot of  
15 this stuff. No, we cannot expand this open heart surgery  
16 unit. People are going to have to go down the street to get  
17 it.

18 Between hospitals, a lot of ~~egg-raising~~ is going on. This  
19 is what I have seen in this case in Alaska. Until you have  
20 a force on these people -- we have seen from 50 or more years  
21 of regulatory experience in the United States that the govern-  
22 ment regulators have no ability to go in and maintain costs.  
23 What they do is they get co-opted by the people they are  
24 supposed to be dealing with and then become the advocates of  
25 what they are trying to do.

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1           Why would it be so horrendously painful or difficult  
2 to just tell the industry that the rest of the society moves  
3 at a 6 percent level of increase and you people will march  
4 to the same drummer? What is so horrendously terrible about  
5 that?

6           Forgetting all this esoteric --

7           Senator Curtis. Six percent a year?

8           Senator Gravel. Not only do this to the public sector,  
9 but I would recommend that we take the private plans and limit  
10 premium increases similarly to an inflationary increase, and  
11 that way you will get the insurance companies -- the insurance  
12 companies have no discipline on them now. They are going to  
13 pass through the costs. As they expand their volume of dollars,  
14 they make more profit.

15           So if you put a lid on them and say, hey, you cannot  
16 charge any more premium than this, you cannot decline service.  
17 So what the insurance companies are going to have to do is get  
18 off their duff and go down and start hassling the hospitals  
19 and hassling the doctors and that is what we need, is a little  
20 more hassle here.

21           Senator Curtis. You just be patient. If we create that  
22 Commission, they will be doing everything that you are talking  
23 about.

24           Mr. Constantine. Senator, I do not think you have to  
25 wait another twenty years. Under the Talmadge bill, there is

1 a limitation. There are two things.

2 The State health officers do this. On the planning, to  
3 the extent Alaska had any effective planning mechanism, which  
4 did not approve that hospital, under the Talmadge bill there  
5 would be no reimbursements under the Federal program for  
6 capital costs and direct operating operating costs associated  
7 with an unimproved expenditure. That is number one.

8 Assuming that they were approved originally and then  
9 wanted to expand and did not get approval for the expansion  
10 because there was already an existing facility, under the  
11 Talmadge bill, under another Section, Section 4, there would  
12 be no Federal reimbursement. That is number one.

13 Senator Gravel. What you are saying is, a person from  
14 the Federal government, on the Federal tax rolls with his  
15 staff and his research capability has to go in, make all of  
16 this assessment and come back and hassle them to do something  
17 when, if you just have an economic indicator, that discipline  
18 is going to permeate itself without any human involvement.

19 Mr. Constantine. Number one, Senator, that is at the  
20 state level. These are the state planning agencies and and  
21 the health systems agencies. That determination is made at  
22 the state level, not at the Federal level, for better or worse.

23 Senator Gravel. I do not question that. Why could we  
24 not do this? Why could we not have both? Why do we not try  
25 a facet of this and then put a lid on the whole thing and let

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1 them squirum around in that kind of a situation?

2 Mr. Constantine. In effect, the bill does have a target  
3 rate and there is a lot of squirming. What it does is that  
4 it classifies hospitals nationally by type and size so within  
5 a given group, you might have 500 hospitals of between 200 and  
6 300 beds, essentially of the same type, short-term general  
7 hospitals.

8 The bill then adjusts them. We get their average costs  
9 per diem, on routine. We adjust that for area wage level  
10 differences. To the extent that a given hospital's costs were  
11 routine, are below the average for the group, they get an  
12 incentive payment equal to 50 percent of the difference between  
13 their actual costs and the target rate, the average for the  
14 group as an incentive payment to a maximum of 5 percent.

