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	I	EXECUTIVE SESSION
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	3	WEDNESDAY, APRIL 19, 1978
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	2345 Lv	United States Senate,
÷	554-2315 0 C	Committee on Finance,
	(202) 4	Washington, D.C.
	20024 (202) w ~1	The Committee met, pursuant to notice, at 10:10 a.m.
	р. с. 9	in room 2221, Dirksen Senate Office Building, Hon. Russell
59	10 NO2	B. Long (Chairman of the Subcommittee) presiding.
(mična) (* 1996)		Present: Senators Long, Ribicoff, Byrd, Gravel, Bent-
20 0	WA 12	sen, Matsunaga, Moynihan, Curtis, Hansen, Dole, Packwood,
	ILDIN	Roth and Danforth.
0	REPORTERS BUILDING, WASHINGTON,	The Chairman. Let us call the Committee to order.
0	FORTE PORTE	We have what is called what you lack in number you have
0		in quality. I have a request that we not act today on the
0	17 5 17	nomination of Don Lubick, so we will have to do that later
0	7111 STREET,	on.
	19 12	What is the first business, Mr. Stern?
	ν Ε 20	Senator Curtis. Mr. Chairman, before we pass the
9 · · · · · · · · · · · · · · · · · · ·	21	Lubick matter, Senator Dole had some questions that he
	JZ 22	wanted submitted to Mr. Lubick and answered for the record.
	23	The Chairman. We will send those to him. He is not
	24	here this morning. We will be happy to provide that informa-
	25	tion. We told Mr. Lubick that one of our members was not
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going to be here, so we will take it up later on. 1 All right, go ahead, Mike. Mr. Stern. Mr. Chairman, I have one very small matter. 2 We have a request that somebody be able to quote from a 3 1921 Confidential hearing held in the Finance Committee in 4 which community property rules were discussed. Having that 554-2345 S 6 occur 50-some years ago --(202) . 7 The Chairman. Before I came to the Senate. WASHINGTON, D.C. 20024 Mr. Stern. If it is all right with the Committee? 8 The Chairman. All right. Is there any objection? 9 10 Without objection. The next item on the agenda is the Customs 11 Mr. Stern. Procedural Reform Act of 1977. You had before you a brief 12 REPORTERS BUILDING. 13 document, Document A --Mr. Cassidy. We will be working off this long sheet 14 15 before you here. The Chairman. Why not let everybody read this memo ۱ó 7TH STREET, S.W. and then you discuss with us what you think the significance 17 18 19 I think it is a good idea. We did is. Senator Ribicoff. UUE 20 hold complete hearings on this, Mr. Chairman, with not only 21 the Executive Branch, but we gave an opportunity for propo-22 nents and opponents of every provision who testified. 23 hearings were complete and lengthy. The staff has done a 24 lot of work here, trying to reconcile some of the differences 25 TO IN PEPORTING COMPANY, INC.

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and going over the House proposals. I think we are in 1 fairly good shape. 2 I would like to commend the staff of the Majority and 3 Minority for their excellent work on this. 4 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345 (Whereupon, at 10:15 a.m., the Committee proceeded to 5 other business.) 6 7 8 (Whereupon, at 11:10 a.m., the Committee resumed in 9 Executive Session.) 10 The Chairman. Now let us get back to the simplification 11 bill. 12 Mr. Cassidy. Mr. Chairman, in the interests of time, 13 I think I just should review the most important points that 14 are on this legal-sized document for the Committee's consid-15 eration. ۱ó This is H.R. 8149, Customs Procedural Reform and 17 Simplification. We reviewed this in considerable detail 18 with Senator Ribicoff in the past few months. The first 19 point in this is item number one, entry procedures. 300 20 The bill would establish new entry procedures for 21 Customs and the principal advantage would be more efficient handling of the financial aspects of the Customs handling. 23 There is a staff proposal that Customs needs time to draft 24 regulations and we recommend that the effective date be 25 delayed for 60 days.

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Senator Ribicoff. Mr. Chairman, I think here that Customs should submit a written description of their procedures. I think it is important that we have that.

Mr. Cassidy. We can include that in the record for future reference.

Senator Ribicoff. To keep in the record.

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7 The Chairman. Without objection, we will see that you 8 get that.

9 Senator Moynihan. Mr. Chairman, I have two amendments
10 to the proposal, when you are ready.

Mr. Cassidy. Senator Moynihan, if those are amendments
to this part of the bill, you might want to go ahead.

Senator Moynihan. Mr. Chairman, these are amendments
 which I believe there is no opposition to and considerable
 support. They have to do with two propositions.

The first is, they have to do with the accuracy of statistics that are collected. There is an arrangement for immediate delivery that Customs has worked out. Obviously it is a good procedure in terms of trade. It causes difficulty, however, in getting accurate data.

The amendment I would propose would insure that the follow-up from the immediate delivery declaration is accurate and satisfactory.

Secondly, I would direct, as a general proposition, the Secretary of the Treasury as to accuracy of statistics as to

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evaluation of imports collected under the new entry procedure.

3 In the Report of the Committee on Ways and Means there 4 is a passage that suggests that something like this is 5 necessary. The International Trade Commission has suggested that this would be desirable and I should make perfectly 6 7 clear that the AFL-CIO has specifically asked for two 8 amendments at this time. My understanding is that these are 9 acceptable to the Committee and, with the permission of 10 Senator Ribicoff, I would like to propose them. 11 Senator Ribicoff. I think they are very good amendments, 12 Mr. Chairman, and I think they should be adopted. 13 The Chairman. Is there any objection? 14 Without objection, agreed. 15 Mr. Cassidy. The next item is item number three, ló penalties. The House bill substantially revises the fraud 17 and negligence penalty under Customs law. The basic problem 18 was, under existing law, if you made a negligent or fradulent 19 error in documents, the penalty was equal to the domestic 20 value of the goods. In the case of minor errors, this could be a very significant penalty.

Sometimes, in one case at least, it was in excess of \$100 million which would show up on the books of a particular company as a contingent liability.

However, the actual collection will be substantially

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smaller than that. Thereby, the House bill imposes a maximum penalty ceiling according to the culpability of the offender. If it is fraud, the value of the goods; if it is gross negligence, it is a lesser penalty; if it is nedligence, yet a smaller penalty.

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There are also due process requirements incorporated 6 into the penalty procedures. The staff recommends two 7 changes here. 8

In the first change, the House bill has two bases for 9 maintaining maximum penalties, that is to say, a multiple 10 of domestic value. If there is gross negligence the maximum 11 penalty can be no more than four times the underpayment of 12 duties or the 40 percent of domestic value and -- excuse 13 me, 40 percent of dutiable value -- and if it is fraud, it 14 15 has to be domestic value, et cetera.

There is no rationale that we can see for using two different bases for determining the maximum penalty amount. 18 Customs must determine dutiable value for all goods enter-19 ing the United States. However, it has to do the domestic value computation only for penalties.

The reason the House picked up this language is that as far as we can tell, it is based on the present Customs practice. There is no particular reason for it.

We would recommend, to avoid an additional evaluation by Cusoms, that the Committee use only dutiable value for

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computation of the maximum penalty amount, but we have to point out to you that this will have a theoretical effect 2 of reducing the maximum penalties from the difference of 3 resale value and domestic value so your theoretical maximum 4 penalties may be smaller. 5

But we also understand, as a practical matter, Customs rarely, if ever, gets the maximum value of penalties, so this probably will not have a practical effect on the administration.

10 Senator Ribicoff. To underscore that, to show how 11 ridiculous the present practice is, let's take the year 12 1975. Customs originally imposed penalties of \$505 million 13 and the decisions collected \$16 million and that has been 14 year after year that they ask for such outrageous penalties 15 and then when they come to collect it, they settle for just ló a minimal amount, which causes complete confusion. Nobody 17 knows where they stand.

The company has to carry during the course of the litigation, will have to carry this on their books as a liability and I think the staff has worked out a sensible proposal that does not do any harm.

The Chairman. Senator Hansen?

Senator Hansen. Senator Ribicoff, were these settlements arrived at in court's that you speak of?

Mr. Cassidy, No, Senator. They are arrived at

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administratively in a mitigation process. Treasury makes an offer.

Senator Hansen. They start with \$550 million and collect \$16 million?

Senator Ribicoff. Yes. These are many claims and these companies have to hire lawyers to go through very complicated processes and appraisals, but when the penalty is assessed, you have to carry it on your books as a contingent liability, which raises great problems to many of our business concerns.

The Chairman. If there is no objection, we will agree to that.

As a procedural matter, in view of the fact that we usually proceed on the theory that a quorum, the same rules as the rules of the Senate, a quorum is presumed present, I would like to suggest, in the absence of the quorum, and let Mr. Stern note down the Senators who are present and submit it to the reporter.

Mr. Cassidy. The second staff recommendation on the penalty issue, the House bill would establish maximum penalties depending on the culpability of the offender, if it is fraud, negligence or gross negligence.

It was the intention of the House that these be ceilings
 and the staff recommends that the Committee direct Customs,
 either in the bill or in the report, that it examine the

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situation in each particular case to determine what the actual culpability was, how much underpayment of duties was involved, et cetera, and not automatically issue the maximum penalty amount prescribed by the statute.

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5 The Chairman. Is there any objection? Without 6 objection, agreed.

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Mr. Cassidy. The next item is item 5 on page 2, 7 penalties for errors in ships manifests. Under present law, 8 if a ship's manifest does not accurately describe the cargo, 9 the master or owner of the ship is penalized an amount equal 10 to the value of the goods which are not described correctly. 11 - The House changed this provision to make any person 12 13 who is directly or indirectly responsible for the error in 14 the manifest liable for the penalty. This would expand 15 liability beyond the ship's master and owner to potentially 16 the exporter or importer, broker etcetera.

The staff proposes a number of changes here. First of all, in light of the changing technology of cargo transfer, particularly the use of containers, it is difficult, if not impossible, for a ship's master to know what is inside a container.

Senator Ribicoff. On that, Mr. Chairman, you have the ridiculous situation, practically everything is shipped in containers and they are all sealed and yet there is no way that the ship's master can know what the accurate count

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is in a sealed container, yet if Customs found that the 1 shipper was inaccurate or is guilty of fraud, the ship's 2 master is the one who has to pay the penalty, and he probably 3 is the most innocent of all of the people involved. 4 I think what the staff is trying to do is to get the Ś liability where it really belongs, not on the ship's ó 7 master. Mr. Cassidy. We have discussed this problem with many 8 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 9 experts and no one has really come up with a satisfactory answer so our first recommendation is that the Committee 10 direct the General Accounting Office to investigate the 11 12 problems that containerization is causing and have the 13 recommendations back to the Committee in one year. 14 Secondly, in order to insure people who are potentially 15 liable for these errors, that notice of the nature of the lá alleged error and the opportunity to discuss the matter 17 quickly before there is a penalty issued, the Committee could 18 require a pre-penalty notice on any proposed penalty greater 19 than \$250. This would be a notice that described what the UUE 20 violation is and the individual who received it could come 21 in to discuss the matter with Customs, and hopefully clear it up.

