

EXECUTIVE BRANCH
GATT STUDY No. 4

EFFECTS OF REGIONAL TRADE
GROUPS ON U.S. FOREIGN
TRADE: THE EC AND EFTA
EXPERIENCES

COMMITTEE ON FINANCE
UNITED STATES SENATE
RUSSELL B. LONG, *Chairman*

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Effects of Regional Trade Groups on U.S. Foreign Trade: The EC and EFTA Experiences

An analysis of the effects of regional trade groups on U.S. foreign trade hinges on a comparison of actual U.S. trade performance with what it would have been in the absence of these regional groups.* It is clear that the preferential trade barrier dismantlement between members of regional trade groups has the effect of increasing the share of partner countries and decreasing the share of outside countries in total imports of the region. In the cases of the European Communities (EC)¹ and the European Free Trade Association (EFTA),² U.S. trade in manufactures has not fared badly, at least in absolute terms. However, the many economic forces at work within both trade groups over the past 15 years make it impossible to speculate on how the current U.S. trade picture in manufactures would have changed had these trading blocs not been formed. By contrast, in the agricultural sector it is clear that the Common Agricultural Policy (CAP) of the EC has adversely affected exports of some U.S. products to the EC and to third markets.

Choice of Period for Analysis

European reconstruction was not complete until the mid-1950's. Marshall Plan aid was not completely phased out until about 1954. The Agreements establishing the European Economic Community (EEC) and the EFTA were signed in 1957. The European Coal and Steel Community (ECSC) was created in 1952. Some trade effects resulting from economic integration were therefore underway even before the end of reconstruction. 1957 cannot be utilized as a benchmark for analytical purposes, since world trade was significantly distorted by the closure of the Suez Canal. The analysis is therefore limited to the period 1958-1970. Detailed 1970 Organization for Economic Cooperation and Development (OECD) trade data is not yet available, so in some cases the analysis ends with 1969.

Growth in Intra-Area Trade

Since 1958 intra-EC and intra-EFTA trade has grown much more rapidly than their trade with the rest of the world. This is associated with the progressive liberalization of intra-area trade while many

* The analysis for this paper was made in mid-1972. The Executive informs the staff the conclusions would not materially change if 1970 data was included.

¹ Members of the EC are Belgium, France, Germany, Italy, Luxembourg, and the Netherlands.

² EFTA members are Austria, Denmark, Norway, Portugal, Sweden, Switzerland, and the United Kingdom; Finland is an associate member.

barriers to extra-area trade (although reduced) were maintained. By 1968 tariffs were eliminated on intra-EC trade and on nonagricultural intra-EFTA trade. (Agriculture is largely outside the scope of the EFTA.)

For the six EC members as a whole, exports among member countries rose from 32.1 percent of total exports to all countries in 1958 to 48.9 percent of total exports in 1970; imports from other member countries increased from 34.7 percent of total imports from all countries in 1958 to 51.0 percent of total imports in 1970. For EFTA members as a group³ exports among member countries rose from 17.5 percent of total exports to all countries in 1958 to 27.9 percent of total exports to all countries in 1970; imports from other member countries increased from 16.4 percent of total imports in 1958 to 25.4 percent of total imports in 1970. Table 1⁴ shows this trend on an annual basis for the period 1958-1970.⁵

U.S.-EFTA Trade

Despite the growth in intra-EFTA trade, as indicated in Tables 3 and 5, the United States increased its share of total EFTA imports (including intra-EFTA trade) from 9.3 percent in 1958 to 10.0 percent in 1969. The largest U.S. share was 10.4 percent in 1968. The gain, however, was posted in the United Kingdom and Norway; the U.S. share of total imports declined in Denmark, Finland, Sweden, Austria, Switzerland, and Portugal, with the decline most noticeable in Austria. As shown in Tables 4 and 5, the U.S. share of total EFTA imports increased in three of the nine major commodity categories from 1958 to 1969: animal and vegetable fats and oils, machinery and transport equipment, and miscellaneous manufactured articles. The machinery and transport equipment category includes aircraft and parts, computers, industrial machinery and equipment, contracting and excavating machinery, automotive equipment and parts, and many other types of capital goods. For the agricultural items and many of the industrial goods (notably aircraft and computers) tariff preferences

³ For purposes of this paper, Finland is considered a full EFTA member, which corresponds to the treatment accorded Finnish goods in other EFTA countries and EFTA products in Finland. Iceland was not an EFTA member during the period discussed herein.

⁴ Tables 1-1, 6, 7, 9 and 10 are also presented graphically.

⁵ It can be argued that the more rapid growth in intra-area trade indicates that such growth has displaced imports from non-members but this is not necessarily the case. One way of exploring the question was undertaken by the National Institute of Economic and Social Research in the United Kingdom. According to its study, in the EC, non-members have increased their share of apparent consumption of manufactured goods in the EC from 6.2 percent in 1958 to 7.0 percent in 1968. As Table 2 indicates, all EC members except the Netherlands experienced an increase in the share of non-EC imports in apparent consumption of manufactured goods during this period; the Netherlands share remained unchanged. The share of domestic output in apparent consumption of manufactured goods also fell from 1954 to 1968 for all EC members except Italy, while the share of imports from other EC member countries in apparent consumption increased in all but Italy (unchanged). The share of imports from third countries, however, fell slightly in Belgium/Luxembourg, Italy, and the Netherlands from 1954 to 1968, but increased in France and Germany. Since 1958, imports from other EC countries have apparently displaced domestic output rather than imports from non-members. No comparable study is available for EFTA.

in favor of other EFTA suppliers were of little importance given the unavailability of directly competitive items within EFTA.

Excluding intra-EFTA trade, the U.S. share of imports rose from 11.2 percent in 1958 to 13.2 percent in 1969 (see Tables 3 and 5). The high-water mark was 13.5 percent in 1968. On this basis the U.S. share increased in Finland as well as in the United Kingdom and Norway, but declined in all other EFTA members. Changes in the U.S. share of major commodity groups were identical to those described in the previous paragraph.

The shift in U.S. market shares also reflects structural changes. For example, the U.S. share of mineral fuels and lubricants fell because of the increasing importance of oil as an energy source and the relative decline of coal. The United States is a major supplier of coal but exports relatively small amounts of petroleum and petroleum products. It should also be noted that most high technology products, in which the United States enjoys a competitive advantage, are included in the major commodity groups machinery and transport equipment and miscellaneous manufactured articles; the United States increased its share of EFTA imports in these two groups.

U.S.-EC Trade

As shown in Tables 6 and 8, the U.S. share of total imports by EC member countries fell from 12.2 percent in 1958 to 9.7 percent in 1969. The U.S. share declined in all EC member countries, but the decline was greatest in Italy, followed by Germany, Belgium/Luxembourg, the Netherlands, and France. As Tables 7 and 8 indicate, the U.S. share increased in two major commodity groups: food and live animals and beverages and tobacco. The former reflects below average U.S. shipments in 1958; the 1969 U.S. share is the lowest of any year since 1958. There was a sharp decline in the U.S. share of mineral fuels and lubricants, due to structural changes, and of animal and vegetable fats and oils, which probably reflects a trend toward imports of oilseeds. The U.S. share of imports of inedible crude materials, manufactured goods classified chiefly by material, machinery and transport equipment, and miscellaneous manufactured articles fell only slightly from 1958 to 1969, with a larger decline in the U.S. share of imports of chemicals.

Excluding intra-EC trade, the U.S. share of EC imports rose from 17.4 percent in 1958 to 18.7 percent in 1969 (see Tables 6 and 8). From 1958 to 1969 the U.S. share increased significantly in France and somewhat less in the Netherlands, barely rose in Germany, declined slightly in Belgium/Luxembourg and noticeably in Italy. The U.S. share of total EC imports, however, has been declining steadily since 1964 when it reached 20.0 percent. The year in which the largest U.S. share was recorded was: Belgium/Luxembourg, 1962

(20.2 percent); France, 1964 and 1968 (18.0 percent); Germany, 1964 and 1965 (21.2 percent); Italy, 1961 (23.4 percent); and the Netherlands, 1966 (24.7 percent). As can be seen from Tables 7 and 8, the change in the U.S. share was unevenly distributed among major commodity groups. There was a large increase in beverages and tobacco with smaller increases (in order of magnitude) recorded for food and live animals, miscellaneous manufactured articles, machinery and transport equipment, and manufactured goods classified chiefly by material. There were slight declines in the U.S. share of chemicals and inedible crude materials and large decreases for mineral fuels and lubricants and animal and vegetable fats and oils. U.S. exports to the EC, both in absolute and market-share terms, were aided—as they were in the case of EFTA though to a lesser extent—by the fact that in a number of agricultural and industrial items tariff preferences among EC members were of little importance given the unavailability of directly competitive items within the EC.

U.S.-EC Agricultural Trade

The EC's common agricultural policies have adversely affected exports of some U.S. products to the Community and to third country markets. These policies consist of supporting domestic prices at uneconomic levels without limitation on production while insulating the resulting domestic price structure from the world market through import levies and export subsidies. The result has been a dramatic increase in EC production of, internal trade in, and export to third countries of agricultural commodities.

U.S. agricultural exports to the Community have grown at a considerably slower rate than have commercial agricultural exports to other countries. 1960 represents a fairly representative year for U.S. agricultural exports and is before the EC's variable import levies were first imposed on July 30, 1962. In 1970, U.S. agricultural exports to the Community amounted to nearly \$1.6 billion, an increase of about 40 percent over the 1960 figure. U.S. commercial agricultural exports to other countries amounted to nearly \$4.7 billion in 1970, more than double the 1960 figure. In 1970, U.S. agricultural exports to the EC amounted to about a quarter of total U.S. commercial farm exports; in 1960, they were about a third.