15 Senator Gravel. Who makes this judgment?

16 Mr. Constantine. Automatically, in the cost reports.

17 Senator Gravel. It is the government. It has to get  
18 the reports, analyze the reports and returns it?

19 Mr. Constantine. We get all of those cost reports now,  
20 Senator. That is how we use that now. We look at the cost  
21 reports. We then say, you are at the average, or below. At  
22 the average, you are getting that. If you are below the  
23 average for your group of those 500 hospitals you are getting  
24 an incentive payment. If you are between the average and  
25 115 percent, 15 percent above the average, the original

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1 Talmadge bill says 20 percent above the average. The sugges-  
2 ted change is 15 percent above the average. You receive your  
3 costs only.

4 That is, if you are between the average and 15 percent  
5 above the average. If your costs exceed the average --

6 Senator Gravel. Is that not exactly what happens? If  
7 the rate of inflation, let us say, the rate agreed upon  
8 deflator is 8 percent in this country. Next year hospitals  
9 want to charge 15 percent, they cannot. They have to charge  
10 an 8 percent increase. That is it.

11 So that the ones below it will come up to that and the  
12 ones that are above it will come down to it, and you will not  
13 have a whole number of reports to arrive at that decision.

14 Mr. Constantine. Here is the problem with that, Senator.  
15 Number one, the thesis underlying the Talmadge bill was the  
16 determination of reasonableness of a given hospital cost by  
17 comparing it with other hospitals rather than an external  
18 thing. If you allowed all hospitals to rise by the same per-  
19 centage, 6 percent or 7 percent or 9 percent --

20 Senator Gravel. Do not make my case for me. They will  
21 not all rise like that, because some will be lower, and so  
22 the new rate is 8 percent, which is what the inflation is,  
23 some have been living below that so they may be able to rise  
24 to 12 percent, 15 percent, if they are so low.

25 Mr. Constantine. None of that goes to the base cost.

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1 You can have two hospitals, both doing an equivalent job,  
2 serving a similar population, and this is one of the criticisms  
3 we had of the Administration's proposal. One is providing  
4 care at an average cost of \$200 a day, assuming all things  
5 being equal, and the other at \$300.

6 Under the Administration's proposal, both hospital would  
7 be allowed to go up by 9 percent. The efficient hospital  
8 would be limited to an \$18 increase in costs and the inefficient  
9 one would get \$27.

10 You are further increasing the disparity.

11 Senator Gravel. Are you not presupposing something that  
12 has not existed in the health care system -- efficiency?

13 Senator Curtis. The bill originally had 120 percent for  
14 the routine costs limit and you have changed that to 115  
15 percent.

16 What is the figure?

17 Mr. Constantine. The 15 percent was to allow a reasonable,  
18 and the 20 percent would allow a reasonable ban above the  
19 average, realizing the imprecision in measuring costs and  
20 minor variables, and to avoid falling off a cliff. You go  
21 from an average where you get an incentive of costs into a  
22 penalty situation.

23 In working on it further, in doing computer runs, in  
24 determining the costs, it was felt that 20 percent was probably  
25 too high; 15 percent was an adequate limitation.

1 By going to 15 percent, the amount that CBO estimates  
2 would be saved under the bill is increased as well. The  
3 savings from the proposal were increased.

4 The 20 percent was a reasonable band of difference, and  
5 the 15 percent was a reasonable band.

6 Senator Talmadge. What are the estimated savings under  
7 this bill?

8 Mr. Constantine. It is rather interesting. The  
9 Administration's cost report said in fiscal 1980 under the  
10 hospital provision only, under the routine \$5 million based  
11 upon the bill as introduced. CBO, based upon the bill as  
12 introduced, had an estimated savings in 1980 of \$400 million,  
13 and then they estimated that with these changes, the 15 percent,  
14 and there is another excluded from the subsequent calcula-  
15 tions -- one-half of the excess costs -- those costs you do  
16 not allow in calculating the average. The total savings would  
17 be \$800 million the first year.

18 Senator Curtis. Who says that?

19 Mr. Constantine. The Congressional Budget Office.

20 Senator Curtis. When did they do that?

21 Mr. Constantine. In June.

22 They are standing by their estimate, are they not?

23 Mr. Wilson. That is a very preliminary estimate. The  
24 first estimate was for \$100 to \$400 million. The estimate  
25 probably doubled, \$200 to \$800 million.