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Senator Ribicoff. What you are dealing with, the amount of penalty claimed per case, the national average is \$29,974. What Customs actually collects is \$94, so we have

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1-11 that same situation of socking somebody with a huge penalty that has no relationship with what is involved and settling for a mere pittance, and we are trying to make ۱ 2 some common sense out of this. Thirdly, the staff recommends --3 The Chairman. Let me ask you, are we actually putting Mr. Cassidy. 4 some language in here now to change the law? For example, 554-2345 it seems to me that the law says that the master of the ship 5 is not responsible for it if he exercised due care and it is ó (202) 7 not his fault, but whoever is responsible for it is liable. 20024 8 Do you propose that that be in the law? 9 ن Mr. Cassidy. That was recommended by some of the ė 10 HASHTHGTON . shipping companies, specifically that they not be held 11 liable for anything more than reasonable care as to what 12 is inside a container, and they specifically not be held BUILDING 13 responsible if they have to break the seal to see what is 14 REPORTERS ۱5 We discussed this with a number of people and it seems ۱ó in the container. to us that until we get the GAO investigation recommendations s.W. 17 that we should probably hold off on a total exclusion of STREET. 18 liability because, as a practical matter, it is the ship's 1114 19 master who is probably in the best position commercially to UUE 20 get this information from the man who delivers the goods to 21 22 It could be the result we want, but we are not absolutely him in a foreign country. 23 24 ALDERSON REPORTING COMPANY, INC. 25

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Senator Ribicoff. I think, Mr. Chairman, that the 2 shipping company can get a letter of indemnity or a bond 3 from the shipper to the effect that what is represented is 1 correct. 5

I am very sympathetic to the problem of the ship's 6 master because he appears to be innocent, but how do you get 7 the connection from the shipper to the ship's master, to the 8 importer, to make sure of the liability is going to require 9 some study. That is what we are trying to work out here and 10 have GAO come up with a complete review of this whole matter, 11 12 Mr: Chairman.

Mr. Cassidy. The third recommendation is that the Committee prohibit any penalty from being issued for clerical errors in manifests. During the hearings, we heard testimony to the effect when one shipping company delivered five copies of a manifest to Customs, one page of one copy 18 was missing and there was a penalty for that missing page. 19 This sort of thing would not be a violation of the law.

Fourthly, the Committee could limit the penalty for manifest errors to the lesser of \$10,000 or the value of goods to stop the issuance of excessive penalty claims.

Again, in speaking with Customs, they tell us, as a matter of fact, they rarely if ever collect a penalty in excess of \$10,000. Most of these penalties are very small.

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1 However, if they assess the penalties for a couple of 2 hundred thousand dollars, again, it is something that shows 3 up on the books as a contingent liability, no matter what 4 they actually pay. This would not change revenue collec-300 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345 5 tions, but would stop the issuance of excessive penalty 6 claims in this area. 7 The Chairman. What do you recommend? Do you recommend 8 \$10,000? 9 Mr. Cassidy. The lesser of \$10,000 or the maximum 10 value of the goods. 11 The Chairman. Not to exceed the lesser? 12 Mr. Cassidy. Right. 13 The Chairman. Without objection, agreed. 14 Mr. Cassidy. The last item in this part of the bill is 15 item number 6. The bill requires that Customs brokers lá licenses issued by Treasury can be revoked or suspended 17 for cause under present law. The House bill would require 18 renewal of licenses every three years. 19 This provision was added by the House, they say, to 20 enable Customs to collect information on the activities of 21 Customs brokers. It is our opinion that this kind of 22 information can be collected under present law and that 23 this renewal requirement is likely to disrupt the business 24 practices of brokers. 25

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On this particular point, I understand Senator Talmadge

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is very interested in an amendment. 1 2 The Chairman. He favors the amendment? 3 Mr. Cassidy. We recommend that it be deleted. 4 The Chairman. You recommend it be deleted? 3AA 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345 5 Mr. Cassidy. Yes, The Chairman. Without objection, it is deleted. á 7 Mr. Cassidy. The next item is, number one, under 8 Customs simplification, under a current Customs decision that 9 high government officials are prohibited from bringing goods 10 into the United States duty-free and permitted expedited 11 entry. The House bill includes the language of this Treasury 12 decision in the law, however, it is not technically correct 13 and, furthermore, it only applies to government officials. 14 What we propose is the provision be rewritten to flatly 15 prohibit duty-free entry for all individuals, but permit. lá expedited entry for any individual in unusual circumstances 17 including when a person is seriously ill, summoned home by 18 affliction or disaster, accompanying the body of a deceased 19 relative. 20 Senator Gravel. I do not know why we could not have 21

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expedited entrance for everybody. I come in as a Senator and I get the expedited treatment, and it is great. I have come many times, still a Senator, and just stood in line with everybody else and I am absolutely ashamed of the way we treat people coming into the United States.

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I have travelled around, as many of you have travelled around. I have seen situations where you get off the plane at Kennedy, or in Alaska, and everybody rushes to the booths that are thre. You wait there ten minutes after a nine hour flight and out saunter these fellows with stamps, sauntering up to their booth, and all these people waiting to go through.

And they come in, get themselves all set, make you stand like a bunch of cattle behind a little yellow line there, and then they run you through like little school kids and just casually take their time. I cannot think of anything that firustrates me more as an American citizen, and what frustrates any American citizen, than the way we treat them.

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I once stood in line in Los Angeles coming out of Mexico with a bunch of other citizens and foreigners for threequarters of an hour while somebody went through some picayune search and kept the rest of us in line,

Intelligence would have dictated, if they wanted to pursue the labels of everything on the person's bag, they would have moved him inside. No. This was a complete abuse of bureaucratic authority, Everybody stood there and watched this person go through some of this,

I cannot tell you how mortified I was as a citizen. The Chairman. Does anybody have a suggestion as to how

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we might handle that?

Mr. Cassidy. There are a couple of provisions in this 2 bill that are intended to speed up the arrival of visitors. 3 The duty-free exemption will be increased to \$250, between 4 \$250 and \$800. In other words, for an additional \$600 Ś there will be a flat rate of duty of 10 percent. 6

The Customs inspector does not have to go through each article saying the duty on this is 25, the duty on this 8 thing -- both of those are designed to speed up the process 9 10 considerably.

Customs, with their new entry procedure, will be instal+ \*\* ling a computerized system that they hope will speed up this process also, but as to expedite entry, I do not think it would be possible to put everybody at the head of the line.

Senator Gravel. What does it accomplish, that line? They are looking to see if you are a citizen or not. That is one thing, and they stamp you, and the other is to determine if you are bringing anything in. Why cannot we issue cards? This is an automatic society, Why does one person have to stand up and look at another person, look at his passport and then stamp?

Why can we not have some automatic society where you have a card you put through an electronic device? The private sector does something like that. So you come back in this country, put your card in and you go through this automated

system and then you are automatically in this country. You go to other countries and they do not subject you to this, by and large. We are the worst, we truly are the worst. We truly are the worst.

We are supposed to be the land of the free, the most democratic, and it is an embarrassment to cross into these 6 7 borders, and I cannot buy it that we have to have this make-8 work program. I would rather give them early retirement 9 than have these people stand there and subject us all to 10 bureaucratic harrassment.

A lot of it you cannot solve. You cannot go into the attitude of these people, but they sit around all day long, two flights come in a day, this is the only work they do, so this isothe only chance they get to exercise their individual macho.

The Chairman, It seems to me that the best we could do along these lines would be to require that the Service shall establish procedures for the expeditious handling of people coming into this country and that they would monitor and report on each station, on each flight arrival, the time it took to clear the last passenger +- when they started, .... and when they got through.

So when people showed up that they expected to be there when a plane arrives, or a ship arrives, they expect you to be at that post and they expect you to promptly expedite all

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Of course, there may be some way you can do it better than that. There may be some way to have somebody inspect that baggage before it goes aboard, an American in Paris or somewhere, look at the stuff over there so when they get 5 off they could stamp it has already been checked. 6

Senator Gravel. Mr. Chairman, you just put your finger On a plane, about nine hours, you have time. Why 8 on it. could we not put an official on there would would clear all 9 the bags that go? Maybe you could add to your suggestion a 10 study in addition to ascertaining the time that it takes to 11 12 let people into this country so we get some competition 13 between New Orleans and Anchorage as to how fast they get 14 these people in the country, have a study as to what can 15 be automated and other devices that would simplify it, so lá people that come into the United States, they feel like they 17 are welcome and not treated like someone is coming with 18 leprosy.

> The Chairman, Senator Matsunaga?

Senator Matsunaga. That is the thought I was about to express, having the inspection at the point of boarding the plane rather than getting off. That is one suggestion.

The other one, I thought, have a separate line for those, like Senator Gravel, with French connections.

Senator Ribicoff. Mr. Chairman, I think these points are

well-made and it would be my suggestion that the Committee request the GAO and Customs Bureau to cooperate with one another and report back to this Committee on February 1, 1979 with a plan and suggestion for expedited Customs clearance.

Senator Gravel. May I add something which is an embarrassment?

The Chairman. Why do we not put on here that the Service shall adopt procedures for the expeditious processing of all baggage and all citizens, all people, entering in this country and put in this the authority that they may establish inspection at the other side.

If you find somebody who is engaged in the serious breach of our law, suppose a person is peddling dope or something in the country, you cannot exercise your legal right against him on foreign soil. But you can tell the people, the pilot on the airplane, give me the manifest, check the person's baggage, because we found emething that looks like a violation of the law. You can do that.

So if they can inspect the baggage on the other side, most people go out of the airport, they thought that they had to wait, while they are waiting, somebody ould be inspecting that baggage and they would, to the extent that they have inspected it, they could put a seal on it. If they did not get a chance to inspect it all, all the parts

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that they have inspected, put the seal.

Usually there is about an hour spent from the time a person gets out to that airport and checks everything in, they have waiting time. During that time they could be checking the stuff.

Let us say you have managed to check half of it before
the plane takes off. That half of it has been checked,
You only have to look at the other half when you get to the
other side,

Senator Moynihan?

Senator Moynihan. May I suggest that Senator Ribicoff's proposal include in our language a reference to some international comparisons. These things are relevant. It is very clear that most European countries now have very easy Customs, having pretty bad ones. This is probably lack of experience in the Common Market.

We have other problems, drug traffic, which are of concern to us. In the main, this is only one person's impression, in the main travel is much easier now in European countries, entry is easier than it is in here.

We still have cops at the border and they make you feel that way. I do not know how much time it takes in London, Copenhagen, Rome and how much time it takes here. They could do a better job if they thought the Senate and the Congress wanted them to do it, and I think Senator Ribicoff's proposal

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is a very wise one.

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Senator Curtis. When was the last management survey by the outside group had by the Customs Service?

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Mr. Cassidy. I recall seeing within the last year a GAO study of Customs reception but it dealt primarily --I will have to find the study and I will show it to you -it dealt primarily with the problems of coordination of the Immigration and Naturalization Service. The passport people with Customs, the people inspecting the baggage.

To my knowledge, that was the only study done by any outside group. I know Customs itself has been monitoring the amount of time that it takes for travellers to enter.

Senator Curtis. I am not advocating an expensive survey, because sometimes people who are heralded as experts are not, but I think you could turn, for instance, to the Travel Bureaus and other people who live with this and citizens groups could be assembled that might be of very material help in this because the individual employee, he only sees his particular function and not the overall.

The Chairman. Why do we not say, just put in here, that the citizens groups shall be appointed and they shall make a study and report back to us so we could bring in, have some responsible people, many of whom travel around anyway, make a study of some of these comparative things and bring it back in to us.