The formation of the EC has resulted in a shift in trade patterns which favors intra-EC trade at the expense of imports from non-member countries. Intra-EC trade as a percentage of total agricultural imports by the Community rose from 17.5 percent in 1960 to 36.4 percent in 1970. The U.S. share declined from 12.9 percent to 10.7 percent. In this period, intra-EC trade rose about 300 percent compared with a 57 percent rise in imports from the United States and a 44 percent increase from all other sources. In absolute terms, intra-EC

trade rose over \$4.5 billion compared with a \$652 million increase in imports from the United States and \$2.7 billion from all other sources. In view of the substantial increase in EC production in most areas of agriculture, it is evident that the extremely sharp rise in intra-EC trade has displaced imports from the United States and third countries.

Tables 9, 10 and 11 provide data on U.S. agricultural exports to the EC and the world.

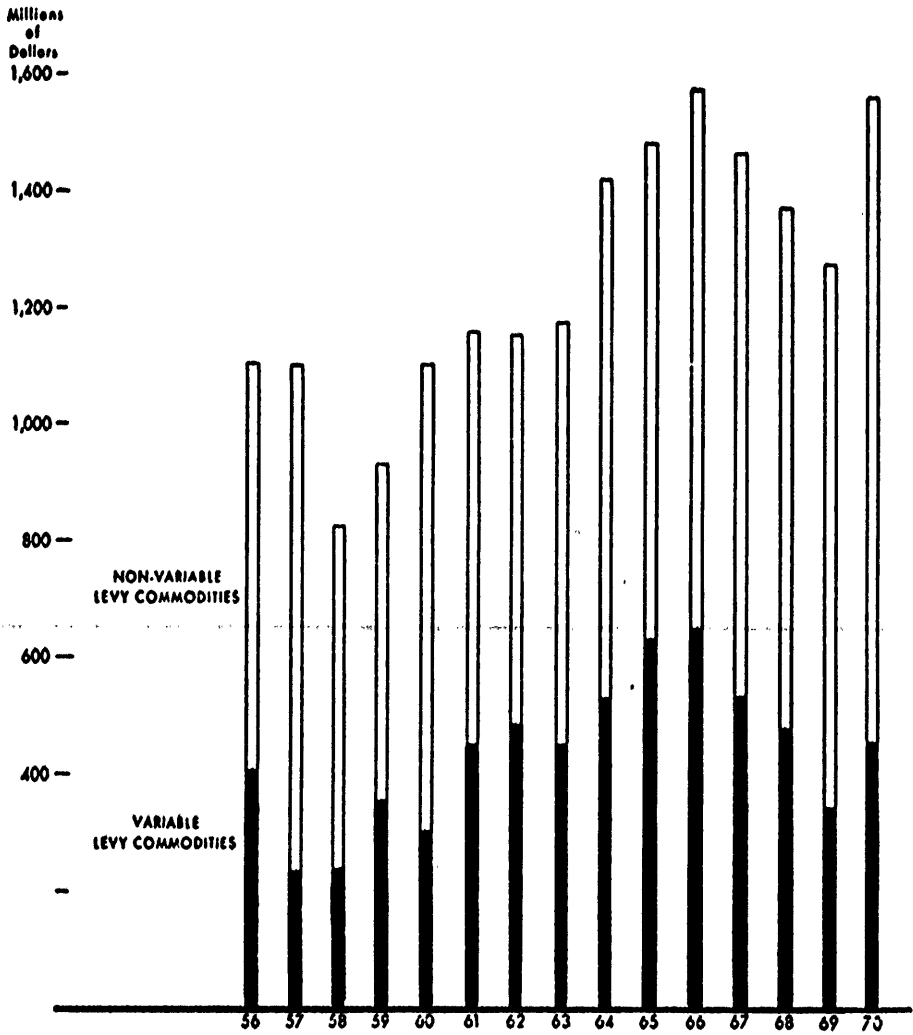
The Community applies variable levies on its imports of grains, rice, poultry, eggs, beef, pork, dairy products, sugar, olive oil, and commodities processed from base products such as cereals.⁶ At the beginning of the 1971-72 marketing season, variable levies for key grain commodities were as follows: durum wheat about 75 percent ad valorem; other wheat 95 percent; corn nearly 70 percent; and barley (the major feed grain grown in the Community), 50 percent (as a percentage of lowest adjusted c.i.f. price).

EC variable levies held the rise in U.S. exports to the EC of affected commodities to a modest 25 percent from the beginning of the 1960's to 1970 compared with about a 60 percent gain for commodities not subject to variable levies. Increases in shipments of feedgrains contributed most to the modest gain in variable levy items over this period. The gain in exports of U.S. feedgrains would have been substantially larger if EC policies hadn't encouraged a sharp expansion in production of feed grains and surplus wheat eventually used as feed. U.S. exports of other variable levy items such as poultry, lard, rye, dairy products, and beef and veal fell off. Soybeans and soybean meal have been the major U.S. non-variable levy commodities shipped to the EC. Soybeans and soybean meal move readily into the Community under duty-free bindings obtained from the Community during the Dillon Round negotiations in 1960-1961. U.S. exports of these commodities to the Community in 1970 reached \$629 million, an increase of \$490 million from 1960 and \$30 million more than the total increase for all U.S. agricultural exports to the Community.

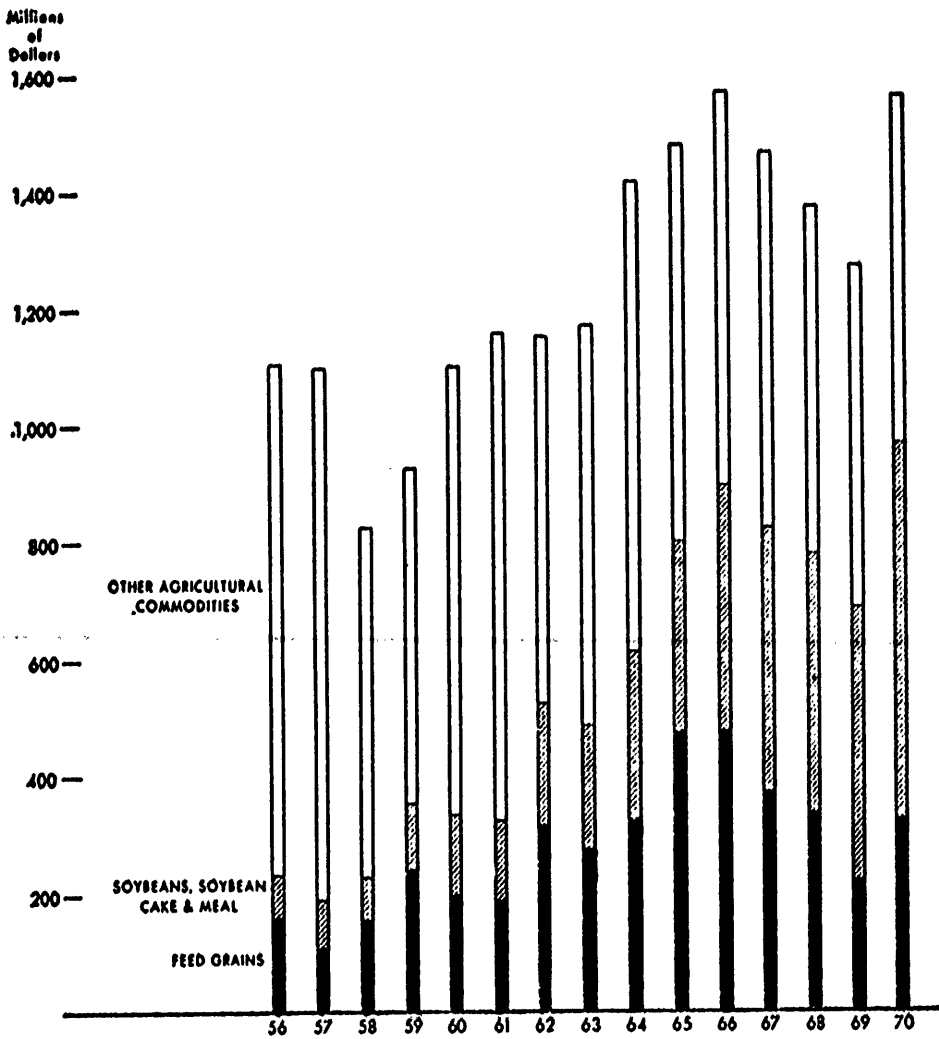
U.S. agricultural exports in traditional markets other than the Community have been confronted with heavily subsidized EC competition. Examples of EC subsidized competition include: poultry in Austria, Greece, and Switzerland, feedgrains in the United Kingdom (from French denatured wheat), corn in Spain, lard in the United Kingdom, tomato products in Canada, and wheat flour in several Caribbean countries. In some instances the United States has had to resort to export subsidization itself to restore its share of markets lost to this subsidized competition.

⁶ Grains (including wheat flour), poultry, and pork became subject to variable levies on July 30, 1962; rice, on September 1, 1964; and beef and dairy products, on November 1, 1964.

US EXPORTS OF AGRICULTURAL PRODUCTS TO THE EC



US EXPORTS OF AGRICULTURAL PRODUCTS TO THE EC



Regional Trade Groups, Economic Growth, and Trade Diversion

Two (offsetting) factors may affect third country trade when a regional trade group such as the EC or EFTA is established. First, there may be a tendency for intra-area trade to displace imports from non-members. There is no clear evidence, however, except for some agricultural products subject to variable levies, on the effect which the growth in intra-EC and intra-EFTA trade has had on imports from the United States. The U.S. share of EFTA imports, including intra-trade, has in fact increased since 1958 while it has declined in the EC. According to one private study, the share of imports from non-members in apparent consumption of manufactures in the EC has risen since 1958. As previously indicated, the increase in intra-EC trade appears to have displaced domestic production rather than imports from non-members.