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1 Senator Curtis. When did you make that?

2 Mr. Wilson. When they changed.

3 Senator Curtis. When did you make your estimate?

4 Mr. Wilson. Last year some time.

5 Senator Curtis. That answers my question.

6 Mr. Constantine. That was the original bill, Senator.

7 Mr. Wilson. The original bill.

8 Senator Curtis. I asked you when you made your estimate  
9 of \$200 million to \$800 million?

10 Mr. Wilson. That is a quick estimate. We did it a  
11 couple of weeks ago, which we estimate approximately double  
12 the savings.

13 Senator Curtis. It would be interesting to know what  
14 all you included in making your estimate. You could change  
15 that 115-percent to 75 percent and on paper, you would save  
16 a lot of money. It would not save a nickel in the health  
17 care that people have to have and have to pay for some way.

18 It seems like to me that you have an outline for price  
19 control of everything connected with health ultimately, in  
20 a few years, and you are assured of control but not assured  
21 of any production costs. You have not brought in anything  
22 here that would touch this for \$5 billion or \$6 billion or  
23 \$7 billion that HEW says that they wasted.

24 I do not believe there is anything in here that deals  
25 with that. But even if it did, it would be only about 20

1 percent.

2 Mr. Constantine. That is first year only; it builds from  
3 there.

4 Let me give you an example of the impact on the basis of  
5 the original Talmadge, the 1470 hospital bill, as introduced.

6 There was panic in California. California has an  
7 inordinate amount of hospitals, particularly in the Los Angeles  
8 and Orange County areas, which are very low-occupancy, under-  
9 utilized. These include some of those that are so under-  
10 utilized that one has a massage parlor to attract medical staff,  
11 another has a gourmet wine cellar. Governor Brown pointed  
12 this out; this came from the Government Operations Committee.

13 Many of those hospitals are at 30 percent occupancy  
14 levels, 35 percent occupancy levels. Under the Talmadge bill  
15 as originally introduced, the state of California and its  
16 consultants sent a letter to us saying that they estimated  
17 under the routine per diem limits in the original bill that  
18 58 percent of the hospitals in California -- not by size,  
19 not necessarily the large hospitals, but of all hospitals --  
20 would have their allowance for routine costs, their daily  
21 routine costs, reduced; that even on a per admission basis,  
22 because they have somewhat shorter stays in California, so  
23 that you would have fewer days, that 46 percent of the hospitals  
24 in California would have their allowances reduced because  
25 they would exceed the limits established under the Talmadge

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1 bill.

2 They said the reason for this was that the Talmadge bill  
3 was particularly sensitive to low occupancy and high staffing  
4 ratios. The hospitals which are over-staffed -- and, of  
5 course, that is what it was designed to be sensitive to.

6 So, Senator, at least among the state people, they are  
7 under no illusions, nor are the hospitals under any illusions,  
8 that this is not going to affect hospitals.

9 What it deals with is not cost control except to the  
10 extent that reimbursement is involved under Medicare and  
11 Medicaid. It deals with a reimbursement reform of how the  
12 government pays hospitals. It also, when we get to it,  
13 Senator, we would have to discuss the state option which  
14 has been expanded. We recommend that it be substantially  
15 expanded to allow the state if it can do a better job than  
16 the Federal government -- some can, some cannot -- to opt out  
17 of this approach.

18 Senator Curtis. Opt out of what?

19 Mr. Constantine. Of this system in place of their own  
20 system.

21 There are how many states who have reimbursement systems  
22 now?

23 Mr. Fullerton. About eight. There are various stages  
24 of implementation.

25 Senator Gravel. Does this cover both? Does it cover the

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1 private health care plans?

2 Mr. Constantine. No, sir.

3 Senator Gravel. Are the costs runaway -- is it equal in  
4 the private sector as well as Medicare and Medicaid?

5 Mr. Constantine. Our costs are rising at a higher rate,  
6 according to the trustees' report.

7 Mr. Fullerton. As far as rate of increase and possible  
8 expenses, it is no higher for Medicare than it is in the  
9 private sector. Medicare increases are going up because more  
10 people are eligible every year.