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Mr. Cassidy. This would be in addition to the GAO 1 investigation? 2

Senator Ribicoff. The only thought is that I think it 3 would be expensive to have that kind of a survey. You are 4 going to have to get staff. 5

I think GAO, Mr. Chairman, is competent to do this. They are the arm of Congress, and I think Congress is concerned with this problem, and I would like to see Customs and GAO work together and come back here by February 1st. I think they are competent to do the job, Mr. chairman.

The Chairman. I will settle for that. Without objec-11 tion, that is what we will do. 12

What is the next point, then?

Mr. Cassidy. The next point appears on the top of page 3 of this document. It is Customs treatment of bulk containers of liquor. Under present law, Customs is required to inspect and stamp all bulk containers of instilled spirits, wine and 18 malt beverages before their release from Customs custody.

In addition, the Bureau of Alcohol, Tobacco and Firearms requires a stamp on any container of distilled spirits and in fact there is a redundancy here, because Customs is stamping the thing that Treasury or the Bureau of Alcohol is stamping.

In the House bill, the Ways and Means Committee gave Customs or the Secretary of Treasury discretion to determine

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whether or not any Customs stamps were required for the
protection of the revenue and furthermore, gave the
Secretary of the Treasury discretion to determine whether or
not the Bureau of Alcohol, Tobacco and Firearms stamps are
required on bottles of distilled spirits.

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The staff, with the Joint Committee on Taxation has reviewed this and we recommend to you that the Committee permit the Secretary to require by regulation any marks, stamps, brands or devices which he believes to be necessary for customs purposes, but remove the proposed authority to eliminate the Internal Revenue Code stamping requirement,

The Chairman. That is all fine. What strikes me as the procedure that we ought to have at some point, where people go places and come back hauling the liquor, we ought to find some way where someone gives you a certificate and you pick the stuff up at the international airports here.

Mr. Cassidy. I believe Senator Matsunaga has an amendment that goes to that problem. This has to do with revenue stamps.

Senator Ribicoff. Bulk containers.

The Chairman. Without objection, agreed.

What is the next point?

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Mr. Cassidy. The last two items on this list, authorization of appropriations for the U.S. Customs Service. Appropriations for the U.S. Customs Service are now permanently authorized as part of the appropriations made to the Department of Treasury. We recommend if you want to go this route, and we think it is a good idea because Customs needs oversight by the Committees, that we begin for fiscal year 1980, beginning next October.

The Chairman. Without objection, agreed.

Mr. Cassidy. The last item is, the staff and the legislative counsel have reviewed the bill and we have identified numerous technical, clerical and conforming changes which should be made. We would like authority to make them.

I assume on the points which I did not discuss which are mentioned here that the staff proposals are adopted. We have done it in considerable detail with Senator Ribicoff.

Senator Gravel. If I could raise a point ---

The Chairman, If there is no objection, we will do that.

Senator Gravel?

Senator Gravel. Going from \$100 to \$250 is really too small. Looking at the philosophy behind it, we obviously do not object to people coming into this country, Americans, and going abroad and buying something for their personal use. What we want to do is get a handle on the commercial operation.

I submit that the \$200 is still a far cry from a

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commercial operation, so you place Americans in the position
 of lying.

If you go abroad and buy one suit or buy two suits you have spent your \$200, so if you bought a doily or anything like that, it just does not work.

I would think the break should be \$1,000. This is
not anything surprising. You know this little cards you
fill out? You do it when you are sitting on the plane. You
hand them out to you on the plane and you fill them out,
they are all thrown away.

We pay storage; nobody reads them, that is the end of it. It is sort of a harrassment-type thing we do to ourselves thinking we are accomplishing something.

That card is turned in, it is stored. You are harrassing the individual filling out the card. It is turned to the bureaucrat, he massages it for awhile and you are paying the storage on that card for something that means nothing.

A thousand years from now someone is going to develop the cache where these cards are. They are going to say, this is interesting. What did these people do with all these cards?

It is ridiculous that we subject ourselves to that. The Chairman. With the energy shortage, we could do away with all of this industrial waste.

Senator Gravel. All I am suggesting is that we do so

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many ridiculous things. They are never examined, they are taken as gospel and something worthwhile.

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\$1,000 is still in keeping with the philosophy if we want to keep a handle on some thing that is commercial, that the individual goes abroad and buys a suit, a gift for the kids, and come back and still be within reasonable bounds.

8 The Chairman. I am a little afraid if you have a 9 substantial revenue impact ---

Senator GraveI. Mr. Chairman, they do not even know what they are collecting now. Ask the Customs people. They will tell you how much money they are getting now. They do not even know.

Mr. Cassidy. Two points. A rough estimate of \$1,000 exclusion would be about a \$10 million revenue loss annually. To increase it from \$100 to \$1000.

The Chairman. From \$100 to \$1000 is \$10 million?
Mr. Cassidy. It is based on a multiplication of what
Customs estimated of the increase we are recommending from
\$100 to \$250.

Senator Gravel, It costs us that much in harrassment, Senator Ribicoff. What would it cost from \$100 to \$500?

Mr. Cassidy, They have given us an estimate. First, the bill does two things. It increases the existing \$100

exemption to \$250. That is an increase of \$150. In the case of the Virgin Islands and the other U.S. 1 possessions, it increases the exemption from \$200 to \$500 2 so you always have twice the exemption for the U.S. posses-3 sions as you do anywhere else in the world. 4 Customs total revenue estimate for both of those 511-2345 5 revenue changes, and the wast majority of that change is 6 (202) not the U.S. possessions, is \$1.8 million revenue loss per 7 20024 year. So if you make a very rough multiplication and you 8 would go up to \$1,000 based on the same assumptions, sitting 9 n. c. 10 WASHINGTON. right here, it would be about \$10 million. Senator Bentsen. If that is the case, it would be 11 even less, because a lot of those people would be coming 12 BUILDING. 13 in with five or six or seven. Mr. Cassidy. Presumably very few people would go to 14 REPORTERS \$1,000. As a matter of fact, as I understand it, very few 15 ۱ó 7TH STREET, S.W. people exceed \$100 right now. Senator Gravel. We paid more than \$10 million storing 17 18 those cards. 19 The Chairman. Let me ask you now, what would you like 000 20 to do about the cards, Senator Gravel? 21 Senator Gravel. I think your suggestion is very good. 22 New Orleans has a waste treatment plant. We will send them 23 down to New Orleans and let them burn there and have people 24 when they come to this country, if they have spent more 25

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than \$1,000, I would make the penalty stiff. If somebody is playing a commercial game, that is what we want to get 1 our hands on. We do not want to harrass individual citizens 2 that go abroad and live a normal life that they would if 3 4 they went to Texas. The Chairman. Would you still pass the cards and fill 511-2345 5 them out with your name and address? 6 Senator Gravel. For statistics, that card has to go 20024 (202) 7 into a computer to tell us something. Now it is not used 8 for anything. Why do it if it is not gonig to be used? 9 చ Senator Ribicoff. I think, if the Senator would yield, ċ 10 BUTLDING. WASHINGTON. in the GAO, Customs makes their study, they should also 11 include the problem of the forms and the advisability. 12 Senator Gravel. I would rely on that. I do not think 13 I have enough knowledge to know how to handle that. 14 REPORTERS Senator Ribicoff. That is a pretty big jump, Mr. 15 Chairman. If there is an inclination on the Committee's 1á 5.W. part, I think \$500 per person would be more realistic, then 17 STREET. if the husband and wife went, it would be \$1,000 for a 18 ٦TH 19 couple, but \$2,000 is pretty high. 006 The Chairman. Without objection, we will make it 20 21 \$500, \$1,000 for the Virgin Islands. Mr. Cassidy. This is for the study, or this is in the 22 23 This is proposed as an amendment to the 24 bill? The Chairman. 25

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1 bill. 2 All in favor, say aye. 3 (A chorus of ayes.) 4 The Chairman. Opposed, no? JOD 7TH STREET, S.W. REPORTERS BUILDING, MASHINCTON, D.C. 20024 (202) 554-2345 5 (No response) 6 The Chairman, The ayes have it. 7 Senator Matsunaga. Mr. Chairman, in this connection, 8 is this the right place to bring up my amendment? 9 Mr. Cassidy. Yes. 10 Senator Matsunaga, I have an amendment, Mr. Chairman, 11 which would permit the U.S. citizens returning from U.S. 12 possessions that is the Virgin Islands; Guam and American 13 Samoa, to mail in to whatever they cannot bring in with 14 them on their person. 15 We allos this from countries which have come under 16 the general system of preference, the GSP countries, but we 17 do not allow it from U.S. suggestions. I think it is plain 18 equity that we allow visitors to the U.S. possessions to 19 mail whatever they purchase. 20 Of course, the Customs Service says that this might lead 21 to much abuse. Again, I fall back to equity. We allow it 22 from GSP countries but not U.S. possessions and secondly 23 we can avoid any fraud by providing that whenever a visitor 24 to U.S. possessions purchases anything that he must get, to 25

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begin with, a sales slip and secondly he could get an

affidavit which would indicate that the merchandise which is being mailed, the package includes the merchandise: which was purchased by the American visitor to the U.S. possessions, and then when the visitor returns to the United States, the resident will then present to Customs his declaration listing items accompanying him and items to follow by mail.

The sales slip and affidavit will be attached and the Customs Officer will compute duty and return a copy of the declaration to the traveller and the traveller will mail a copy of that declaration to the retailer in the U.S. possessions for mailing of the merchandise. And when the package is shipped to the United States proper, it will contain a copy of that sales slip, the affidavit, and the Customs declaration showing the duty assessed.

So that the declaration will assure that the proper duty has been paid before the package is even made.

In this way, I think that we can avoid any fraud, and I fall back to my initial reason. We permit it from GSP countries; why do we not permit it to U.S. possessions.

Mr. Cassidy, I think Customs would like to respond to that.

Mr. Lehman, Mr. Chairman, the GSP situation is a classification of if the merchandise is duty-free, that just comes in by mail, if it is accompanied or not. If it

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is classified as duty-free merchandise, it can come in by mail. It is the source that determines the duty-free nature.

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In the case of accompanying articles, it was in 1965 that the articles-to-follow provisions was first dropped by this Committee through legislation. At that time, there were two reasons given. The one reason was that there was an enforcement problem, because we would have to follow the 7 party after the merchandise arrived and we would have to go 8 through a process in the alternative in dealing with the 9 declaration and further slow down the lines for people 10 11 coming in.

The other reason was at that time the balance of 12 payments reason. This would encourage more dollar outflow. 13 14 This was the time when we were reducing the exemption from 15 \$500 back to \$100.

The Department, at this point, has taken the position on the articles-to-follow situation. I wanted to point out the background of why it was dropped.

Senator Curtis. Is it true that travellers from a foreign country can do this, but from our territories it cannot?

Travellers cannot have merchandise Mr. Lehman. No. treated as what we call articles to follow, but anybody can have merchandise mailed in from a GSP country, even by ordering it by mail.

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Senator Curtis. What kind of a country?

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Mr. Lehman. By mail. They can order by mail from a GSP country, because of the Generalized System of Preferences merchandise coming in is duty-free automatically, so we do not have the question of determining duty liability.

Senator Curtis. You cannot do that in reference to one of our territories?

8 Mr. Lehman. In the case of merchandise coming from a 9 territory, if it came originally from a duty-free country to 10 a territory and was processed there into a different article 11 it would be permitted to come in duty-free because it is 12 coming in from the territories. If it is just brought in 13 to the Virgin Islands for resale and then sold to a travel-14 ler, it cannot come in duty-free. It cannot come in that 15 way from a GSP country either.