Second, the resulting larger and (partial) economic integration may accelerate the rate of economic growth in member states, which should (at least in the EC and EFTA) benefit U.S. exports since there is a close correlation between changes in Gross National Product and changes in imports. There is, however, no conclusive evidence which would indicate that economic integration has resulted in significantly accelerated rates of economic growth in the EC. Lawrence Krause's 1968 study for the Brookings Institution estimates the growth rate effect of economic integration on the EC member states (in the aggregate) at a plus .2 percent per annum.⁷ A more recent (1970) study by the British National Institute concludes that "calculations of . . . relative rates of growth still provide no substantial evidence that countries of the Community have become . . . faster growing by reason of their membership."⁸ Although EC growth rates (see Table 12) were considerably higher than those in the rest of Western Europe and North America in 1950-58, the gap was narrowed during 1958-69 as the aggregate EC growth rate was unchanged while that of other countries accelerated. Individual country growth rates were higher for smaller economic units (Belgium and the Netherlands) than for larger economic units (especially Germany). The difference, if any, attributable solely to economic integration cannot be measured with certainty and will vary from country to country. In the case of EFTA, the composite growth rate was one percent per annum higher after the formation of EFTA than before. It is difficult to ascertain whether the shift resulted from the establishment of EFTA.

⁷ European Economic Integration and the United States.

⁸ National Institute Economic Review, November 1970.

TABLE 1.—*Intra-area trade as a percent of total trade*

	Exports to member countries as percent of total exports ¹		Imports from member countries as percent of total imports ¹	
	EC	EFTA	EC	EFTA
1958.....	32.1	17.5	34.7	16.4
1959.....	33.0	17.7	36.1	16.3
1960.....	34.5	20.9	36.3	18.5
1961.....	36.8	21.8	38.4	19.6
1962.....	39.6	21.8	39.5	20.0
1963.....	40.7	22.4	39.5	20.8
1964.....	43.2	24.2	42.5	21.3
1965.....	43.4	24.3	44.4	22.1
1966.....	44.1	24.9	45.5	22.9
1967.....	43.7	26.6	46.3	23.7
1968.....	45.0	26.0	48.4	23.4
1969.....	48.2	26.4	50.3	24.7
1970.....	48.9	27.9	51.0	25.4

¹ Exports and imports f.o.b.

Data source: GATT annual International Trade series.

TABLE 2.—*Shares in the EC's apparent consumption of manufactures: 1964, 1968, and 1968*

(In percent)

	1964	1968	1968
Belgium/Luxembourg:			
Domestic output.....	64.0	58.1	38.2
Intra-EC trade.....	18.1	24.1	38.9
Other imports.....	18.0	17.8	22.8
Total.....		100.0	100.0
France:			
Domestic output.....	94.6	92.8	84.1
Intra-EC trade.....	2.1	3.3	10.3
Other imports.....	3.3	3.9	5.6
Total.....		100.0	100.0
Germany:			
Domestic output.....	93.8	90.8	84.9
Intra-EC trade.....	2.6	3.6	7.9
Other imports.....	3.6	5.6	7.1
Total.....		100.0	100.0
Italy:			
Domestic output.....	90.6	90.9	84.2
Intra-EC trade.....	4.0	4.0	9.2
Other imports.....	5.4	5.1	6.6
Total.....		100.0	100.0

TABLE 2.—*Shares in the EC's apparent consumption of manufactures: 1954, 1958, and 1968—Continued*

[In percent]

	1954	1958	1968
Netherlands:			
Domestic output.....	57.8	55.5	47.3
Intra-EC trade.....	26.0	29.3	37.5
Other imports.....	15.7	15.2	15.2
Total.....	100.0	100.0	100.0
EC:			
Domestic output.....	89.5	87.7	79.8
Intra-EC trade.....	5.1	6.2	12.3
Other imports.....	5.4	6.2	7.9
Total.....	100.0	100.0	100.0

Source: "National Institute Economic Review," November 1970.

TABLE 3.—*U.S. share of EFTA imports, by country*

Country	1958		1969	
	Total	Excluding Intra	Total	Excluding Intra
United Kingdom.....	9.3	10.3	13.4	15.7
Denmark.....	9.1	15.1	7.7	13.1
Finland.....	5.6	7.7	5.1	8.3
Norway.....	6.9	11.1	7.8	14.0
Sweden.....	10.6	14.1	8.6	13.6
Austria.....	10.1	11.4	3.0	3.7
Switzerland.....	11.5	12.9	8.5	10.3
Portugal.....	7.1	9.0	4.9	6.4
EFTA total.....	9.3	11.2	10.0	13.2

TABLE 4.—*U.S. share of EFTA imports, by major commodity group*

SITC group	1958		1969	
	Total	Excluding Intra	Total	Excluding Intra
0 Food and live animals.....	9.5	10.5	5.5	6.4
1 Beverages and tobacco.....	37.3	38.9	30.0	33.5
2 Inedible crude materials.....	8.8	10.4	7.3	9.5
3 Mineral fuels and lubricants.....	7.0	7.7	1.4	1.6
4 Animal and vegetable fats and oils.....	3.3	3.7	3.7	4.5
5 Chemicals.....	15.2	19.5	12.6	17.1
6 Manufactured goods classified chiefly by material.....	7.3	9.1	5.4	8.0
7 Machinery and transport equipment.....	12.4	17.2	19.1	26.2
8 Miscellaneous manufactured articles.....	8.7	11.4	10.4	15.3
Total.....	9.3	11.2	10.0	13.2

TABLE 5.—U.S. market share (percent)

PORTUGAL

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	0.9	1.0	61.9	63.9	4.3	4.7	11.5	11.9	2.2	2.3
1959.....	3.3	3.6	59.0	61.0	2.3	2.5	8.2	8.6	1.6	1.6
1960.....	10.3	11.4	62.3	65.2	5.0	5.5	5.4	5.7	0	0
1961.....	19.2	20.2	58.2	61.9	5.2	5.7	5.5	6.0	0	0
1962.....	30.3	32.8	55.9	59.4	2.7	3.0	6.9	7.5	0	0
1963.....	15.1	16.7	53.3	55.6	2.6	2.9	8.7	9.8	18.0	18.6
1964.....	24.6	26.1	51.3	54.2	5.0	5.5	6.5	7.3	7.3	7.5
1965.....	13.3	14.7	42.3	45.2	3.8	4.1	4.8	5.1	10.6	13.9
1966.....	18.3	21.8	41.5	44.7	2.7	3.0	4.2	4.6	17.0	17.4
1967.....	10.1	11.3	42.0	44.7	1.4	1.5	3.0	3.2	15.0	15.2
1968.....	8.7	9.4	50.0	54.3	2.3	2.5	1.3	1.4	17.0	18.0
1969.....	8.3	9.4	39.1	44.2	2.2	2.4	2.8	2.9	10.8	11.1

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	9.8	14.4	3.4	4.5	7.7	12.1	12.4	19.2	7.1	9.0
1959.....	9.7	14.3	2.8	3.7	6.7	10.3	11.0	16.7	6.1	7.7
1960.....	9.8	14.2	5.0	6.4	7.0	10.2	11.7	15.3	7.4	9.2
1961.....	9.0	13.1	3.5	4.7	6.2	10.4	8.5	12.8	7.6	9.9
1962.....	9.4	14.2	4.4	6.6	6.3	9.6	9.2	13.5	8.9	11.6
1963.....	9.2	13.5	9.2	13.8	8.7	12.3	9.5	14.0	8.9	11.4
1964.....	9.0	13.5	11.9	16.0	7.8	11.8	8.6	12.8	10.4	13.3
1965.....	8.5	12.6	7.5	10.5	9.0	13.3	8.4	12.6	8.1	10.4
1966.....	9.4	14.0	3.3	4.7	8.6	13.0	8.1	12.3	8.0	10.4
1967.....	8.9	13.5	2.3	3.3	10.3	15.5	8.9	12.9	6.9	9.0
1968.....	8.1	12.3	2.0	2.9	12.5	18.0	7.9	11.5	7.3	9.4
1969.....	6.6	10.0	1.9	2.8	6.2	9.3	6.6	9.6	4.9	6.4

TABLE 5.—U.S. market share (percent)—Continued

EFTA TOTAL

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	9.5	10.5	37.3	38.9	8.8	10.4	7.0	7.7	3.3	3.7
1959.....	9.1	10.4	34.0	35.7	7.4	9.2	4.7	5.0	4.9	5.6
1960.....	9.0	10.1	36.0	37.9	10.5	13.1	3.3	3.7	6.5	7.2
1961.....	7.8	8.8	33.7	35.7	9.1	10.6	3.0	3.3	5.9	6.6
1962.....	9.6	10.8	28.5	30.3	7.9	9.9	2.7	3.0	4.4	4.9
1963.....	7.5	8.5	30.9	32.6	7.7	9.6	2.9	3.2	7.0	7.9
1964.....	8.0	9.2	29.3	31.3	7.8	9.9	2.5	2.7	7.8	9.0
1965.....	7.6	8.7	24.4	26.6	7.7	9.8	2.5	2.8	7.5	9.1
1966.....	8.8	10.3	32.8	35.9	7.1	9.1	2.5	2.7	5.4	6.7
1967.....	6.8	7.9	29.1	32.5	7.4	9.5	4.0	4.4	3.8	4.9
1968.....	6.1	7.2	30.9	34.4	7.4	9.6	1.7	1.9	4.0	4.8
1969.....	5.5	6.4	30.0	33.5	7.3	9.5	1.4	1.6	3.7	4.5