11 Senator Gravel. If we developed a plan, and took the  
12 Talmadge bill here for Medicare and Medicaid and then put out  
13 an amendment limiting premiums of the private sector and watched  
14 it for two, three or four years, we would have a good example  
15 as to what would be more effective as a tool for containing  
16 costs, would we not?

17 Mr. Constantine. You might, but we might not want to go  
18 that far.

19 I would like to make two points, Senator. There is no  
20 question Senator Curtis is right, that this approach could be  
21 expanded, but it would require additional legislation to cover  
22 all hospitals, all payers, all revenues.

23 Senator Gravel. I am not advocating that. I am only  
24 suggesting that we take this the way you have it designed and  
25 then we put an amendment on. That limits the premium increase

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1 that insurance companies can charge for private plans to the  
2 prior year's inflation increase.

3 Mr. Constantine. There is a problem with that too?

4 Senator Gravel. What is that?

5 Mr. Constantine. There is a variation in premium  
6 increase requests among companies. You may have a private  
7 health insurer that has not had an increase in three years  
8 and has had a lag, a substantial lag, considerably beyond  
9 last year's inflation, and another which has just had an  
10 increase in December, and you are making them eligible for  
11 another one. You have all of those variations.

12 It is a criticism we had of Secretary Califano's point  
13 about there was no problem that 20 percent of hospitals had  
14 kept their increases in 1976 below 9 percent. But we said  
15 how many had done it for two years in a row?

16 Senator Gravel. Suppose we have a formula going back  
17 for two years that some could play catch-up? Certainly that  
18 could not be an argument against them that this is an injus-  
19 tice. Hell, look at the amount of injustice that we have  
20 going on right now in the whole field. We are paying for a  
21 lot of waste, billions and billions of dollars of waste. So  
22 why criticize an approach if there is just a slight waste or  
23 a slight injustice that you could handle with a formula?

24 In the last two years, if you have not had any increases,  
25 you would be entitled to an increase of the average, but

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1 henceforth, you would have a limit.

2 I am just talking about the private sector.

3 Mr. Marcus. One of the problems is, unless you impose  
4 those types of limitations, you would have to give the  
5 private companies a capability.

6 Senator Gravel. You are assuming, if this is successful,  
7 they will be cleaning their act up on that side, but if they  
8 start billing the patients, I think you would start to have  
9 the patients be more selective as to what is happening to  
10 them.

11 All I am trying to do is institute an element of disci-  
12 pline. You are trying to figure out a way not to have any  
13 discipline. We do not want to hassle the patients because he  
14 may begin to look at his medical bills. Right now, I belong  
15 to a medical plan. I have never looked at the plan. I just  
16 have somebody fill it out and sign it. I could care less.  
17 It is built into the system and the costs are passed through.

18 What you want to do is make me look at my medical bill,  
19 that is not bad. And you want to make the insurance companies  
20 start looking at the doctors and going to the hospitals and  
21 finding out if there is a lot of excessive care or duplication.

22 That is exactly what I want to do. I want to create a  
23 lot of conflict and a lot of hassle and a lot of headaches  
24 for a lot of people and we will contain the costs that way.

25 Senator Curtis. You will have a lot of help.



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1 Senator Gravel. Let's go to it. We are both starting  
2 out with statistics that are ridiculous, so we will look at  
3 it for four years and we will see which is the better and  
4 cheaper approach for society, to just go ahead and put a cap  
5 on it, let them work that number out, or to get involved in all  
6 the intricacies of it and try to push it and make it on paper.

7 I do not know any discipline that does not exercise some  
8 degree of pain. I suffer every time that I cannot go out and  
9 buy a Cadillac every year. But for medical stuff, there is  
10 no discipline. You get whatever the traffic will bear.  
11 Apparently, we are limitless in what we will bear.