Hong Kong merchandise shipped to Mexico should not be bought by U.S. tourists in Mexico and brought in duty-free just because it originated in Hong Kong. There is a parallel treatment.

Senator Matsunaga. It could be mailed there.

Mr.Lehman. It could be mailed from Hong Kong to the United States.

Senator Curtis. It cannot be mailed from the Virgin 24 Islands.

Mr. Lehman. It can be ordered from the Virgin Islands

and brought in.

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C C Mr. Cassidy. If it is a Virgin Islands product it can be mailed from the Virgin Islands, not if it is not a Virgin Islands product.

Senator Matsunaga. If it is a Virgin Islands product,
there will not be any duty anyhow.

Mr. Lehman. These are not Virgin Islands products in
 most cases. They are products that are resold through the
 Virgin Islands, often by subsidiaries of foreign countries
 and not processed in the Virgin Islands itself.

I am saying with the facts and background, the Depart ment has taken no position.

The Chairman. Let me bring up the question just subnet to this Committee for a moment of consideration now.

Rather than us thinking of what is good for some merchants down there in the Virgin Islands, why do we not think for a moment or two about what is good for the American citizen by making it easier on them? When you get down to it, it costs about 50 cents, last time I looked at it, to make a gallon of whiskey and it carries about \$10 tax. The reason that people hold all of those cigarettes back is that you have a big tax on the cigarettes.

When I was in the service, we used to buy cigarettes without the tax and we bought them for 5 cents per pack. It makes me wonder why do we not just do the thinking not in terms of just subsidizing some merchants down there in the Virgin Islands, give a little break and sav what is the savings? The savings is the tax.

So if you hauled all of that stuff under the seat with you, which people do, lugging all of these five gallons of whiskey and trying to squeeze your wife and you in there with that five gallons of whiskey, it is a great big pain 7 in the neck. 8

Why do we not think in terms of saying, look. If you 9 want to bring some whiskey back in, you have a tax savings 10 of X number of dollars. For five gallons, it would be 11 you would save -- how much tax would you save on five gallons 12 13 of whiskey?

Mr. Lehman. Not very much.

The Chairman. Are you kidding? How much excise tax is there on five gallons of whiskey?

Mr. Lehman. Excuse me, sir. There is very little duty, but there is a substantial excise tax.

The Chairman. That is what I am talking about. How much excise tax is there on five gallons of whiskey?

Mr. Lehman. About \$50.

The Chairman. That is what I am talking about, \$50. If you want to give the American citizen a break along the 24 lines that Senator Gravel has talked about, being pro bona 25 publica, if you are eligible to haul the five gallons of

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1-35 whiskey back in, just give them a receipt and you would go take it there and use the \$50 to buy whiskey when he ١ He would not have to haul the five gallons, just put 2 the receipt in his pocket, give it to somebody when he gets gets home. 3 4 Some years ago we had all of these bills to try to 55H-23H5 5 subsidize the watch industry down in the Virgin Islands. we home. 6 are still trying to subsidize the industry down there. (202) 7 Mr.Lehman. We changed that. You only need 30 percent 20024 8 9 1 9 of the value added in the Virgin Islands. ರ The Chairman. Are they still making watches down there? n ċ 10 HASHTHGTON . 0 11 -0 The Chairman. We were trying to subsidize the watch Mr. Lehman. Yes, sìr. 0 12 industry down in the Virgin Islands and the more I looked BUTLDING 13 at it, they would have been a lot better off not to subsidize 14 REPORTERS 1 the industry, just send the people a check. It would be 15 cheaper for us, Not buy all the watches, just send them the ۱ó s. V. 17 STRF.E'C . The more you analyze this thing, if they have the 18 privilege of saving \$50 on taxes by buying five gallons of money. 7711 19 whiskey, or whatever, I wish you people over there would **300** 20 give some thought about what the prospect is of saying, pick 21 up the whiskey on the other end and you have a voucher; 22 23 24 you can help pay for it. ALDERSON REPORTING COMPANY, INC. 25

I began to feel sorry for people arriving and cramped up with all of that stuff squeezed on top of them and at 2 some point we ought to think about the people that we rep-3 resent here, not that I am against those people in the Š Virgin Islands, we should do something for them, but they are doing so well down there.

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`7 If you find somebody to do some work, you know, a 8 waiter, or somebody like that, he is not a Virgin Islander, 9 he is from the BVI's, the British Virgin Islands. The locals are only interested in the government jobs, sit there 10 11 and pass out a piece of literature or something like that 12 They do very well indeed. to you.

13 Under the circumstances, we really ought to think hout eliminating the need of crowding all of that stuff under 15 somebody's knees and all of that so that you fly back and 16 forth with your knee-cap crushed right in the edge of your 17 chin picking all of that junk up there when you can buy it 18 at this end.

Mr. Lehman. If I may make one comment about the liquor situation, there is a prohibition of the mailing of liquor generally because of the local state laws that are affected. In the other words, at the time of people arriving in through Customs, we also enforce the local and state laws at the point of entry.

The Chairman. We have an ancient Federal law going back

to the time of the Volstead Act that you cannot ship whiskey through the mails, is that right?

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Mr. Lehman. Yes.

At the time of the repeal, they specified it, then 5 Customs enforce the local and state laws.

The Chairman. Do we have state laws that say that although the product can be purchased in the state that you cannot haul it either through the mails or across the state boundary?

Mr. Lehman. Some states require quantitative arrangements. Some permit it to be brought through in transit
entry where they are taking it through out of the state to
the state where it arrives.

The Chairman. If you are going in a state where you
 can buy the product, why should we have any law that says
 that the product cannot be shipped to you?

Mr. Lehman. In that case, there would be no reason not to. It is that there are variations among the states.

The Chairman. I wish that between now and the time that this thing comes up you people would put your thinking caps together and think about how we can eliminate this need of this poor soul going around with all of that stuff pushed under his seat, because to me, it is a fiasco. He ought to be able to pick it up on the other end.

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I would like to offer such an amendment, but I would

like to have some technical advice.

Senator Moynihan. Mr. Chairman, I would like to put 2 as the first co-sponsor of the Long \$50 whiskey grant. 3

The Chairman. It may be that the five gallons -- how much whiskey can you bring in from the Virgin Islands? Can you tell me right now?

Mr. Cassidy. One gallon duty-free.

The Chairman. That \$50 would be \$20. Still, \$20, that 8 9 I would appreciate it if the service would look ain t hay. 10 into it and suggest to me how we may relieve some of the 11 burden of carrying all of this stuff under your seat.

12 Senator Curtis. How do the Customs receipts collected from travellers compare with the costs of operating the Customs Service with respect to traffic?

Mr. Cassidy. Customs receipts for this fiscal year are \$6 billion.

Senator Curtis. Collected from travelars?

Mr. Cassidy. The Customs receipts do not totally cover the cost of processing the passengers. The most that Customs does now when passengers arrive is not done for revenue purposes. It is done for checking trademarks on merchandise coming in, marking as to country of origin, mislabelling of merchandise -- in other words, enforcing the laws that are really laws of other agencies.

Senator Curtis. Including unlawful articles such as

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Mr. Lehman. Yes. Regulatory, rather than revenuecollecting.

Senator Curtis. We are spending more in an attempt to collect Customs from travellers than receiving?

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Mr. Lehman. Oh, yes.

Senator Curtis. How much more?

8 Mr. Lehman. This year we will collect a total of \$7
9 billion in duty.

Senator Curtis. Not from travellers?

Mr. Lehman. Totally. \$13 million from passengers. Senator Curtis. How much do you spend on this? Mr. Lehman. The total -- I do not have the amount. I will supply it for the record.

Senator Curtis. You think it is more than \$13 million? Mr. Lehman. I would imagine that it is. Most of the money is spent for enforcement rather than revenue collection.

Senator Ribicoff<sup>§</sup>. I think, is it not true, sir, if we go with the Gravel approach and have the exemption up to \$500 it would, for all practical purposes, eliminate the problem? Wery few couples would spend more than \$1,000. You do not have to go through the third degree as people come in. You can expedite the people coming through the lines, once you raise the amount.

Mr. Lehman. We are hoping to do that where they 2 follow through on many studies that we have undertaken during the past year to separate the bulk of passengers who 4 could go through more quickly and isolate those who should 5 be examined more effectively.

And this is under active study and it is in the pilot phase in various places, including Dulles Airport right now.

9 Senator Matsunaga. Mr. Chairman, as a teetotaller, 10 I somewhat regret that the issue came up in the mailing, 11 but liquor cannot be mailed. The amendment which I am 12 proposing would not, in any way, affect liquor.

What I am proposing is that, within the exemption, that is, we would raise the exemption to \$500, and \$500 of goods to carry with you on your knee, as you say on the plane is difficult.

Mr. Cassidy. We have agreed to raise it to \$1,000. Senator Matsunaga. Oh, yes, \$1,000. That is even more of a problem.

Under my proposal, the visitor must himself personally mail it while in the Virgin Islands. He would then get a receipt or have a receipt for the goods and affidavit from the seller describing the goods and the value of the goods, We can avoid all the fraud which might otherwise creep up. Senator Curtis, If the Senator would yield for a

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question, is what you are asking that they be permitted to 1 mail in or express in whatever they would be able to carry? 2 Senator Matsunagal. Whatever they could purchase there 3 and within the exemption, personal exemption. 4 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345 Senator Curtis. Whatever it is, they would have the 5 same right to mail in as they would have to carry in? 6 Senator Matsunaga. Right. If it goes beyond the 7 personal exemption of \$1,000, they pay a flat rate of \$5. 8 9 Mr. Cassidy. 5 percent. Senator Matsunaga. 5 percent and they pay that before 10 11 it is even shipped to them. Senator Curtis. I see. 12 The Chairman. All in favor, say aye. 13 14 (A chorus of ayes.) 15 The Chairman. Opposed, no? 16 (No response) 17 The Chairman. The ayes have it. 18 Senator Ribicoff. Mr. Chairman, there is an amendment 19 I have, Mr. Chairman, which addresses itself to a real prob-368 20 lem, not only as our trade balance is in very bad shape, but 21 we are now finding that we are innundated from abroad with complete counterfeit American trademarks and labels, 23 I will pass around here levis which have in from abroad, 24 completely counterfeited labels, and I would challenge any-25 body here to tell the difference of which came in from

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abroad and which were American produced, and the present law is inadequate.

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While Customs seizes the imports bearing United States 3 owned and registered trademarks, the trademark owner is not 4 informed by Customs of the imports that have been seized, 5 there are no effective economic sanctions under present 6 7 Customs practice. Goods bearing an unauthorized trademark are exported after seizure and sold on the market with the 8 9 trademark obliterated, so it negatively affects American-10 produced goods.

I would offer an amendment that would require Customs to give notice to the United States' trademark owner upon the seizure of the import. The importer would not have the option of exporting the seized goods. The goods would be forfeited to Customs. Customs then would try to dispose of the goods in the following manner.

First, attempt to deliver them to a Federal state or local agency for government use. Second, if no government agency had any use for the seized goods, they could then donate them to a charitable institution. If, after one year, efforts had not been successful in delivering them to the government or charity, then Customs could sell the goods where obliterating the trademark when feasible.

There should be a provision that when the goods are deleterious to health, they could be destroyed. In other

words, they are importing defective pacemakers, or the label of American manufacturer, and these pacemakers may be defective and you might go and think you are buying a pacemaker made in this country and the pacemaker is made that is completely defective. 5

Senator Curtis. If the Senator would yield right there, Senator Dole in his letter here has suggested, he supports you, that the Customs Service have the option to destroy them.