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	15.2	19.5	7.3	9.1	12.4	17.2	8.7	11.4	9.3	11.2
1959.....	15.6	19.9	5.7	7.5	11.8	16.4	9.4	11.8	9.0	10.9
1960.....	17.2	21.6	8.7	12.0	16.7	22.1	11.1	13.8	10.0	11.8
1961.....	16.0	20.4	6.4	8.3	14.9	20.3	10.4	13.0	9.8	11.9
1962.....	15.5	20.1	5.7	7.7	14.0	19.3	9.9	12.6	9.5	11.1
1963.....	15.5	20.2	6.0	8.3	13.6	19.2	10.2	13.2	9.6	12.1
1964.....	16.0	21.0	7.9	10.9	14.6	20.2	10.7	13.9	9.9	12.5
1965.....	15.3	19.9	6.4	8.8	15.0	20.9	11.5	15.4	9.7	12.3
1966.....	14.6	19.4	6.2	8.7	14.5	19.6	11.6	15.6	9.8	12.6
1967.....	13.6	18.2	5.6	8.1	16.2	22.6	10.9	15.3	9.8	12.8
1968.....	14.6	19.6	5.6	8.1	19.4	26.2	10.8	15.3	10.4	13.5
1969.....	12.6	17.1	5.4	8.0	19.1	26.2	10.4	15.3	10.0	13.2

TABLE 5.—U.S. market share (percent)—Continued

UNITED KINGDOM

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	5.7	6.2	39.0	40.3	7.5	8.7	4.5	4.5	1.4	1.5
1959.....	7.7	8.6	34.4	35.9	6.5	8.0	3.0	3.0	2.3	2.5
1960.....	7.8	8.7	36.9	38.2	9.0	11.3	1.9	1.9	4.9	5.1
1961.....	7.0	7.8	34.0	35.7	7.9	9.0	2.0	2.0	3.5	3.7
1962.....	8.4	9.4	27.0	28.1	6.6	8.1	1.6	1.6	3.7	3.9
1963.....	6.5	7.4	32.0	33.1	6.5	8.0	1.8	1.8	4.7	5.0
1964.....	6.9	7.8	28.1	29.2	6.2	7.7	1.4	1.4	4.6	5.1
1965.....	6.8	7.7	24.9	25.9	6.0	7.6	1.7	1.7	4.7	5.6
1966.....	7.5	8.7	35.4	36.6	5.6	7.0	1.8	1.8	3.6	4.5
1967.....	6.3	7.2	31.6	32.9	5.4	6.9	5.2	5.2	2.7	3.4
1968.....	5.6	6.4	34.0	35.4	5.9	7.6	1.3	1.3	3.3	3.7
1969.....	5.1	5.9	33.5	34.8	6.1	7.9	1.1	1.1	2.5	2.9

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	22.6	25.5	10.4	11.9	24.2	27.9	11.3	13.4	9.3	10.3
1959.....	24.4	27.7	7.1	8.5	23.4	26.8	12.6	14.7	9.3	10.5
1960.....	28.8	32.2	13.3	15.7	35.7	40.0	15.7	18.1	12.5	14.2
1961.....	26.4	29.7	9.3	10.7	30.9	35.3	15.6	17.8	11.0	12.3
1962.....	25.1	28.4	8.4	10.1	30.2	35.3	15.1	17.2	10.6	12.1
1963.....	25.0	28.2	8.7	10.7	29.7	34.0	15.8	18.2	10.4	11.9
1964.....	26.0	29.6	12.5	15.4	31.4	36.4	17.0	19.7	11.6	13.4
1965.....	25.4	28.7	9.8	11.8	32.9	38.1	20.8	24.2	11.7	13.5
1966.....	25.1	28.7	9.3	11.5	30.6	35.1	20.7	24.1	12.1	14.1
1967.....	23.0	26.8	8.0	10.3	32.9	37.6	19.3	23.4	12.5	14.6
1968.....	24.3	28.5	8.1	10.3	37.6	42.8	18.7	22.8	13.4	15.7
1969.....	20.6	24.2	8.2	10.4	39.3	44.9	19.6	24.0	13.4	15.7

TABLE 5.—U.S. market share (percent)—Continued

DENMARK

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	14.9	18.2	34.4	38.1	19.9	36.4	10.3	22.5	0.3	0.8
1959.....	25.7	27.9	34.6	37.6	12.9	19.5	4.2	6.9	1.1	1.5
1960.....	25.1	27.1	33.7	37.0	15.7	23.8	2.4	3.8	1.4	2.0
1961.....	15.0	17.0	36.8	40.3	17.1	23.1	2.2	3.5	2.2	2.8
1962.....	21.0	24.2	29.1	32.0	19.2	29.8	2.0	2.9	1.2	1.6
1963.....	18.1	20.8	33.1	37.7	22.4	33.5	1.9	2.8	2.3	3.3
1964.....	18.7	21.1	30.5	34.5	18.6	30.4	1.4	1.9	4.0	5.7
1965.....	18.6	21.6	26.7	31.0	19.8	32.4	1.7	2.3	.1	.2
1966.....	16.5	20.1	31.2	36.9	16.9	28.8	1.4	1.8	2.2	3.1
1967.....	14.4	17.8	30.7	37.2	22.9	38.4	1.4	1.9	2.7	4.3
1968.....	11.2	14.0	36.5	43.5	20.2	34.6	1.8	2.5	2.0	3.3
1969.....	9.2	11.3	34.5	42.4	16.0	27.4	.4	.5	.5	.8

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	7.4	13.3	1.4	2.4	7.2	11.8	4.2	6.4	9.1	15.1
1959.....	8.8	14.6	1.6	2.6	6.9	11.3	5.2	7.6	9.2	13.8
1960.....	8.1	13.3	2.1	3.6	10.7	16.3	5.6	8.3	9.9	14.6
1961.....	8.1	13.2	2.4	3.8	8.4	13.0	5.3	7.9	8.1	11.9
1962.....	8.4	14.2	2.4	4.3	6.5	10.7	5.5	8.5	8.4	12.9
1963.....	9.1	15.6	2.7	4.8	7.9	13.2	5.8	9.3	8.9	13.8
1964.....	8.9	15.3	2.4	4.4	8.2	13.7	6.1	10.0	8.7	13.6
1965.....	9.4	16.5	2.2	4.1	8.4	13.9	6.6	11.1	8.6	13.4
1966.....	9.0	15.6	2.0	3.9	7.9	13.4	6.7	11.7	7.9	12.7
1967.....	8.8	14.8	2.2	4.3	10.1	18.0	6.2	11.4	8.6	14.3
1968.....	9.0	15.3	2.3	4.6	10.7	18.1	6.1	11.5	8.5	14.2
1969.....	8.9	15.1	2.6	5.3	10.1	17.5	6.2	12.0	7.7	13.1

TABLE 5.—U.S. market share (percent)—Continued

NORWAY

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	14.1	16.3	50.0	57.6	8.5	11.2	8.3	13.2	5.5	7.7
1959.....	17.9	20.5	46.7	53.2	10.5	14.9	8.1	11.9	18.3	25.5
1960.....	16.1	18.9	51.1	55.6	12.7	19.0	6.5	10.3	18.2	21.0
1961.....	14.5	16.9	41.2	50.0	9.0	11.1	5.6	8.5	30.0	37.5
1962.....	17.3	20.1	52.1	57.8	7.9	10.9	5.2	7.6	8.1	11.2
1963.....	13.5	17.2	44.2	48.7	7.7	10.8	4.6	6.9	9.5	12.6
1964.....	13.7	16.7	41.2	47.2	10.5	14.9	5.2	7.3	14.8	17.9
1965.....	11.9	15.0	34.7	45.0	10.3	15.0	7.0	9.7	4.4	6.1
1966.....	17.6	21.6	41.8	55.6	10.4	15.7	6.3	9.5	11.0	15.5
1967.....	12.3	15.3	36.9	50.0	10.2	15.8	6.4	9.1	5.0	9.1
1968.....	10.4	13.5	36.0	49.0	7.8	11.8	6.1	8.6	4.2	6.7
1969.....	6.7	9.0	27.8	42.1	7.9	12.3	6.3	9.1	4.8	7.0
SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	12.3	18.0	4.6	7.3	4.4	8.3	4.6	8.4	6.9	11.1
1959.....	9.5	13.6	3.2	5.2	4.3	7.9	5.1	8.8	7.0	11.1
1960.....	10.1	14.5	3.7	5.9	7.5	14.8	5.2	8.8	8.4	13.6
1961.....	10.4	14.8	3.7	6.8	5.1	10.2	5.0	8.8	6.9	11.4
1962.....	9.6	13.9	3.7	7.2	5.4	10.9	4.4	8.4	7.2	12.0
1963.....	12.2	17.9	3.4	6.7	5.6	13.0	4.3	8.7	6.9	12.3
1964.....	15.0	22.1	3.7	7.1	5.6	11.2	4.8	10.0	7.5	12.7
1965.....	12.2	17.5	3.3	6.3	5.7	11.3	4.7	10.1	7.0	12.1
1966.....	10.7	15.6	3.4	6.7	5.7	10.9	5.0	11.5	7.5	12.9
1967.....	9.0	13.8	2.7	5.8	5.4	10.5	4.1	10.0	6.4	11.5
1968.....	14.4	21.5	2.9	6.3	7.6	14.2	6.0	14.9	7.6	13.4
1969.....	12.3	18.9	2.8	6.4	10.0	17.8	4.3	11.5	7.8	14.0