12 Mr. Constantine. I think that this is, it is only going  
13 to be four lanes instead of six lanes.

14 Senator Gravel. I am not knocking that. I am saying  
15 let's do that, do that for the government, Medicare and Medi-  
16 caid. What I am suggesting -- I am not attacking what you  
17 have here; let's do this -- I am suggesting we do that and tell  
18 the insurance companies that they have to go discipline the  
19 people who are letting the costs run away. They are not going  
20 to get it passed through anymore.

21 Mr. Fullerton. The Administration shares that concern  
22 with you completely. If we put this kind of system in for  
23 Medicare and Medicaid only, the hospital can bulge those  
24 expenses out in the private sector. The Administration retains  
25 its system of getting ahold of the whole system, not just

1 government programs.

2 Senator Gravel. Would not my suggestion do just that?  
3 It would do it on one facet without a lot of bureaucracy in  
4 the private sector and keep the bureaucracy into the public  
5 sector.

6 Mr. Constantine. We would like to respond to Bill's  
7 point because we have another point to make on that. Number  
8 one, today, Medicare, Medicaid and Blue Cross reimburse on a  
9 cost basis. You have the same problem of the possibility of  
10 costs shifting going on today where a hospital says we are  
11 not getting enough from Blue Cross or Medicare or Medicaid; we  
12 are going to make it up on the other paying patients. That  
13 exists today; it is not new.

14 This bill has a provision saying it shall be illegal to  
15 shift those costs. We have, under a prior legislation, we  
16 have a requirement beginning next year they are going to  
17 start using uniform cost reports, uniform allocation of costs  
18 and audit trails so we can track back. Admittedly, that  
19 will be incomplete in application and the language is hortatory.  
20 The costs can be shifted, no matter what you say there.

21 However, if you were serious about it, you could put in  
22 a requirement -- make it a misdemeanor -- that the principal  
23 administrative officer and the individual responsible for the  
24 accounting practices in the institution certify, subject to  
25 misdemeanor, except as approved by the Medicare intermediary,

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1 that they have not shifted costs.

2 Senator Gravel. Why do you insist on finding a way  
3 that is not as efficient as the one I am suggesting?

4 Mr. Constantine. It is not as comprehensive.

5 Senator Gravel. Mine is a thousand times as comprehensive  
6 as yours will ever be.

7 Mr. Constantine. It is.

8 Senator Gravel. Do we not have to have a comprehensive  
9 discipline? You are narrowing it down. You are giving an  
10 incentive for the comptroller of a hospital to be smart in  
11 shifting his assets and costs around as opposed to giving a  
12 discipline and incentive to the insurance company to go down  
13 and see that comptroller and make him rationalize to him what  
14 the costs are. You are approaching it the wrong way.

15 Senator Curtis. What you are going to do is, if they  
16 cannot provide the coverage for the premium that you are going  
17 to have the government regulate, and you have enlarged all of  
18 these programs where the government picks up the whole check.

19 I would like to ask this -- the Administration's plan  
20 does call for extending this to all care facilities, not just  
21 to Medicare and Medicaid.

22 Mr. Constantine. Yes, sir. The Administration's is  
23 all hospitals, all payers.

24 Senator Curtis. Of the bills that we are likely to go  
25 to conference on, do they have that provision too?

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1 Mr. Constantine. All payers, all hospitals? Yes, sir.  
2 What we anticipate is they will use the voluntary effort with  
3 a trigger, and if the voluntary effort fails, all hospitals,  
4 all payers.

5 Senator Curtis. I did not make my question clear. These  
6 bills that are likely to come over from the House as well as  
7 our own other Committee in the Senate here, are they limited  
8 to Medicare and Medicaid?

9 Mr. Constantine. No, sir.

10 Senator Curtis. There would be four committees at that  
11 mass meeting in the conference, or a mob gathering. It is not  
12 polite, but I have been to one, and three-fourths of it will  
13 be for enlarging these controls.

14 Mr. Constantine. We can narrow the odds -- two-thirds,  
15 because this bill here deals with only Medicare and Medicaid  
16 and it is the Social Security bill and it would be only the  
17 Finance Committee representing the Senate in Conference on  
18 this bill.