Senator Ribicoff. I think Customs would have the option to destroy. I sort of feel queasy about letting goods of value be destroyed if there are people who could really use them without affecting our businesses as a whole. I could see this being sent to prisons. Take levis. You could send them to prisons or state institutions or Salvation Army. There are many charitable organizations.

I think many of the manufacturers would like them to be destroyed. I do not advocate that because you would be destroying millions of dollars worth of goods that people could use and otherwise, you could not have them.

Senator Curtis. Would you give them the option of destroying articles that they thought were unsafe?

Senator Ribicoff. Without question, they should have that option.

Senator Curtis. Vaccine?

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Senator Ribicoff. Vaccine, pacemakers, other health 1 devices, without question. 2 Mr. Cassidy. Merchandise which is unsafe could be 3 4 destroyed. 340 TTH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345 Senator Ribicoff. Yes, a hazard to health of anything 5 like that. 6 Senator Moynihan. Mr. Chairman, this seems to me a 7 fine proposal. Could I simply ask, under the general 8 9 heading of trademark, you would include a publisher's imprint? 10 Senator Ribicoff. I have no problem if that were faked. Senator Moynihan. There is a very large --11 12 Senator Ribicoff. Publications in print are trade-13 marked, films, records, everything else. 14 Senator Moynihan. Could the record show that under the 15 notion of trademark, it extends to the publisher's imprint? 16 Senator Ribicoff. That is right. I have no problem 17 with that at all. 18 The Chairman. Maybe you had better amend the language 19 to say that that includes the publisher's imprint. 20 All in favor, say aye? 21 (A chorus of ayes.) 27 The Chairman. Opposed, no? 23 (No response) 24 The Chairman. The ayes have it. 25 Senator Byrd. Mr. Chairman, I have an amendment that I

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would like to offer. It deals with bonded warehousing and it would not cause a reduction in revenue to the government.

For the past 26 years, Customs has had the authority under the Korean War emergency decree of 1951 to grant extensions of the three-year limit for the storage of goods in Customs bonded warehouses, and Customs has routinely granted these extensions.

The authority to grant such exemptions would expire
on September 14, 1978 Due to an oversight in the National
Emergencies Act of 1976 a number of businesses, particularly
the tobacco industry, make usre of extensions and this
procedure has been integrated into the normal flow of
business operations.

To return to a firm three-year storage provision after some 26 years of utilizing unlimited annual extensions would cause an unnecessary disruption of normal business operations to affected firms. In light of this loss of authority to grant these frequently used one-year extensions, it is proposed that the Senate Finance Committee amend H.R. 8149, the Customs Procedural Reform Act, and change the current three-year limitation to goods stored in Customs bonded warehouses to five years, with no extensions.

This change, I understand, is aggreable to both industry and U.S. Customs.

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The amendment also provides that goods currently in bonded warehouses also be permitted the five year period. I understand that Customs proposes a more complicated procedure where goods that have been in the warehouse for three years or less, a five-year extension is granted. If goods are in the warehouse formmore than three years, a two-year extension would be granted.

I do not see the need for such a complicated procedure. I would think that it would be satisfactory just to have a standard five years, no extensions, and that would certainly be in the interests of uniformity and simplicity.

As I say, this will not cause any loss in revenue to
the government, as I understand it. Customs may want to
comment on that.

Mr. Lehman. Senator Byrd, our purpose for that declining formula was to make sure that everybody would get at least two more years beginning September 14. As of that date, if somebody had more than three years, we had a flat provision taking effect them, and some people perhaps had their merchandise in storage with the existing extension for four years they would get only one-year benefit out of the new five-year provision.

If we guarantee them at least two years, I think it would be more equitable for everybody concerned. That was the only purpose.

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1 Mr. Cassidy. If I understand what Senator Byrd's 2 proposition is, if you have had your goods in four years 3 as of the date of enactment, you would have an additional 4 five years, which would be a total of nine altogether. 20024 (202) 554-2345 5 Senator Byrd. At that point --6 Mr. Cassidy. You would start counting, so you would 7 be in for nine altogether. 8 Senator Byrd. I do not know what you would lose. What 300 7TH STREET, S.W. REPORTERS BUILDING, WASHINGTON, D.C. 9 would the government lose by it? 10 Mr. Lehman. We would have no problem with that. This 11 was merely an attempt to counteract the effect of this 12 statutory amendment. 13 Senator Byrd. You would have no problem with it? 14 Mr. Lehman. We would have no problem. 15 Mr. Cassidy. Any goods which are in the warehouse on lá date of the enactment will have five years. 17 Senator Byrd. Yes. 18 Mr. Cassidy. I understand Customs has an additional 19 related amendment which has something to do with warehouses -20 not this specific warehouse problem. 21 Senator Byrd. Could we deel with this particular 22 amendment first, Mr. Chairman. 23 The Chairman. All right. 24 Is there any objection to the amendment? All in favor, 25 say aye.

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(A chorus of ayes.)

The Chairman. Opposed, no?

(No response)

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The Chairman. The ayes have it.

Senator Matsunaga. I have another amendment which is
somewhat similar.

I propose an amendment which would reject a Customs ruling which changes an old ruling that was fair and now makes that ruling patently unfair, and even arbitrary, I would say.

When an American importer buys designs or plans in the United States and then ships them abroad for execution, those designs or plans are called assists. I am talking about textile designs, now.

The American importer would hire American workers and have designs prepared and would ship designs to foreign countries, such as Japan, and the Japanese would put the American-made design on the textile and then the American importer would import the textile with the American design on it.

Up until recently, all that the American importer had to hand out to the value of the tax dollar was what he actually paid for the design.

For example, if that particular design cost him \$100, \$100 was added to the tax value and the American importer paid duty on that additional \$100.

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Now, under the new ruling where the American importer hires a team of designers, and has all of them draw up 10 designs, let us say 10 designs, one each and 10 designs, and he selects one of the 10 with the value of \$100, ships this, now he has to add on to the value of the textile importer \$1,000, another \$100. He has to add on the value that he paid to nine other designers and in order to come up with one good design.

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And I think this is wholly unfair. What happens, the Customs will say, we are going to allocate that. If, afterwards, the U.S. importer has the second design, then the second design, instead of paying \$1,000 on it, will pay \$500. But then the earlier \$1,000 is not refundable.

This is so unfair. Then it is exporting American jobs to foreign countries.

But what the American importer will do is send the designs to be made in the foreign country where the textile is also made because this would surely add to the cost of doing husiness, where he now is in the case of Hawaii, where the textile industry was really growing. We have a company hiring a team of designers.

Under the new ruling of the Customs Service, what the Hawaii manufacturer of garments will do, heavens, I cannot afford this. I will just do away with my designers,

have the design in the foreign country, like Japan or On the one hand, the Administration is very concerned, ١ as is the Congress, about increasing jobs, reducing unemploy-Korea. 2 ment rates, and on the other hand, the left hand, is doing 3 4 I think the change in ruling is totally contrary to the things that reduce jobs in America. 511-2315 5 ó objectives of the Administration or the Congress. (202) The Chairman. I do not see any objection to the amend-. 7 20024 . 8 Senator Ribicoff. I think it is potentially a very 9 n. c. dangerous amendment. One of the problems we have in this ment. 10 UASHTHGYON . country, in the trade picture, is the sending out of this 11 country of designs in lots where the goods are manufactured 12 BUTLDING. abroad and then brought back here. So you get the superior 13 designs of the United States for goods and they come back 14 REPORTERS 1 15 ١ó For the month of March the Japanese trade balance 5.11. reached a new high with us. I think the trade balance was here. 17 STREE'F . at a rate of \$4.5 billion which they have gone up about 18 19 7T11 11 percent and we have gone down 24 percent. This is happening all over the world. American designs UUE 20 are being sent to South Korea and being sent to Taiwan. 21 They are being sent to Hong Kong and the goods are manufac-22 tured abroad at very low labor rates and then brought back 23 24 25 ALDERSON REPORTING COMPANY, INC.

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I think that this is one of the biggest concerns that we have in our unfavorable trade balance, and I would proceed very cautiously. I think there is absolutely no knowledge of what impact this is going to have on the American economy. It sounds simple, but we have no figures, we have no information of what the implications of this amendment are.

On the face of it, it sounds good. I think the potential to damage in our trade picture is very great. I am really worried about this amendment.

Senator Matsunaga. If I might say this --

Senator Ribicoff. This is a problem Senator Moynihan would have in the garment trades. I think that the local garment industry is deeply concerned about American garment design being sent abroad, then being brought back, which is an exact duplicate and copy of American designs, and it is almost like this levi thing that we are undertaking.

I do not think we realize the implication to our overall trade picture and I am deeply concerned we are going to be big sufferers by this amendment.

Senator Matsunaga. I do not know whether the Senator from Connecticut fully appreciates what I am talking about here. There was a firm in New Jersey that had the same problem and the New Jersey firm got a ruling from the Customs Service which accepted the old rule.

Initially, Customs had proposed to do just what they are proposing to do now under the new rule and that was 2 appealed by the New Jersey outfit, the Mayfair Infants ŝ Wear Company, and they, too, had hired designers, American 4 designers, and they would display to the prospective 5 customers, you have these designs, now a customer in New ó York would come in who would like, say, infantwear or certain 7 designs and he would make a selection from the designs 8 made by American designers. 9

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I am talking about textiles. Then the American importer would take this design and ship this design to the mainland to a manufacturer of textile goods and then this is what would come in.

It could be done anyway if the American designer importers, they would have a design working in Korea or Japan and China. You cannot stop that.

Senator Ribicoff. That is another proposition, but if are taking key American designers of 7th Avenue garments who are internationally known and whose trademark means something and hire American laborers and if you take that design and send that design to South Korea or Taiwan and they come in at labor of 35 cents or 40 cents an hour against \$4, \$5, \$7 an hour here, we are taking, exploiting American designs abroad, to come back like American goods, and I think that this is where the trouble and all the furor

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that is caused by the textile industry in this country and the Garment Workers Union.

I think this is potentially very dangerous, Mr. Chairman.

The Chairman. Of course, what we ought to do about <u>.</u> trading with Japan is just to pass us a law saying that there will be a favorable balance of payments to Japan and say whatever they ship to us must be accompanied by a receipt that shows that they spent an equal amount over here.

If they want to ship us \$1,000 worth of anything, just attach a receipt. They could even attach their hotel bill if they spent \$1,000 as a tourist over in this country. Just a receipt that they spent that much money over here.

That would make it \$9 billion a year in our balance of payments and it would create just that many jobs. Let them have the choice, whether they want to save it in television sets or receivers. Send a receipt along with it.

When we get along to do ing that we will really make a real lick on this balance of trade, and the balance of payments. But I do not know we are going to do it. Just trying to do it on a trademark or design, it seems to me if you want to do something about it, you ought to hit it.

I am ready to vote, if someone wants to lead the charge 24 for it. I have been thinking about it. I have made up my mind already. But others might want to think about it more.