TABLE 5.—U.S. market share (percent)—Continued

SWEDEN

SITC °	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	10.0	12.0	44.0	50.0	15.5	18.8	5.6	6.6	13.0	19.1
1959.....	10.9	13.1	38.3	44.4	11.2	14.5	5.8	7.0	17.2	23.3
1960.....	10.5	12.8	42.1	49.9	19.1	24.3	4.2	5.1	15.2	20.4
1961.....	8.9	11.1	41.1	49.0	17.3	20.6	4.4	5.3	9.4	13.2
1962.....	10.1	12.5	35.1	43.4	11.9	16.3	4.6	5.8	8.8	11.5
1963.....	9.7	12.2	30.1	38.1	10.7	14.3	4.3	5.5	24.3	34.2
1964.....	9.5	12.7	42.3	52.6	13.9	18.2	4.6	6.2	29.2	42.5
1965.....	8.7	11.4	12.7	20.0	12.1	15.8	4.3	5.9	36.1	47.5
1966.....	9.9	12.9	36.7	55.2	11.5	14.6	4.3	6.0	25.6	35.6
1967.....	8.4	11.5	24.7	42.5	12.1	15.8	3.9	5.3	14.6	22.0
1968.....	7.8	10.8	22.5	30.7	14.6	18.7	2.7	3.5	10.3	20.0
1969.....	7.6	10.9	19.7	36.3	14.4	18.6	2.7	3.7	15.9	31.1

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	14.1	20.7	7.0	8.8	14.2	19.3	7.9	12.0	10.6	14.1
1959.....	15.4	23.0	7.1	10.2	13.8	18.7	8.0	11.4	10.5	13.8
1960.....	15.1	21.0	8.3	12.1	18.8	25.7	9.9	13.9	12.6	17.0
1961.....	14.6	21.6	6.6	9.7	16.0	22.5	8.3	11.8	11.4	15.4
1962.....	14.4	22.0	5.8	9.0	13.6	19.5	8.4	12.3	10.2	14.3
1963.....	12.7	19.6	5.8	9.2	13.5	20.0	7.6	11.6	10.1	14.4
1964.....	11.9	18.7	5.8	9.5	12.9	19.0	8.0	12.4	10.0	14.7
1965.....	11.8	18.5	5.0	8.1	13.6	20.1	8.5	13.5	9.5	14.1
1966.....	10.3	16.7	4.9	8.3	12.1	18.8	9.5	15.3	9.3	14.2
1967.....	10.1	17.5	4.8	8.5	13.7	20.6	8.4	14.1	9.3	14.3
1968.....	12.3	20.4	4.7	8.4	13.9	20.5	8.2	14.1	9.3	14.2
1969.....	9.6	16.2	4.8	8.6	12.3	19.0	7.6	13.9	8.6	13.6

TABLE 5.—U.S. market share (percent)—Continued

FINLAND

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	4.9	5.1	27.1	27.6	9.9	13.1	2.1	2.3	0.1	0.2
1959.....	3.3	3.4	32.3	35.7	7.8	10.3	1.0	1.1	12.7	25.8
1960.....	4.6	4.9	32.2	34.6	11.4	12.3	1.1	1.2	3.1	4.2
1961.....	6.4	7.3	41.0	44.7	1.2	1.6	1.1	1.2	20.0	28.1
1962.....	6.5	7.1	37.1	41.0	11.9	15.6	.9	1.0	0	0
1963.....	6.8	7.4	40.4	43.3	10.6	13.9	1.4	1.5	0	0
1964.....	7.3	8.0	33.3	35.7	7.2	9.6	1.0	1.1	3.7	7.1
1965.....	8.3	9.4	30.8	35.1	7.1	9.7	.9	1.0	3.3	7.1
1966.....	8.6	10.2	29.5	33.3	6.6	8.9	.8	.8	0	0
1967.....	3.7	4.2	30.3	35.2	5.1	7.0	.4	.4	0	0
1968.....	5.1	5.9	30.2	35.0	4.8	6.4	.4	.4	0	0
1969.....	4.4	5.2	30.3	35.5	4.2	5.8	.3	.3	.4	.9

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	4.8	7.1	1.6	2.4	9.6	17.6	2.1	3.4	5.6	7.7
1959.....	5.0	7.4	1.7	2.6	8.8	15.7	3.9	6.1	5.2	7.3
1960.....	5.6	8.5	2.5	2.6	9.6	16.6	5.0	7.7	6.4	8.2
1961.....	6.5	10.1	2.7	4.2	8.8	15.2	6.1	9.3	5.9	8.7
1962.....	7.8	12.4	2.3	3.8	6.9	12.2	5.7	8.8	6.1	9.0
1963.....	6.9	11.7	2.5	4.2	6.9	12.7	7.3	11.5	6.2	9.2
1964.....	7.3	12.6	2.7	4.5	8.1	14.0	6.2	10.3	6.1	9.0
1965.....	7.7	12.9	2.6	4.6	7.8	13.9	6.5	11.1	6.2	9.5
1966.....	7.5	13.2	2.4	4.5	7.2	8.8	5.8	10.3	5.7	7.9
1967.....	6.6	11.4	2.1	4.1	6.6	12.1	5.6	10.4	4.9	7.6
1968.....	7.1	12.2	2.1	4.4	6.0	11.5	5.7	11.6	4.5	7.2
1969.....	6.8	12.1	2.2	4.7	8.1	15.0	4.8	10.5	5.1	8.3

TABLE 5.—U.S. market share (percent)—Continued

SWITZERLAND

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	10.4	11.3	21.6	22.1	9.5	10.6	9.3	9.5	8.9	9.4
1959.....	11.8	12.9	23.8	24.4	8.9	10.4	7.6	7.7	5.4	5.7
1960.....	10.5	11.3	22.9	24.1	13.7	16.3	6.5	6.6	8.3	9.0
1961.....	8.9	9.7	23.6	25.0	12.3	11.3	4.7	4.7	4.3	4.5
1962.....	8.9	9.9	22.6	23.9	9.0	10.9	4.0	4.1	2.5	2.7
1963.....	6.1	6.9	21.9	23.1	7.5	9.1	5.0	5.1	1.9	2.1
1964.....	5.4	6.3	22.4	23.9	9.4	11.3	4.4	4.5	3.0	3.1
1965.....	5.6	6.3	24.2	25.7	9.0	10.7	4.1	4.1	2.2	2.3
1966.....	7.6	8.5	20.7	22.0	7.8	9.3	3.1	3.1	.5	.5
1967.....	4.7	5.2	20.5	23.0	8.4	10.2	2.0	2.1	1.1	1.2
1968.....	5.2	5.7	20.3	22.1	7.3	9.1	1.5	1.6	.6	.6
1969.....	5.5	6.1	23.0	24.7	6.5	8.2	1.0	1.0	.8	.8

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	17.9	19.7	8.8	10.3	14.5	17.1	11.6	13.0	11.5	12.9
1959.....	15.8	17.5	8.4	9.9	11.1	14.3	10.5	11.6	10.6	12.2
1960.....	15.2	16.7	7.3	8.7	15.7	18.4	10.0	11.2	11.4	12.9
1961.....	14.9	16.5	6.2	7.4	14.8	17.1	8.5	9.5	10.3	11.7
1962.....	14.3	16.0	5.0	6.0	14.6	17.1	7.9	8.9	9.8	11.3
1963.....	12.7	14.5	5.3	6.4	12.1	14.4	8.1	9.2	8.6	10.0
1964.....	12.3	14.1	5.9	7.2	11.9	14.3	7.6	8.8	8.7	10.3
1965.....	11.5	13.3	4.5	5.5	11.3	13.7	7.1	8.4	8.5	10.0
1966.....	11.4	13.3	5.9	7.4	13.8	16.5	6.9	8.2	9.0	10.7
1967.....	10.4	12.0	5.7	7.4	13.6	16.4	6.9	8.4	8.4	10.0
1968.....	10.1	11.8	4.3	5.7	16.4	19.6	7.1	8.8	9.0	10.7
1969.....	10.5	12.3	3.8	5.3	13.5	16.5	7.0	8.7	8.5	10.3