19 Senator Curtis. I thought that one of the reasons you  
20 wanted to get this thing through in a hurry was because the  
21 Human Resources Committee was about to take jurisdiction.

22 Mr. Constantine. No, sir. I guess the argument could  
23 be made to the Human Resources bill, which was jointly  
24 referred to Finance. It has been here for a year.

25 Senator Talmadge has been arguing against the Administration's

1 original approach and these other approaches as too broad,  
2 undifferentiated.

3 Senator Curtis. Does the Human Resources Committee of  
4 the Senate include -- do they limit their controls to Medicare  
5 and Medicaid?

6 Mr. Constantine. No, sir.

7 Senator Curtis. Nor the House?

8 Mr. Constantine. No, sir.

9 Senator Curtis. The point I am making, Mr. Chairman, if  
10 we go to Conference on anything, there will be four committees  
11 involved and three of them are committed to the controls not  
12 being limited to Medicare and Medicaid.

13 Mr. Constantine. No, Senator. If you take this bill,  
14 just for the sake of argument, if you take this bill and  
15 we put it on a tariff bill, this amendment is on a tariff  
16 bill and it is a tariff bill that is in Conference on this  
17 thing, the other items are not in conference.

18 Senator Curtis. That is the smartest suggestion you have  
19 ever made in connection with a legislative proposal. I agree  
20 with you.

21 Mr. Constantine. One more point, the Committee should  
22 understand. The staff is unanimous. If you took this approach  
23 or something like this, just for the sake of argument, we  
24 absolutely believe that Congress does not have to vote on a  
25 mandatory program this year. It does not have to consider a

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1 mandatory program affecting all hospitals and all payers,  
2 for this reason. This approach here provides a classification  
3 and comparison system, or mechanism, for Medicare and Medicaid  
4 and an index for measuring changes in hospital costs. With  
5 that in place, the voluntary effort that is anticipated by  
6 CBO, the group of private hospitals at the state levels, the  
7 American Hospital Association and the American Medical  
8 Association, the Federation of Hospitals -- Blue-Cross, I  
9 guess, is in there too -- they are expected to meet their  
10 target in moderating the rate of increase and also expenditures  
11 by 2 percent. That is dropping the rate of increase from  
12 16 percent in '77 over '76 to 14 percent or less in '78 over  
13 '77.

14 CBO -- a nod of the head does not show.

15 Mr. Wilson. Yes.

16 Mr. Constantine. CBO expects them to meet them this year.  
17 If they meet it this year, it means the earliest that the  
18 voluntary effort could fail is 1979. If they fail in '79,  
19 it means any mandatory program that Congress decided on would  
20 not have to go into effect until 1980.

21 Is that correct?

22 Mr. Wilson. Yes.

23 Mr. Constantine. If the Talmadge bill becomes operative  
24 in July of '79, it is not difficult at all to take that  
25 methodology if Congress further legislated, decided it wanted

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1 a mandatory program covering all payers and revenues from  
2 all sources, to take that classification system and the  
3 allowable percentage increase that we use for costs and  
4 Medicare and Medicaid under this proposal and say that that is  
5 the percentage that we will allow at revenues per admission  
6 to increase.

7 That is not a difficult thing to do. You can make that  
8 decision in July of next year, or August of next year, if  
9 you wanted to, and then apply it in 1980. You have that  
10 option.

11 What we are saying, in our opinion, based upon CBO's  
12 estimates as well, we do not think that the Congress has to  
13 make a decision if this were in place on a mandatory program  
14 covering everyone. You can wait a year and then decide whether  
15 you want to do it at that time, reviewing the amount at that  
16 time.

17 We think that is a key consideration in what you do on  
18 the Talmadge bill, unless you are interested -- unless  
19 obviously you are advocating a mandatory program now.