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Senator Matsunaga. Mr. Chairman, I do not know whether the Senator from Connecticut has actually read the ruling 1 I wish he would and see the arbitrary nature of 2 or not. 3 Senator Ribicoff. Let's hear from the Customs man. 1 it. Mr. Lehman. If I may explain the change in the posi-5 tion, the original position that we took was that you would á 7 allocate both the cost of the particular design, and it was called tocour attention that we were in conflict with the 8 established accounting practices, that there was a differ-REPORTERS BUTIDING, WASHINGTON, D. C. 9 ence between a piecework approach where a design cost a 10 certain amount and that cost would be added to the cost of 11 merchandise when it later comes back to the country. 12 In a situation where you hired the person's talent on 13 a flat rate, a salary basis per hour on a contract, when 14 you hire a person's talent for a period of time, you are 15 paying him a total amount for the usable designs that he ١ć 5.11. will produce and in those circumstances and in our changed 17 7TH STREET. position we said fine. Take the full cost of what you paid 18 him to have the use of the designs and have all of that 19 UUE 20 to the cost of the assist that will later come back. This does not prevent a smaller businessman that has 21 a high cost from going into a piecework arrangement with his 22 designer, making the allocation through his own efforts and 23 it does not take legislation for that change. If you have a 24

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general rule that you allocate all costs, the shippers oversees will have a windfall, because they have been allocating that total cost as the cost of assist. If they could make an allocation, they would get a windfall out of it.

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Senator Ribicoff. Would this not encourage the sale of American designs abroad to be used for the manufacture of goods which are prototypes and similar to American goods, to encourage that to be brought back here? We have enough problems anyway with the imports.

Mr. Lehman. It would reduce the duty cost of bringing it back. A small amount would be added after the assist.

Senator Matsunaga. If I might answer the question, these U.S. importers provide the design which would be used only for that particular U.S. import.

Senator Ribicoff. That is exactly right. He uses it, but these U.S. importers are importing goods that put us in a trade deficit last year of some \$30 billion, which has caused some great problems. This is all part of it.

If we are to strike a balance, I do not see why we should encourage the shipping abroad and encourage giving breaks to people who are going to go out of their way to simulate American merchandise and send it back here without paying a price for it.

Senator Matsunaga. I think the very opposite is true. If we had to pay for the designs made by foreigners, you add

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to the deficit because you are paying additional not only from the textiles, but for the design as well, to foreigners whereas if you have this American design made in America and you send that to the foreign country to have it put on textiles you do not pay for the design because the design is

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But the value of it is made dutiable. If it cost the American \$1,000 to produce that design, when it comes back with it imprinted, that we pay duty on the \$1,000 but we do not pay \$1,000 to the foreign country. That \$1,000 remains in our country.

The very opposite of what the Senator Connecticut fears would be true.

Senator Ribicoff. You are talking about trying to get a duty of \$1,000 for a design and I am talking about \$10 million worth of merchandise coming back on that \$1,000 design. That is what is worrying me in the overall trade picture.

Senator Matsunaga. If I may say to the Senator from Connecticut that that is happening anyhow. We do not have the textiles on which the designs will be put on.

Senator Ribicoff. We have got them, but we cannot compete with them. Tell anybody. One of the biggest problems you are going to have in the whole trade negotiation is the problem of textiles. This is one of he great problems that the whole textile business is being destroyed worldwide because what is happening in South Korea and Taiwan and Hong Kong and I think this is going to be one of the knottiest problems, Mr. Chairman, that this Committee is going to have to deal with when we come to the GATT negotiations, the whole question of textiles.

I think what Senator Matsunaga is doing is encouraging the further deterioration of American textile businesses and the goods that come out of textiles.

The Chairman. Mr. Moynihan?

Senator Matsunaga. One point about the accounting practice. I think the accounting practice is just the opposite of what you said because the old ruling was within the year, normal accounting practice. What you proposed is contrary to general accounting practice. That is one of the reasons that we are putting forth in support of the amendment.

The Chairman. Mr. Moynihan?

Senator Moynihan. Mr. Chairman, the Senator from Hawaii knows of my affection and regard for him and we almost always vote together and I wonder if I could not invoke the Byrd rule here which I heard here earlier? A lot of things come out of this Committee rather too quickly and we really have not fully understood them.

I really feel that I do not have a feeling about this,

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It is the kind of thing that Senator Ribicoff's Subcommittee should look at it and I would like to hear from industry.

I just have to say I think Senator Byrd's rule is appropriate. The question is much too wide, much too deep, much too hollow. Learned men on either side use arguments that I cannot follow.

The Chairman. Why do you not withdraw your amendment at this time? You can offer it on one of these tariff bills. We have plenty of tariff bills you can offer it on. Meanwhile, maybe we can reach a better understanding among Senators on this matter.

What we have here is simplification and it does not have to be on this bill.

Senator Matsunaga. Mr. Chairman, if I might ask permission that perhaps Senator Ribicoff and I could get together and maybe we might be able to assuage the Senator from Connecticut from the fears that he may have.

The Chairman, You can assuage those who are concerned about it to be no longer concerned.

Senator Matsunaga, When did we intend to report this out?

Mr. Cassidy. Hopefully today.

Senator Matsunaga. Zhen I will reserve my amendment. I will ask for a vote and reserve my right to offer it, The Chairman. All in favor of the amendment, say aye?

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The Chairman. Opposed, no?

(A chorus of nays.)

The Chairman. The mays appear to have it.

You can offer it on some other amendment, Senator. I suggest you do some missionary work on it.

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Mr. Cassidy. Mr. Chairman, there is one additional matter. Customs has a matter they would like to recommend. We have no problem with it.

Mr. Lehman. Mr. Chairman, in the House bill there was a provision to reduce the so-called general order warehouse time, the time that merchandise is kept in a warehouse where it has not been properly entered from one year to six months before it would be sold at public auction as unclaimed and abandoned merchandise.

It has been brought to our attention since the sill passed the House that this would create a substantial amount of hardship that, in practice, very often there is good reason why, as much as a year might pass before a person may properly or rightly claim the merchandise and he might find that this kind of reduction in time, that his merchandise was sold out from under him.

A suggestion was made that we might provide an extension of time. It seemed simpler to us to delete the amendment and leave in the one-year provision.

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Senator Byrd. You prefer to leave it at one year? Mr. Lehman. Yes. That would require deletion of the 1 2 provision in the bill. It seems to me that that is more reason-3 Senator Byrd. 4 able. (202) 554-2345 The Chairman. All in favor, say aye. 5 ó (A chorus of ayes.) 7 The Chairman. Opposed, no? 20024 8 (No response) 9 ئ The ayes have it. Mr. Cassidy. Mr. Chairman, there is one last matter. ċ The Chairman. BUTLDING, WASHINGTON. 10 Senator Roth had to leave. He asked that I raise it. 11 This proposal in the bill, there is a provision which 12 will deem any entry of goods which has not been finally 13 settled within one year to have been settled at whatever the 14 REPORTERS rate of duty asserted by the importer was when he entered 15 ١á s.W. However, also under the bill it says that the Customs the goods. 17 STREET. Service will not be required to send a notice to the importer 18 19 TII when this one-year period expires. The significance of that is that in order for an importer 000 20 to maintain his legal rights, in order to go to court, he 21 must file a protest within 90 days after the date of liquida-22 tion. If there is no notice, if he does not receive a notice 23 of liquidation and does not file in 90 days, he loses his 24 25

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I understand that when a new system is in place in 1980 2 that these one-year liquidations will result in a notice 3 being sent to importers between the date of enactmenta and 4 the implementation of the new entry process. Customs has 5 agreed to send out what they call a courtesy notice. This ó means that, hopefully, every importer would have notice of 7 liquidation. However, should Congress make a mistake and 8 not send out this courtesy letter then the importer would 9 lose his legal rights and could not file a protest because 10 11 he did not know liquidation occurred. What Senator Roth proposes is that Customs be required 12 to issue a notice of liquidation after this one-year 13 14 period.

The Chairman. Is there any objection?

Without objection, agreed.

Does that take care of it?

Mr. Cassidy. That takes care of the Customs bill. The Chairman. All in favor of reporting the bill, say aye?

(A chorus of ayes.)

The Chairman, Opposed, no?

(No response)

The Chairman. The ayes have it.

Senator Bentsen. May I, at this time, bring up my meat

import bill?

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The Chairman. Senator Bentsen asked me to recognize him to call up his meat import bill. If there is no objection?

Senator Bentsen. Mr. Chairman, we have in effect now the 1962 Meat Import Act and that was one whose objective was to try to provide some stability to the cattle industry and to prices for the consumer.

Unfortunately, that has worked just to the contrary. The situation has been one when our cattle protection was up in this country, when we had high protection and, in effect, we have low prices, that is the time that we would have more beef imported and at another time when the herds were being depleted and prices were going up, that would be a situation where it would be restricted on beef imports.

What this piece of legislation, S. 28915 would do, it would put a countercyclical formula into effect and I have the statements of several very distinguished economists who state that it will definitely work in the short-run interests of the cattle producer and in both the short-run and longrun interests of the consumer.

Another one here, that a countercyclical heef import quota would have definite anti-inflationary effects during periods of cyclically low domestic beef production.

Harold McGrath of the Cornell Agriculture School, Ithaca

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New York; Jane Pertrell, Professor of Economics, Iowa State Donald Ferris, Professor of Agriculture, Texas A&M: David Fittricks, Department of Agricultural Economics, Purdue University, giving us statements to that effect.

This bill is co-sponsored by Senators Matsunaga, Curtis, Hansen, Dole, Laxalt, Gravel and we have a whole list of bipartisan sponsors. In effect, I think we have brought forth very close to a consensus bill as a result of the hearing that we had on meat imports.

Senator Byrd. If the Senator would yield, I move the adoption and approval.

Senator Ribicoff. Mr. Chairman, I would like to take a position against the Bentsen proposal and point out that beef prices are headed for a record high level this year, up at least 12 percent, leaving general food and prices increased at 9 percent.

My understanding is the bill would reduce the volume of inflation restraining imports of beef this year.

Senator Bentsen. Let me say to the contrary --

Senator Ribicoff. In 1977, the restriction would have meant an increase in consumer prices of between 10 and 15 cents per pound and a cost to the consumer of over \$2.5 hillion. Most imports are in the lowest priced beef used for hamburger and pre-cooked dishes and restricting imports would affect the lowest income goods most severely.

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I am informed that the bill would force our major suppliers from changing their production cycles to be counter-cyclical to the United States cycle. In trade policy under present law, it probably is illegal. Under GATT, it would disrupt the United States efforts in the MTN to regularize agricultural trade and could hinder U.S. beef imports.

I am very pleased that Senator Bentsen will be coming to Geneva at the end of May and I would hope that there would be an opportunity to discuss this whole problem of beef imports and the whole problem of agricultural problems and I hope Senator Hansen will be able to come too, with the countries involved in this problem. I think it is interconnected with the whole agricultural trade policy.

With what happened in the House with the agricultural hill, I think that this is headed down that same way. I think the President is going to have to veto it and you have the same agricultural fight all over again, and I fear that this is going to hurt our efforts to halt our inflationary effort.

Senator Bentsen. Let me say, Mr. Chairman, in applying the formula it does, to the contrary, it actually shows that it would allow more beef in than the quota for 1979. Let me further state that the figure was mited -- there was one provided, I assume the one that I saw by the State Department.

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that takes the very worst of all possible assumptions and we have been subjected to those kinds of figures in the past and it assumes that what we are trying to do in a counter-cyclical manner would not work and therefore has not applied those factors to the last ten-year average.