TABLE 5.—U.S. market share (percent)—Continued

AUSTRIA

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	13.3	14.0	31.5	32.2	14.0	10.3	25.3	25.4	0.8	7.7
1959.....	9.0	9.8	22.5	23.1	11.0	12.4	13.9	14.1	4.1	4.7
1960.....	6.7	7.0	17.1	17.5	13.9	15.9	10.6	10.7	5.2	5.8
1961.....	4.2	4.4	12.3	12.7	11.5	13.1	6.5	5.6	7.8	8.9
1962.....	9.9	10.5	23.4	24.3	9.9	11.2	5.2	5.2	3.7	4.6
1963.....	6.1	6.5	14.3	14.8	8.6	9.7	5.3	5.3	3.8	4.3
1964.....	9.4	10.1	19.4	20.2	9.2	10.3	3.4	3.4	9.3	10.1
1965.....	5.3	5.7	17.7	18.5	8.3	9.3	2.1	2.1	8.7	9.7
1966.....	9.8	10.8	17.6	18.4	7.5	8.3	1.5	1.6	.8	.9
1967.....	3.6	4.0	14.9	15.9	8.7	9.6	.9	1.0	.4	.4
1968.....	3.8	4.2	16.6	17.8	7.6	8.4	.4	.4	.5	.5
1969.....	4.0	4.5	13.7	15.0	7.1	7.8	.3	.3	35.7	38.2
SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	6.2	7.3	2.9	3.0	4.9	5.6	3.9	4.6	10.1	11.4
1959.....	6.1	7.1	2.2	2.7	4.6	5.2	4.0	4.7	6.8	7.7
1960.....	6.8	8.1	2.1	2.6	7.8	9.1	3.5	4.1	7.3	8.4
1961.....	7.1	8.6	2.1	2.5	6.4	7.4	4.7	5.6	5.9	6.8
1962.....	7.4	9.0	1.7	2.1	4.1	4.8	4.4	5.2	5.6	6.4
1963.....	7.0	8.7	1.7	2.2	4.0	4.8	3.9	4.7	4.7	5.6
1964.....	7.5	9.2	2.2	2.7	3.9	4.7	3.9	4.7	5.2	6.0
1965.....	5.4	6.6	2.6	3.4	3.9	4.6	3.5	4.3	4.4	5.2
1966.....	5.1	6.3	1.8	2.4	3.5	4.1	3.2	4.0	4.3	5.2
1967.....	4.7	5.8	1.9	2.6	3.2	4.0	2.9	3.7	3.5	4.3
1968.....	4.7	5.8	1.9	2.6	2.9	3.6	3.2	4.2	3.3	4.1
1969.....	3.8	4.7	1.5	2.1	2.8	3.5	2.6	3.5	3.0	3.7

TABLE 6.—*U.S. share of European Communities imports, by country*

Country	1968		1969	
	Total	Excluding intra	Total	Excluding intra
Belgium/Luxembourg.....	9.9	18.6	7.7	18.0
France.....	10.0	12.9	8.5	17.2
Germany.....	13.7	18.4	10.5	18.6
Italy.....	16.3	20.8	11.3	18.5
Netherlands.....	11.3	19.4	9.7	22.4
Total, EC.....	12.2	17.4	9.7	18.7

TABLE 7.—*U.S. share of European Communities imports, by major commodity group*

Major SITC commodity group	1968		1969	
	Total	Exclud- ing intra	Total	Exclud- ing intra
0. Food and live animals.....	7.6	9.4	8.2	14.3
1. Beverages and tobacco.....	10.7	12.1	17.0	27.1
2. Inedible crude materials.....	13.1	14.8	11.1	12.9
3. Mineral fuels and lubricants.....	15.1	19.1	3.0	3.7
4. Animal and vegetable fats and oils.....	22.3	24.5	6.4	9.0
5. Chemicals.....	22.7	40.7	14.9	38.6
6. Manufactured goods classified chiefly by material.....	6.5	12.8	5.6	13.2
7. Machinery and transport equipment.....	19.0	39.7	15.0	41.6
8. Miscellaneous manufactured articles.....	7.8	16.5	6.8	20.3
Total.....	12.2	17.4	9.7	18.7

TABLE 8.—U.S. market share (percent)

ITALY

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	1.0	2.3	8.5	10.1	20.8	23.6	18.9	20.2	42.4	46.6
1959.....	3.4	4.0	1.3	1.7	10.7	13.1	13.2	14.3	30.2	33.6
1960.....	3.9	4.7	17.9	25.0	17.0	20.6	11.9	13.4	17.7	19.3
1961.....	14.3	16.9	24.3	36.8	17.6	21.3	10.7	11.8	18.8	19.9
1962.....	7.4	8.9	19.1	24.1	14.7	17.8	10.8	11.7	14.5	15.4
1963.....	8.8	10.7	24.7	33.7	12.8	15.5	12.9	13.7	9.6	10.2
1964.....	7.3	9.1	13.9	20.2	14.9	18.2	12.3	12.9	18.0	20.2
1965.....	11.9	14.9	12.4	22.4	14.1	18.0	11.6	11.9	18.7	21.2
1966.....	13.1	16.4	7.9	17.7	11.2	14.2	9.0	9.4	17.1	19.5
1967.....	5.8	7.8	11.2	23.2	11.8	15.0	5.8	6.1	7.7	9.2
1968.....	9.1	13.2	9.6	26.7	13.0	16.4	4.2	4.4	6.9	8.6
1969.....	7.1	11.0	17.5	32.9	11.4	14.7	3.8	4.0	6.8	8.1

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	27.1	46.5	8.5	14.6	21.8	41.6	9.3	18.6	16.3	20.8
1959.....	23.2	42.5	6.0	11.1	16.2	34.9	11.3	23.3	11.2	15.3
1960.....	25.5	44.2	10.2	18.2	21.0	43.0	13.0	26.7	14.2	19.6
1961.....	27.1	48.2	11.0	20.8	23.1	46.7	13.8	27.4	10.5	23.4
1962.....	25.1	48.1	7.9	15.4	23.8	49.1	14.0	28.0	14.5	21.1
1963.....	21.5	43.8	8.3	16.5	20.8	47.9	12.8	26.5	13.6	20.3
1964.....	19.2	41.1	9.8	19.0	20.1	48.4	12.3	26.0	13.5	20.1
1965.....	17.0	38.6	10.5	19.7	18.0	44.6	11.7	24.1	13.5	19.6
1966.....	14.2	34.7	9.5	18.1	16.7	43.6	14.1	29.0	12.2	18.1
1967.....	14.1	35.9	8.1	16.6	18.6	47.2	15.8	33.1	10.6	16.3
1968.....	15.0	39.5	7.3	14.5	20.5	51.1	15.7	34.4	11.6	18.2
1969.....	12.0	34.0	8.6	16.9	20.6	52.8	14.2	34.0	11.3	18.5

TABLE 8.—U.S. market share (percent)—Continued

BELGIUM/LUXEMBOURG

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	16.2	23.8	16.1	28.4	7.7	10.6	9.3	17.2	6.3	8.5
1959.....	19.0	28.8	15.3	28.2	6.4	9.0	6.5	12.8	9.5	13.1
1960.....	15.9	24.3	14.8	28.5	8.9	12.2	6.0	12.2	14.9	19.5
1961.....	14.8	23.4	13.7	27.8	7.7	10.7	5.2	10.8	8.5	12.8
1962.....	19.1	29.0	11.7	24.0	6.9	10.0	5.5	11.0	5.4	9.5
1963.....	16.2	25.6	11.4	23.3	7.1	10.5	7.5	12.7	5.7	9.4
1964.....	15.6	24.6	10.9	22.3	8.4	12.1	6.2	10.9	14.4	22.4
1965.....	17.7	29.3	11.5	23.1	7.5	10.9	6.0	10.4	9.9	17.8
1966.....	18.1	30.3	9.4	21.1	7.1	10.6	5.8	10.4	5.5	10.6
1967.....	13.5	22.9	11.0	23.2	9.4	13.6	4.2	7.2	3.6	7.7
1968.....	9.4	19.0	9.2	23.1	12.4	17.5	2.7	4.5	3.0	8.6
1969.....	8.7	19.3	10.1	24.5	10.2	14.9	2.5	4.2	2.6	8.6

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	15.2	42.6	4.0	7.3	13.5	38.6	7.5	26.4	9.9	18.6
1959.....	16.0	43.9	4.4	7.7	11.5	33.7	8.7	32.0	9.4	17.8
1960.....	15.7	42.9	4.6	8.3	14.5	42.3	6.2	25.6	9.9	19.0
1961.....	14.2	45.3	4.1	8.0	12.5	39.2	6.5	26.7	8.8	18.0
1962.....	11.8	38.2	4.2	8.1	15.4	45.5	8.0	31.8	9.9	20.2
1963.....	12.4	40.7	5.4	11.0	11.8	38.2	6.6	28.8	9.2	19.4
1964.....	11.9	40.7	5.4	11.3	10.6	36.6	5.6	24.9	8.9	19.0
1965.....	12.8	41.9	4.7	9.9	9.7	35.2	5.2	22.9	8.6	19.0
1966.....	12.2	43.5	4.0	8.1	8.4	33.4	5.2	24.0	7.9	18.0
1967.....	12.3	44.6	4.6	9.6	9.6	36.3	5.9	28.0	8.2	18.5
1968.....	12.9	46.9	6.4	12.3	9.2	33.7	5.4	27.5	8.3	18.3
1969.....	13.1	45.9	5.7	11.3	9.0	36.0	5.4	28.8	7.7	18.0