20 Senator Danforth. Shoot down for me the following varia-  
21 tion on the Talmadge bill. We go with the Talmadge approach,  
22 the average. We pay no attention to classifications of hospi-  
23 tals. We just absolutely drop that feature, could not care  
24 less about it.  
25

1 We pay no attention to the difference between routine  
2 costs and ancillary costs, just totally forget about that.

3 What we average, instead, is the cost of treatment.  
4 That is, you gather information on the cost of an appendectomy  
5 or a tonsilectomy or whatever else goes on in a hospital.  
6 You take the position that you are reimbursing for the treat-  
7 ment of patients rather than for the operation of the hospital  
8 and then you apply the averaging on that basis. What is  
9 wrong with that?

10 Mr. Constantine?

11 Mr. Constantine. That would be interesting, but it would  
12 be disastrous. We have hospitals which maintain other  
13 centers, burn centers, complex hospitals that have educational  
14 programs where the costs of medical education are added in  
15 one case, in the appendectomy situation. In another case,  
16 cataracts, they are not.

17 You would be penalizing all of those variations, many of  
18 which are legitimate, between hospitals.

19 Senator Danforth. The basic, fundamental question is,  
20 what are we paying for? What do we want to be paying for?

21 And I say it is fine for medical education to go forward, it  
22 is fine for hospitals to do whatever they want to do, you  
23 know? If they want restaurants or they want wine cellars or  
24 whatever else they want to do, that is their business.

25 But what we are in the business of doing is reimbursing

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1 for the average cost of a certain kind of treatment.

2 If somebody goes into the hospital and they have to have  
3 the chest surgery or whatever they are going to have done,  
4 then there are figures available which give you an average  
5 cost in that community for that procedure, and you could even,  
6 by computer, you could be very precise about it. You could  
7 do it. You could do the average cost by age of the patient  
8 or whatever else he wanted to do. But just arrive at a  
9 figure.

10 Then if the hospital were to say, wait a minute, this  
11 is a unique cost then fine, they can appeal that somehow. But  
12 it seems to me that that would make sense unless you give me  
13 some reason why it would be disastrous.

14 Mr. Constantine. That is one of the approaches. That is  
15 what we describe as a case mix approach being worked on and  
16 demonstrated in New Jersey. It may work for certain types  
17 of hospitals, be equitable, and come up with a certain result  
18 along the lines you suggest. In other cases, it is not. A  
19 lot of it is diagnosed as differences, lack of precision in  
20 diagnoses, the secondary diagnoses that complicates costs.  
21 The standby consideration here is the hospital that has higher  
22 costs but is the only game in town.

23 Mr. Marcus. When you take an appendix out, you could  
24 probably take an x-ray and establish that it was gone, but  
25 measuring the treatment by diagnosis would be for a person who

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1 who has three or four problems at the same time, particularly  
2 the elderly. So the problem arises, among other things, how  
3 you label that individual. How are you going to ascertain  
4 just the amount you are talking about to pay.

5 So in some areas it is possible, rather clearly, even  
6 around this table, to agree on what we would pay. We might  
7 take into account variations, economic, or utilization  
8 variations. It gets very complicated when we start talking  
9 about somebody 65 or over.

10 Senator Talmadge. If I may respond to that very briefly,  
11 you have a different mix of hospitals involved and different,  
12 complex, things. You have rural hospitals, urban hospitals,  
13 teaching hospitals. You cannot judge all hospitals similarly.

14 That is the reason why we tried to identify the hospitals,  
15 compare the costs with hospitals similarly situated. That is  
16 the difference between your approach and ours.

17 Now, we have about three more minutes before we have to  
18 clear the room. We have a briefing here at 11:00 o'clock by  
19 the Special Trade Representative, and the Chairman has asked  
20 us to adjourn this meeting at 10:30.

21 Have we made any progress?

22 Carl, do you look with favor on the approach that we  
23 have got?

24 Senator Curtis. No, I am just finding out about it.  
25 The original bill, for instance, did not have that thing that

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1 scares the life out of me, that health facilities cost  
2 commission. It is as innocent-looking at OSHA was when I  
3 first saw it, but I would like to make one request, and that  
4 is that there be a reconciliation of CBO's and the Adminis-  
5 tration's estimates of how much money we are going to save.