The Council figures that we had cited to us by these economists are directly to the contrary. One of the problems that you run into is that you get this boom and bust cycle in beef and the ones that can survive it are the large ranchers, the big, corporate ranchers, the people who have the funds to go through those cycles, but the smaller rancher cannot do so.

If you can get some stability in the market where you do not have these big jumps in prices and in turn do not have these precipitous drops, you can see the kind of technology and the investment into increased productivity in long-terms investments and past year improvements in the kinds of equipment that would lead to improved production in this country and will give you more stability in beef prices.

As to the point of the question of locality, you have quotas now. This is talking about making them countercyclical. Under the '64 Act, quotas are in the law. So we are not coming up with something new in the way of saying quotas or no quotas. We are saying that they be countercyclical so that we can see that the housewife and the

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consumer is not subjected all of a sudden to great abberations in price that go through, and in the next couple of years, that you findothat the cattle rancher, when he has tried to increase his herds to take care of that situation all of a sudden you have an overproduction and you have a bust in the market and he is foreclosed and put out of business.

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So I would strongly encourage the passage of this, The Chairman. Senator Danforth?

Senator Danforth. I would like to ask Senator Bentsen a question or two, if I could, Mr. Chairman.

It is my understanding under the '64 Act that the quota level is 7 percent of domestic production.

Senator Bentsen. The quota level works out at approximately that. It is at 324 million pounds. It works out effectively to be that.

Senator Danforth. Let me ask you this. Are you, over a ten-year cycle -- I know you cannot predict in any given year exactly what the quota would be in the countercyclical approach, but is your effort over a ten-year cycle to reach an average quota which is greater, less than, or the same as the present level?

23 Senator Bentsen. It would work out between approximately 24 5 and 6 percent. I believe that those are the numbers that 25 we have. Senator Danforth. So that the quota would average about 5 to 6 percent instead of about 7 percent which it is now?

Senator Bentsen. That is right.

Senator Danforth. On your proposal for reducing, under certain circumstances, reducing to 2 percent, I am not sure how that exactly works out, but it is my understanding -

Senator Bentsen. That is when you get to an 80 percent factor and that is when you have the most serious problems in your domestic market.

Senator Danforth. In your opinion, does that feature of the bill have the effect of raising this average level? of quotas? Would it still, even considering that, would the design of this De about 5 to 6 percent average level? Senator Bentsen. I think it would go down some below that.

Senator Danforth, That would increase the quotas, as
 I understand it,

Senator Bentsen. That is the most burdensome part. Mr. Cassidy. The 2 percent quota would decrease the aggregate quota.

Senator Danforth. So that the combination of the 2 percent and the rest of the bill is to decrease the quota, is that right?

Senator Bentsen. That is right.

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Senator Danforth. 7 percent to 5 or 6 percent? Senator Bentsen. That is general. Until you get to the 80 percent factor. If your industry gets in that much trouble, then it would drop to 2 percent.

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Senator Danforth. As I understand the position of the Missouri beef producers, they are very concerned, as are a lot of people in the agricultural field about trade and what they want to do is to increase American markets abroad and what they are concerned about is the fact that what we do at one end of the trade picture might have some adverse effect on the other side. And if you were reducing quotas by a 1 or 2 percentage points in cattle, would that be offset, would there be retaliatory measures taken, do you think?

Senator Bentsen. I think the problem we are running into now in the lack of access to some of the markets, such as Japan, just citing the very thing that the Chairman was talking about earlier, that we have practically no access to some of these markets. We have to have some defense for stability in our domestic production.

Senator Curtis. If the Senator would yield briefly on that point, also I do not think that this would result in a reduction of the pounds or tons that anybody could send in there becaue of the growth of the market, because of the growth of population. While it would drop percentagewise a little Bit, it would not be taken away from anyone, a

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quantity of imports that they are producing now.

Senator Bentsen. The only time that they would drop to 2 percent, of course, is when we had very substantial overproduction in this country and overproduction that would take up any slack in the question of imports,

Senator Danforth. You say, factoring in the 2 percent figure, your projection of the next decade would be that quotas would be reduced from 7 percent to about 5 or 6 percent of domestic production?

Senator Bentsen. No. I said that on the countercyclical formula, it would work between 5 and 6 percent and then in the most unusual conditions in this country when you got down to an 80 percent factor, that you would drop it down to not more than 2 percent imports, and that would be a value that I could not give you the number on. I do not have a number on that.

Senator Hansen. Mr. Chairman?

The Chairman. Senator Hansaen.

Senator Hansen. I appreciate the concern expressed by Senator Ribicoff, I think that it is important to understand in this hill that, as you compare this measure for the 1964 law, the quotas that were authorized and which have been invoked a few times -- not very often -- actually, the two gohand in hand. As production in this country increases, the amount of beef that can be imported into this country, fresh,

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chilled or frozen, increases. When beef production drops in this country, the amount that can be brought in drops.

The great merit in this approach is that it takes precisely the opposite attack and wins the prize, although in this country, and consequently you see rapidly rising market prices which is exactly where we are now, Senator Ribicoff.

Instead of prohibiting excess supplies to come in, this would, right now, increase more supplies to come in, It would tend to balance out and work to the advantage of consumers in providing them with more imported beef that can tend to lower the prices.

There is one other factor that has to be borne in mind, and that is the beef husiness is the business that reacts very showly to the signals given in the marketplace. It takes about four years from the time that someone decides to go into business before he is actually contributing significantly to any production in the supermarket in the way of steaks, hamburger, whatever it may be.

What we have seen happen here, in the past four years, the supplies got greatly built up because of the signals that had been given back in 1973 when prices reached an all-time high. Everybody wanted to get into the business and a lot of people who were not farmers or ranchers got into the business and the cows that would normally has gone into slaughter and

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would have been providing hamburger went out on the range. Bankers and lawyers, and some politicians even, went into the Business, and you saw withholding of supply and a price rise and then the whole roof fell in and when, in a year's time, the price dropped 50 percent.

Just to give you some figures, in 1973, the average income for farm and ranch in Wyoming was \$14,788, just under \$15,000. In 1976, that figure had dropped down to \$241. These guys are in trouble. They are all broke, and they would be out of business excepting that the bankers cannot find anybody, competent as they are, to replace them, so they are staying along with them.

We can stand competition. I am in the cow business, along with my Banker. We can stand competition when prices are high. It is devastating when you have more beef than can be sold in order to return a profit to the rancher. To have that same thing being an occurrence for more beef.

This countercyclical approach works to the advantage of the rancher that is producing cattle and works, as well, to the benefit of the consumer, because when prices go high, reflecting a shortage of supply, more beef can come in, and that is when we can stand the competition. When we cannot stand it is like we have had it in the last two or three years when everybody was going broke.

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I think it has great merit and I hope that you would

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go along with it.

Senator Ribicoff. I understand there is somebody here from the Department of Agriculture. If they could comment on this -- is there someone here from the Department of Agriculture who would like to comment on this?

Mr. Shul, Yes, sir, I am Deputy Assistant --

Senator Hansen. Before we welcome you to the Committee, which side are you on?

Mr. Shul. I am the Deputy Assistant Secretary of 10 Agriculture, I am new around here,

The Department supports the principle behind the countercyclical meat import act. We are concerned about its limiting the imports to what present legislation does and if it does do that, we think we are subject to threat from the other countries in the Multilateral Trade Negotiations, so that is our position on it.

Senator Bentsen. Let me comment on that in response, Mr. Chairman, and what I am willing to do, if the other cosponsors go along with it and in talking with Senator Danforth as to his concerns, I am willing to accept an amendment to take out the 2 percent factor.

And, in addition, to change the quarterly limitation of 27 percent in any one quarter to a six-months one. That would be 54 percent. Because there was also an objection that going to quarters was too much of an administrative problem.

So, if the other co-sponsors are willing, I am willing to take out the 2 percent and make it six months.

Senator Hansen. Mr. Chairman, as one of the co-sponsors with Senator Bentsen, let me say this is no mean concession. The fact is that, in the past, merely the entire year's quota will come over a very short period of time and the effect that it has on the market pricewise is devastating. It just plummets it.

So our idea to have it on a quarterly basis was to make a little more regular and uniform the importation of meat into the country and I say that because it is a concession that I do appreciate the relief that it would bring administratively in trying to adjust these quotas.

Senator Bentsen. I know Senator Moynihan was also concerned about the 2 percent. With those two changes then, I would like to move the adoption, Mr. Chairman.

The Chairman. Let me just suggest, if it all the same, that we simply have one vote. Here is what I have in mind. I think yours is the next numbered bill, is it not?

Senator Bentsen. Yes.

The Chairman. That should be on a revenue bill. That being the case, I would suggest that we just report, that you offer that as an amendment to H.R. 5052, which is a bill that has already been enacted in the House, just strike everything after the enacting clause.

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That being the case, we could report a revenue bill that has been passed by the House to satisfy the constitutional questions.

Senator Gravel. What is the House bill?

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Mr. Stern. The House bill deals with color couplers, the duty on color couplers, the chemical used in making color photographic paper.

The Chairman. The text of that bill has already been enacted, so we will just strike everything after the enacting clause.

Senator Dole. I do not have any objection to the removal of the 2 percent limit. I introduced a somewhat similar bill and co-sponsored this one. Mine did not contain the limit. I wanted to point out for the record that Senator Bellmon had asked me to at least call attention to his proposal, it is a somewhat different proposal. It is geared to parity and has some great appeal from that standpoint, it also covers drive cattle, except dairy and breeding stocks, and that is becoming a big factor, particularly live cattle coming through Mexico.

I do not want to belabor the Committee at this point, but I would suggest that Senator Bellmon may be having an amendment when it reaches the Floor because he feels strongly about the importation of live cattle as a way to circumvent the law.

Senator Bentsen. Senator Dole, I understand that and I share his concern about live cattle, but frankly, we have tried to put together here a consensus bill.

Senator Curtis. A minimum bill.

Senator Bentsen. That is right.

Senator Ribicoff. Mr, Chairman, I think that the amendment is an improvement. I am going to vote against it. I would suggest for Mr. Cassidy, in setting up our meetings in Geneva, that this whole problem, because agriculture is such an important part of the trade negotiations, that there be a definite time set aside with those who will be on that trip and who are interested to discuss the overall agricultural problem, the Bentsen bill and proposal.

And I think that the implication -- and I think that it would be worthwhile if Senator Bentsen feels to meet with the Australian and New Zealand representatives to discuss this. I think that one of the problems, as I see it, if it is going to be truly counter-cyclical, are they going to manipulate to play upon what is cyclical in the United States?

I think this is very complex. I think it is a matter that should be discussed in Geneval. I doubt whether it will go through the House and the Senate by the time we are over in Geneva.

> The Chairman. Call the roll.