TABLE 8.—U.S. market share (percent)—Continued

GERMANY

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	7.1	9.0	29.7	39.0	12.7	14.0	30.5	36.3	28.9	32.0
1959.....	7.9	11.0	29.1	39.1	10.1	11.6	14.5	17.5	35.0	38.9
1960.....	8.1	11.8	27.8	39.4	13.8	15.9	11.5	13.5	31.2	35.7
1961.....	8.3	12.5	29.0	40.8	14.1	16.3	9.7	10.9	22.4	25.5
1962.....	10.4	15.3	27.7	39.6	11.1	13.1	8.6	10.0	16.7	19.5
1963.....	8.7	13.3	27.0	39.6	12.3	14.5	8.1	9.6	17.0	19.4
1964.....	8.9	13.9	25.6	36.4	14.5	17.2	6.9	8.1	21.1	24.3
1965.....	8.4	13.5	25.1	35.4	12.9	15.3	6.7	8.0	20.4	23.3
1966.....	9.3	15.4	26.5	37.4	14.2	17.0	6.2	7.5	10.4	12.1
1967.....	7.8	13.3	32.2	43.5	14.1	17.2	5.6	7.0	5.8	6.7
1968.....	7.5	13.6	23.8	34.8	13.2	16.1	3.3	4.1	6.2	7.6
1969.....	6.0	11.7	26.4	39.1	12.0	14.7	3.0	4.0	9.0	11.6
SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	30.5	42.5	6.3	11.2	23.1	35.9	7.0	10.7	13.7	18.4
1959.....	29.3	42.6	5.4	10.1	20.3	34.7	34.0	48.6	12.9	18.1
1960.....	31.1	45.4	8.5	15.2	24.1	40.1	25.1	40.9	14.1	20.1
1961.....	28.9	44.2	7.6	14.0	24.6	41.3	8.5	16.5	12.5	17.0
1962.....	27.1	42.9	6.1	11.5	20.5	37.4	7.4	14.5	11.2	16.4
1963.....	28.0	44.9	6.1	11.6	21.2	36.8	7.3	14.2	10.7	15.6
1964.....	26.6	44.8	6.1	12.4	21.4	38.4	8.5	16.3	13.8	21.2
1965.....	23.9	42.9	6.0	12.5	20.4	39.0	7.2	14.6	13.1	21.2
1966.....	20.4	39.1	5.1	10.4	17.8	37.0	7.2	15.2	12.7	20.7
1967.....	19.7	39.3	5.1	10.4	19.8	41.1	8.3	18.1	12.3	20.4
1968.....	20.2	42.1	5.1	10.6	18.3	39.1	7.7	17.1	10.8	18.4
1969.....	18.7	40.2	5.5	11.3	17.2	37.2	7.0	15.4	10.5	18.6

TABLE 8.—U.S. market share (percent)—Continued

NETHERLANDS

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	20.8	24.1	23.3	29.7	12.4	14.8	11.1	13.5	23.3	25.6
1959.....	25.7	29.6	22.1	29.6	11.2	13.6	9.0	11.4	34.5	38.0
1960.....	26.1	30.3	28.9	43.2	15.2	18.7	7.2	9.1	37.2	39.8
1961.....	26.9	32.6	18.6	37.6	13.9	17.2	5.1	6.5	17.9	19.7
1962.....	30.3	35.7	19.1	43.9	12.6	16.0	5.4	6.8	21.7	24.9
1963.....	31.8	37.1	19.0	42.3	11.3	14.5	7.3	9.4	18.9	21.6
1964.....	30.6	35.9	18.7	43.9	12.7	15.8	7.1	8.9	27.2	31.7
1965.....	28.9	35.6	19.4	43.1	11.5	14.5	4.8	6.1	26.5	31.4
1966.....	30.2	37.8	18.6	43.2	14.6	18.7	4.2	5.4	19.5	23.8
1967.....	23.5	30.5	20.9	45.5	15.6	20.2	3.6	4.7	16.2	19.7
1968.....	21.2	29.7	21.2	45.1	17.9	23.3	2.8	3.5	12.9	17.0
1969.....	14.6	23.4	18.6	39.5	19.4	25.5	4.0	4.7	10.4	14.2
SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	12.3	29.2	4.5	14.1	10.7	30.1	6.5	21.1	11.3	19.4
1959.....	12.7	28.9	3.3	10.9	9.1	26.9	6.7	21.0	11.0	19.8
1960.....	15.1	34.4	4.6	16.5	16.1	42.0	6.6	21.5	13.2	24.4
1961.....	13.7	33.3	3.7	13.9	13.0	31.3	5.3	12.9	11.0	20.9
1962.....	14.3	33.4	2.9	11.6	12.7	32.6	4.8	12.0	11.2	21.6
1963.....	13.1	31.4	3.3	12.2	9.1	31.0	5.0	18.7	10.9	22.5
1964.....	14.7	36.2	3.6	14.2	9.1	20.0	5.3	19.7	11.0	21.2
1965.....	15.8	38.7	3.4	13.6	8.4	28.7	5.3	19.5	10.3	22.0
1966.....	15.6	39.2	3.4	13.8	11.5	35.6	5.4	20.7	11.4	24.7
1967.....	14.7	37.8	3.5	14.4	11.2	36.1	5.4	20.7	10.4	22.8
1968.....	15.9	40.9	3.2	14.2	13.2	40.3	4.6	18.7	10.9	24.5
1969.....	14.8	40.0	3.5	14.9	11.5	36.7	4.7	21.2	9.7	22.4

TABLE 8.—U.S. market share (percent)—Continued

FRANCE

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	0.9	1.0	2.0	2.1	10.8	11.5	6.8	9.1	0.6	0.6
1959.....	1.9	2.2	2.7	2.7	8.6	9.2	3.0	4.1	1.2	1.3
1960.....	1.8	2.2	2.4	2.5	14.1	15.1	2.3	3.3	5.1	5.5
1961.....	5.7	6.7	3.9	4.0	12.3	13.3	2.0	2.8	1.0	1.1
1962.....	6.6	7.9	2.4	2.5	7.9	8.7	2.0	2.7	1.0	1.1
1963.....	6.7	8.4	4.0	4.2	7.4	8.2	4.4	5.8	1.3	1.5
1964.....	8.3	10.6	3.1	3.2	9.0	9.9	3.8	4.9	2.6	3.0
1965.....	9.8	12.8	3.2	3.5	6.9	7.7	2.8	3.5	4.2	5.1
1966.....	10.1	12.9	3.8	4.2	6.5	7.4	2.7	3.3	2.3	2.9
1967.....	9.8	13.1	4.2	5.0	6.7	7.7	2.4	2.9	4.3	5.6
1968.....	9.8	14.3	2.2	2.8	6.2	7.2	1.8	2.2	2.4	3.3
1969.....	8.9	13.8	2.2	2.6	5.0	5.8	2.0	2.5	1.6	2.4
SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	25.7	39.6	10.5	19.1	27.3	49.7	12.5	27.2	10.0	12.9
1959.....	22.7	38.6	8.8	19.7	23.9	48.8	10.0	24.3	8.4	11.5
1960.....	21.1	36.7	9.8	24.1	33.5	61.1	12.4	30.8	11.9	16.8
1961.....	21.3	38.3	8.1	20.7	24.7	50.5	14.0	35.4	11.0	16.1
1962.....	20.9	41.0	7.2	18.9	23.9	50.0	12.9	33.2	10.3	15.5
1963.....	18.9	38.1	7.4	19.5	21.9	47.6	12.1	32.9	10.3	16.1
1964.....	20.0	41.6	7.9	21.4	23.0	50.4	12.7	33.9	11.3	18.0
1965.....	19.2	41.1	7.1	19.0	20.7	50.2	11.8	31.8	10.5	17.2
1966.....	18.1	40.4	7.0	18.8	18.7	48.0	11.0	30.6	10.1	17.2
1967.....	15.5	37.2	5.3	15.6	19.1	48.9	10.1	29.7	9.9	17.4
1968.....	13.8	36.8	5.4	15.9	18.1	48.7	8.7	29.0	9.5	18.0
1969.....	13.5	35.5	5.3	15.7	15.5	45.3	6.6	23.8	8.5	17.2

TABLE 8.—U.S. market share (percent)—Continued

EC TOTAL

SITC	0		1		2		3		4	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	7.6	9.4	10.7	12.1	13.1	14.8	15.1	19.1	22.3	24.5
1959.....	9.4	12.2	12.9	15.3	9.5	13.3	8.7	11.4	25.3	28.0
1960.....	9.1	12.0	13.8	16.8	14.1	16.5	7.4	9.8	22.0	24.4
1961.....	11.5	15.5	14.4	18.3	13.6	16.1	6.3	8.1	15.0	16.9
1962.....	12.2	16.4	14.3	18.2	10.8	13.0	6.3	8.0	12.1	13.9
1963.....	11.6	15.8	16.4	22.3	10.6	12.8	7.8	9.7	10.8	12.3
1964.....	11.7	16.2	14.1	19.2	12.4	15.0	7.0	8.6	30.0	35.1
1965.....	12.4	17.7	15.1	21.4	11.1	13.6	6.3	7.6	16.3	19.4
1966.....	13.3	19.0	15.5	22.5	11.1	13.7	5.5	6.7	10.5	12.9
1967.....	10.2	15.3	19.4	20.2	11.6	14.5	4.4	5.3	7.4	9.3
1968.....	10.2	16.4	15.7	26.3	12.2	15.3	3.0	3.6	6.3	8.6
1969.....	8.2	14.3	17.0	27.1	11.1	12.9	3.0	3.7	6.4	9.0

SITC	5		6		7		8		Total	
	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra	Total	Exclud- ing intra
1958.....	22.7	40.7	6.5	12.8	19.0	39.7	7.8	16.5	12.2	17.4
1959.....	21.4	42.3	5.4	11.1	16.0	36.3	20.7	40.2	10.9	16.4
1960.....	22.8	41.6	7.7	15.8	22.0	46.3	17.0	35.0	12.9	19.7
1961.....	22.0	42.4	7.0	14.9	19.7	41.9	8.9	20.9	12.1	18.9
1962.....	20.9	41.8	5.8	12.7	19.4	42.7	8.8	20.6	11.4	18.1
1963.....	19.8	40.8	6.1	13.7	17.2	41.1	8.4	21.7	11.0	17.8
1964.....	19.5	41.7	6.4	14.9	17.1	38.7	8.7	22.5	12.1	20.0
1965.....	18.7	41.0	6.1	14.2	15.8	40.4	7.9	20.4	11.6	19.9
1966.....	16.7	39.1	5.6	12.9	15.0	40.0	7.9	21.3	11.2	19.6
1967.....	15.7	38.4	5.2	12.5	16.2	42.8	8.5	23.7	10.7	19.0
1968.....	15.9	40.6	5.3	12.7	16.2	43.2	7.7	22.7	10.3	19.0
1969.....	14.9	38.6	5.6	13.2	15.0	41.6	6.8	20.3	9.7	18.7