6 Senator Talmadge. We will see if we can find that out.

7 Jay keeps referring to this as the Talmadge bill. I  
8 want to point out that it is the Talmadge bill, the Long bill,  
9 the Ribicoff bill, the Dole bill, the Nunn bill, the Eastland  
10 bill, the Matsunaga bill, the Randolph bill, the Hollings bill,  
11 the Norway bill, Gravel, Ford, Javits, Pell, Percy, Brooke,  
12 Burdick, Stone, Metzenbaum and Hathaway. It runs the gamut  
13 from extreme liberals in the Senate to extreme conservatives.

14 Mr. Constantine. We could drop the health care facilities  
15 cost commission if you felt --

16 Senator Talmadge. That originated with Chairman Rogers  
17 over on the House side, as I recall. I can see some problems  
18 in legislating on something of this complexity. You are  
19 going to have to have some commission with some latitude to  
20 adjust for the differences, as I see it.

21 Mr. Constantine. Senator, what you can do -- the choice  
22 was to give the responsibility to the Secretary or a visible  
23 group of people who presumably are professional and competent  
24 and objective, and on whom Congress can keep an eye, which  
25 includes representatives of the private sector, of hospitals,

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1 of the state and local government, with the responsibility  
2 for making these refinements as the state of the art advances  
3 or give them to the Secretary, where it gets bogged down in  
4 the halls of HEW. You will never find out who is doing what  
5 to whom, with apologies to the representatives from HEW who  
6 came up for the occasion.

7 Senator Talmadge. It is not 10:30.

8 Mr. Constantine. Do you want to meet this afternoon?  
9 We could continue with anyone who wants to.

10 Senator Talmadge. Suppose you continue to work with the  
11 staff and any Senators who want to meet with you. Unfortunately  
12 I have committee meetings and conferences all the afternoon.

13 We have a briefing with Ambassador Strauss here at 11:00.  
14 The Finance Committee has got a luncheon on with the Trade  
15 Ministers of Japan, the European Community and Canada at noon.

16 At 2:00 p.m. we have another conference. At 3:00 p.m.  
17 we have a conference on agricultural credit. At 4:00 p.m.  
18 a conference on the Customs bill, H. 209 and so on.

19 I would suggest this, that you try to get the staff  
20 together and continue to work as you have. By all means, do  
21 not exclude the Minority.

22 Mr. Constantine. Senator, we have had two three-hour  
23 briefings with the staff. I think the staff is briefed -- the  
24 staffs of the Senators. I think the staff of the Committee,  
25 we would be very glad to answer individual questions.

1 Senator Talmadge. We have the staffs of the Senators  
2 here.

3 Mr. Constantine. Anybody of the staffs who want to talk  
4 further, we are willing to. What I would suggest, Senator,  
5 there is no question that Senator Curtis is right -- the hospital  
6 part is the most significant and most complex of the various  
7 elements of S. 1470, as modified, and as introduced. It is a  
8 serious provision and it is an alternative provision and it  
9 should be understood and explained.

10 We agree with Senator Curtis on that, certainly. What  
11 we would suggest is that the committee, in its mark-up  
12 tomorrow, continue not with the hospital stuff but with those  
13 other provisions dealing with administration, reimbursement  
14 of physicians, and not deal with the hospital segments of this  
15 until Senator Curtis and the other members of the Committee  
16 are satisfied, that before they will vote on it, that they  
17 understand it, and have their questions raised.

18 I think you can deal with the other provisions for better  
19 or worse, make your decisions up or down. There is relatively  
20 little modification in the balance of the bill, but the  
21 hospital thing is the most significant, and it should be  
22 understood.

23 Senator Talmadge. I agree. Is that agreeable with you,  
24 Carl?

25 Senator Curtis. That is all right.

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Senator Talmadge. We will stand in recess until tomorrow morning at 10:00 o'clock. That is the full Committee meeting.

(Thereupon, at 10:30 a.m. the Subcommittee recessed, to reconvene at the call of the Chair.)

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