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Mr. Stern. Mr. Chairman, this is a vote to report 1 out H.R. 5052, strking everything after the enacting clause 2 and putting Senator Bentsen's bill with two modifications he 3 made as an amendment to it. 4 The Chairman. That is right. 554-2345 \$ Senator Bentsen. Let me also say that it also raises ó (202) the question about a technical provision in my bill about 7 allocations between ports and I would like to change that 20024 8 technical provision to a study? n. c. 9 The Chairman. Without objection, agreed. Call the VASH DIGTON, 10 roll. 11 Mr. Stern. Mr. Talmadge? 12 furthered. The Chairman. Aye. 13 Mr. Stern. Mr. Ribicoff? 14 RUPORTURS Senator Ribicoff. No. 15 Mr. Stern. Mr. Byrd? ίś 5. U. 2 Senator Byrd. Aye. 17 STREE'F. Mr. Stern. Mr. Nelson? 18 Senator Bentsen. Mr. Nelson votes aye by proxy. 7**T**H 19 UUE Mr. Stern. Mr. Gravel? 20 Senator Gravel. Aye. 21 Mr. Stern. Mr. Bentsen? 22 Senator Bentsen. Aye. 23 Mr. Stern. Mr. Hathaway? 24 .(Nouresponse) a 25

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REPORTERS DUTIDING, VASHTUPTON, N.C. 20024 (202) 554-2345	1	Mr. Stern. Mr. Haskell?
	2	(No response)
	3	Mr. Stern. Mr. Matsunaga?
	4	Senator Bentsen. Aye, by proxy.
2345	5	Mr. Stern. Mr. Moynihan?
- 115 S	ó	Senator Moynihan. Aye.
(202)	7	Mr. Stern. Mr. Curtis?
0024	8	Senator Curtis. Aye.
. с. 2	9	Mr. Stern. Mr. Hansen?
0, п	10	Senator Hansen. Aye.
RS BUTLDING, MASHTNY	11	Mr. Stern. Mr. Dole?
	12	Senator Dole. Aye.
	13	Mr. Stern. Mr. Packwood?
	14	(No response)
ORTEM	15	Mr. Stern. Mr. Roth?
39.0 7TH STRELT, S.W. AU	1á	(No response)
	17	Mr. Stern. Mr. Laxalt?
	18	Senator Curtis. Aye.
	19	Mr. Stern. Mr. Danforth?
300	20	Senator Danforth. Aye.
	21	Mr. Stern. Mr. Chairman?
R	22	The Chairman, Aye.
	23	Mr. Cassidy. The staff has discussed some technical
	24	changes with Senator Bentsen's staff and would like authority
	25	tomake them under the bill.

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The Chairman. If there is no objection, the staff will be authorized to make technical changes. Thirteen yeas, one nay. The motion is agreed to. Senator Byrd. Mr. Chairman?

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The Chairman. I believe Senator Dole sought recognition. Senator Dole. If it is in relation to the meat imports? Senator Byrd. No, it is not.

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Senator Dole. Mr. Chairman, I would like to call up Senate Con. Res. 73. It has to do with the imposition of import fees. It is just a sense of the Congress resolution that the import fee on imported oil should not be imposed by the President as a way to reduce imports of crude oil. It has been acted on previously by the Committee, but since that action was taken, there has been statements to the Press that the President has been thinking about a \$5 to \$7 import fee and it would seem to me that it might be well for us to suggest, at least to alert the Administration, that that was not a position shared by members of this Committee, in fact, by 29 Senators who are co-sponsors of the Resolution.

The Chairman. It is my understand that the Administration has sought to communicate to Senators that if the President exercised his authority, and he has been thinking about it, that if he decides to exercise his authority that steps would be taken to ease the impact or reduce the burden on the part of the nation particularly affected.

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We do have your amendment along that line in the Energy Conference. It is in conference. The question is whether we, in addition to that, have a sense of the Senate resolution.

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Senator Dole. My only point, Mr. Chairman, is that it is in the conference but, since that action was taken, there has been more discussion.

I do not think the attitude of those Senators who voted at that time is changed. It would be a reaffirmation of our 10 feeling about the import fee.

Mr. Cassidy. Assistant Secretary Bergston from the Treasury Department would like to comment.

'Mr. Bergston. Mr. Chairman, I would simply say that the President has reiterated time and again that his preference is to deal with the oil import problem through Congressional action. Nevertheless, he has also taken the position that, in the absence of such action, that administrative measures would be necessary to deal with the problem which in turn, of course, was decisive on its impact on the dollar in the foreign exchange markets, in terms of our overall economic posture at this particular time, as well as questions of U.S. vulnerability and dependence on foreign supply.

Since Section 232 does provide the legal basis for such action and it has been used in the past, both in 1959 and 1975, it certainly would be our hope that that authority

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with the range of alternatives that it permits, would remain on the books.

We fully recognize that what is proposed here is a sense of the Congress resolution. It would not have the force of law. At the same time, it would obviously have great impact in terms of thinking, both within the Administration and, more broadly, about the willingness and ability of the country to move decisely to deal with this question. of oil imports.

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Senator Dole. It is going to cost about \$15 billion a year. How much energy are we going to save?

Mr. Bergston. It would clearly depend on how high the fee were. If that were to apply, a fee --

Senator Dole. If it were \$100 a barrel?

Mr. Bergston, But if it were roughly equal, if it had the effect of equalizing domestic production and imports to about the world level, in short, if it had the same net effect as the proposed crude oil equalization tax then it is our estimate that, over the longer run, it would save something like a half a billion barrels a day, which is up in the \$2.5 billion to \$3 billion range in terms of import savings and would be quite a significant factor in dealing with our trade deficit and the problems with the dollar.

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Senator Dole. I think that the Budget Committee says

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a quarter of a billion barrels a day, which is not very much.

Senator Hansen. Mr. Chairman, two things occur to me. First, I am aware of President Carter's concern. I am not sure which side it comes on. He was opposed to deregulation of natural gas and then he wrote two or three letters saying he favored it and then he was later reported to be opposed to it, and Senator Abourezk was telling me yesterday he thought he might shift his position again. I do not know where the hell he is, but that is his problem, not mine.

Secondly, I have to say that I think that there is a good case to be made that if the American public is willing to pay an extra \$5 or \$6 on imported crude that the OPEC nations may very well say that we are underpricing our product.

When you talk about inflation, when you talk about balance of payments, I would like to know what the position of the Administration is as regards the possibility that the OPEC nations may, indeed, not raise their prices. They are suffering right now because of the decline in the value of the dollar and I am not persuaded at all that the argument that has been made by the Administration is all that good, and I say that with all respect. I do not mean any disrespect at all.

Senator Bentsen. Mr. Chairman, I am one who has not

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been favorable to the approach that we have seen on crude oil thus far and if we deny the President that particular approach that he has offered, I would think that it would certainly be most limiting on his options, if we follow the sense of this particular resolution.

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Frankly, I would like to leave the option with him and would have to close the resolution.

Senator Byrd. Can I ask Treasury a question?

What is the Treasury's view in regard to the crude oil equalization tax? Is it inflationary, or not inflationary?

Mr. Bergston. It would clearly, Senator, raise the price of oil.

Senator Byrd. Clearly inflationary?

Mr. Bergston. We believe in the short run it would be inflationary but in the long run, both by cutting back demand in the country for energy and by inducing additional output domestically it would reduce inflation, even in the short run, by strengthening the dollar in the exchange market. It would reduce one of the sources of inflationary pressure we have had.

Senator Byrd. In the short run, it is inflationary? Mr. Bergston. Yes.

Senator Byrd. In the long run, you would expect the crude oil equalization tax to save a half a billion barrels a day?

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Mr. Bergston. I said a measure on imports had the same effect, we would estimate half a billion barrels a day, \$2.5 billion to \$3 billion a year of imports at the current prices.

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Senator Byrd. That is peanuts compard to the total consumption.

Senator Hansen. That is what we are dealing with these days.

The Chairman. That is a lot of oil. The Alaskan pipeline can deliver a billion a day.

Senator Hansen. Out of fairness, it should be pointed out -- am I not right in this -- I say to the Treasury representative that the long-range plan is to put the tax on and then to phase the tax out and to let the price domestically approach the world market price. Is that not the idea?

Mr. Bergston. That is right.

Senator Hansen. That is the phly way that you are going to give encouragement to increasing domestic production, am I not right about that?

Mr. Bergston. That is right. The objective is to provide the price incentives.

Senator Hansen. Letting domestic prices lie by imposing a tax on imported oil does not give any encouragement to the domestic man.

Mr. Bergston. Could I answer Senator Hansen's earlier question about the OPEC response? It is an important 2 guestion, 3

The OPEC countries, along with other countries in the world, have urged us to take decisive action in this country to reduce our consumption of oil and to reduce the pressure on the world oil market. That view has been taken by OPEC countries as well as other consuming countries.

Therefore, action of the type we are talking about would meet the exact kind of proposal that has been made to us by OPEC as well as other countries.

Senator Hansen, If I could interrupt right there, are the OPEC countries on record in favor of a tax? Mr. Bergston. They have not presumed to tell us how to go about it.

Senator Hansen. I think that is a pretty self-serving statement, then, to imply because they recognize that we have an energy problem that whatever proposal we may have come forward with would have their endorsement. I do not find anything at all to incline me to believe that any OPEC country is saying put a tax on the crude that we import to the United States. If they have, I am not aware of it.

The Chairman. Let us hear from Senator Moynihan.

Senator Moynihan. I just wanted to offer an amateur comment to Senator Byrd's question about what is inflationary.

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Our present situation with respect to energy is elemental, that we have underpricing of the cost of energy in this country. Keep the prices below the world market and that means you have an excess of demand for an underpriced commodity.

That is, by definition, inflationary.

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If you get something cheaper than you really ought to then you are going to demand more of it than you otherwise would.

To Senator Hansen, OPEC -- but there are voices in the producing nations which say if you underprice this commodity you are going to use more of it than otherwise you would.

Senator Hansen. I could not agree more. That is exactly what we have been doing, with natural gas as an example.

Senator Byrd. Mr. Secretary, if an import fee were put on, what would the money be used for, where would it go?

Mr. Bergston. I think, Senator, that would have to be a subsequent decision and I do not have a position for you on that today.

Clearly, as indicated in the resolution, there would be a sizable increase in government revenue. The usual rate option are available, reducing the deficit by that amount or offsetting it in some way, but that clearly would be a subsequent decision and we just do not have a position

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on that at this time.

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Senator Hansen. I think with elections coming up, I think we could dream up a few ideas, Senator Byrd.

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Senator Dole. Would this not be a signal to the OPEC countries that we are willing to pay more for oil, if you are going to slap on a \$5 or \$7 more per barrel, why should they not just raise it to \$20 a barrel?

Mr. Bergston. Because we would explain to them -- and I think they would fully understand -- that this was something that we did because our preferred course of action, the crude oil equalization tax, had not been able to be put into effect.

13 Senator Dole. If you have two bad choices, do you have 14 to take one of them?

Mr. Bergston. We do feel it is essential, Senator, to get that price up, to thereby begin to deal with the excess consumption in the country.

Senator Dole. You are talking about 200,000 to 300,000 barrels a day according to the Congressional Budget Office, which is not very much, and it is going to cost \$15 billion, an average of \$100 to \$150 a barrel to save a barrel of oil. That is a lot of cost.

The COET, it is only \$47 a barrel of oil. Under this it costs about \$150 to save a barrel of oil. I do not know if we can afford to save under those circumstances.

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The Chairman. Let me raise a procedural question. It isnow 1:15. I do not believe we have a quorum here at this point.

Senator Curtis asked me about calling another meeting so we can consider the remaining items on this agenda, plus some other things, and I would like to accommodate him and to call it as soon as practicable. Perhaps we could meet again tomorrow.

I would beihappy to make this the first order of business when we come in.

Senator Dole. That is fine with me,

The Chairman. Then why do we not stand in recess and then check to see if we can get a quorum here tomorrow. If we can, we will meet tomorrow.

Senator Byrd. Would the Chairman make H.R. 7320 the next order of business tomorrow?

The Chairman, Yes.

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(Thereupon, at 1:15 p.m. the Committee recessed to reconvene on Thursday, April 20, 1978.)