TABLE 9.—*U.S. exports of agricultural products (World and European Communities totals)*

[Dollar amounts in millions]

Year	Commercial	Total	Commercial as percent of total	To EC	Percent of commercial to EC	Percent of total to EC
1956.....	\$2,459	\$4,170	59.0	\$1,101	44.8	26.4
1957.....	2,970	4,506	65.9	1,094	36.8	24.3
1958.....	2,622	3,855	68.0	822	31.4	21.3
1959.....	2,747	3,955	69.5	926	33.7	23.4
1960.....	3,371	4,832	69.8	1,099	32.7	22.7
1961.....	3,541	5,024	70.5	1,157	32.7	23.0
1962.....	3,555	5,034	70.6	1,151	32.4	22.9
1963.....	4,064	5,584	72.8	1,171	28.8	21.0
1964.....	4,704	6,348	74.1	1,416	30.1	22.3
1965.....	4,880	6,229	78.3	1,476	30.2	23.7
1966.....	5,528	6,881	80.3	1,564	28.3	22.7
1967.....	5,117	6,380	80.2	1,460	28.5	22.9
1968.....	5,039	6,228	80.9	1,367	27.1	21.9
1969.....	4,917	5,936	82.8	1,269	25.8	21.4
1970.....	6,217	7,174	86.7	1,559	25.1	21.7

TABLE 10.—*U.S. exports of agricultural products to the European Communities*

[In millions of dollars]

	Total	Feedgrains	Soybeans, soybean cake and meal	Other	Variable levy commodities	Nonvariable levy commodities
1956.....	1,101	159	71	871	402	699
1957.....	1,094	106	81	907	233	860
1958.....	822	158	68	596	236	586
1959.....	926	241	114	571	350	575
1960.....	1,099	197	139	763	299	800
1961.....	1,157	186	137	834	443	714
1962.....	1,151	317	204	630	479	672
1963.....	1,171	275	218	678	446	725
1964.....	1,416	326	285	805	525	891
1965.....	1,476	472	328	676	626	850
1966.....	1,564	476	419	669	642	922
1967.....	1,460	374	446	640	529	931
1968.....	1,367	337	440	590	475	892
1969.....	1,269	225	460	584	340	929
1970.....	1,559	324	629	606	454	1,105

TABLE 11.—*U.S. exports to the European Communities of agricultural commodities subject to variable levies*

[In millions of dollars]

	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970
Feed grains.....	157.5	241.3	197.1	186.0	¹ 317.1	275.3	326.0	471.8	476.4	373.6	336.5	225.0	323.9
Rice.....	3.0	10.8	6.9	14.8	14.2	13.4	¹ 15.4	10.1	18.8	25.7	27.9	31.0	20.9
Rye.....	2.4	5.7	3.7	5.7	¹ 18.7	13.7	5.7	1.5	4.4	4.3	1.5	.4	0
Wheat.....	51.5	44.7	46.3	173.0	¹ 50.6	63.4	59.2	67.7	106.0	95.1	83.0	56.1	77.4
Wheat flour.....	11.2	8.5	7.3	6.9	¹ 5.6	3.2	1.7	1.2	1.4	1.4	1.0	.9	1.0
Beef and veal.....					.1	.2	¹ 1.1	1.5	.6	.6	.5	.4	.4
Pork.....	.5	.7	.4	.6	¹ 1.3	2.1	8.6	.4	1.3	.4	.2	.3	.1
Lard.....	1.9	5.1	2.3	3.4	¹ 2.1	2.5	2.5	1.1	1.1	1.6	.3	.2	.4
Dairy products.....	2.5	10.2	3.0	2.1	3.6	22.6	¹ 54.4	30.5	1.2	1.2	.9	.8	1.1
Poultry and eggs.....	3.6	19.2	28.6	45.8	¹ 53.5	30.6	31.7	30.7	23.6	18.5	14.4	13.0	13.1
Other.....	2.3	3.7	3.5	4.2	13.5	19.1	18.9	9.8	7.0	6.7	8.9	11.4	15.4
Total.....	236.4	349.8	299.1	442.5	479.3	445.9	525.1	626.2	642.0	529.1	475.1	339.6	453.7

¹ Year during which variable levies were instituted.

TABLE 12.—Rates of growth in employment, productivity, and GNP

	Employment		Output per worker		GNP ¹	
	1950-58	1958-60	1950-58	1958-60	1950-58	1958-60
Belgium.....	0.3	0.7	2.4	3.7	2.7	4.5
France.....	.5	.4	3.9	5.3	4.4	5.7
Germany.....	2.3	.3	6.3	4.9	7.8	6.0
Italy.....	1.5	-.5	4.0	6.1	5.6	5.7
Netherlands.....	1.2	1.0	2.9	4.3	4.3	5.3
European Communities.....	1.3	.2	4.2	5.2	5.7	5.7
United Kingdom.....	(2)	(2)	(2)	(2)	2.3	3.1
Denmark.....	(2)	(2)	(2)	(2)	2.5	5.1
Finland.....	(2)	(2)	(2)	(2)	4.1	5.4
Norway.....	(2)	(2)	(2)	(2)	3.6	4.8
Sweden.....	(2)	(2)	(2)	(2)	3.2	4.7
Nordics.....	(2)	(2)	(2)	(2)	3.2	4.9
Austria.....	(2)	(2)	(2)	(2)	6.2	4.5
Switzerland.....	(2)	(2)	(2)	(2)	4.0	4.9
Portugal.....	(2)	(2)	(2)	(2)	3.6	6.2
EFTA.....	(2)	(2)	(2)	(2)	3.6	3.9
Other OECD: Europe.....	.7	.6	2.5	3.7	3.2	4.3
Total OECD.....	1.1	.9	2.8	4.2	3.9	5.1

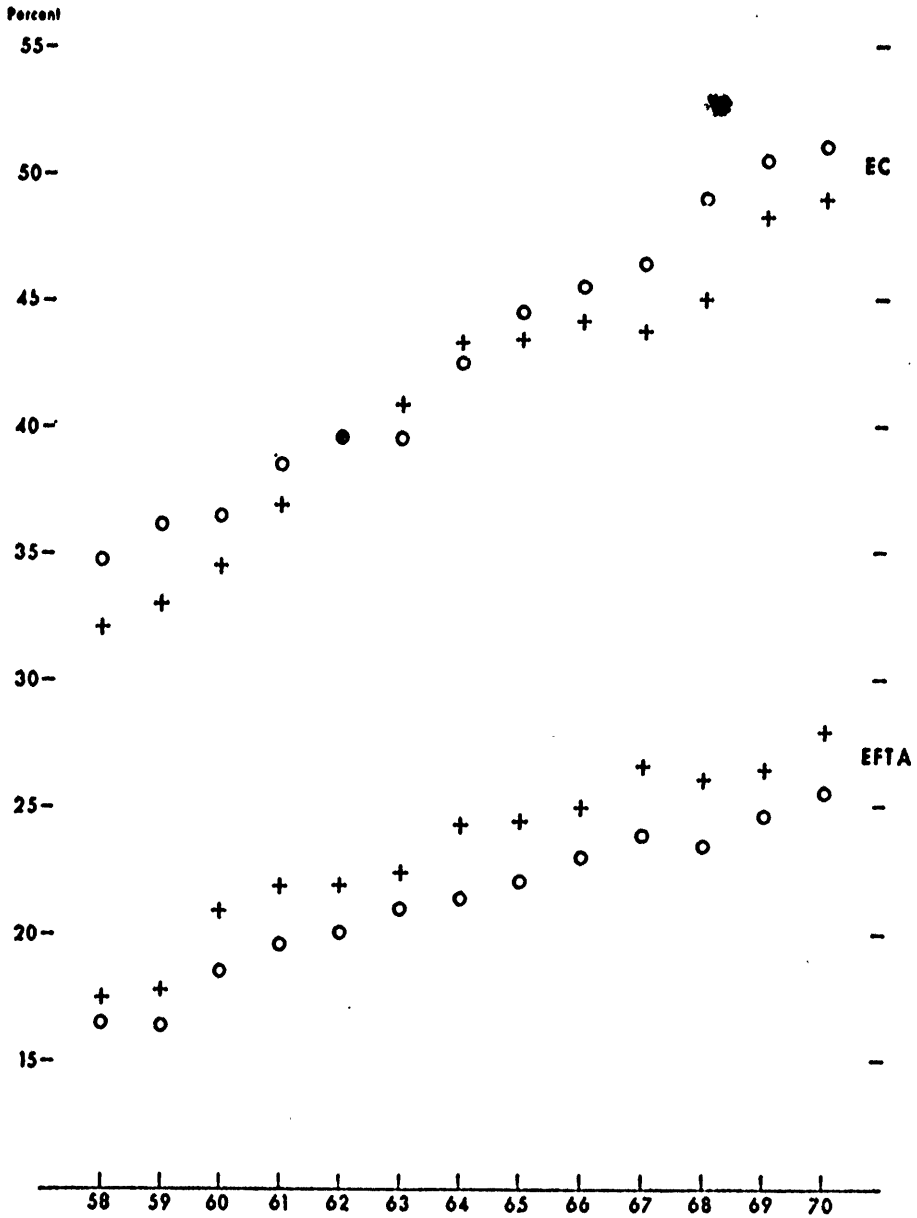
¹ Real GNP.² Not available.

Source: OECD statistics for GNP data, November 1970 issue of National Institute Economic Review for employment and productivity data. GNP growth rate computed from raw data; growth rates for employment and productivity computed by National Institute.

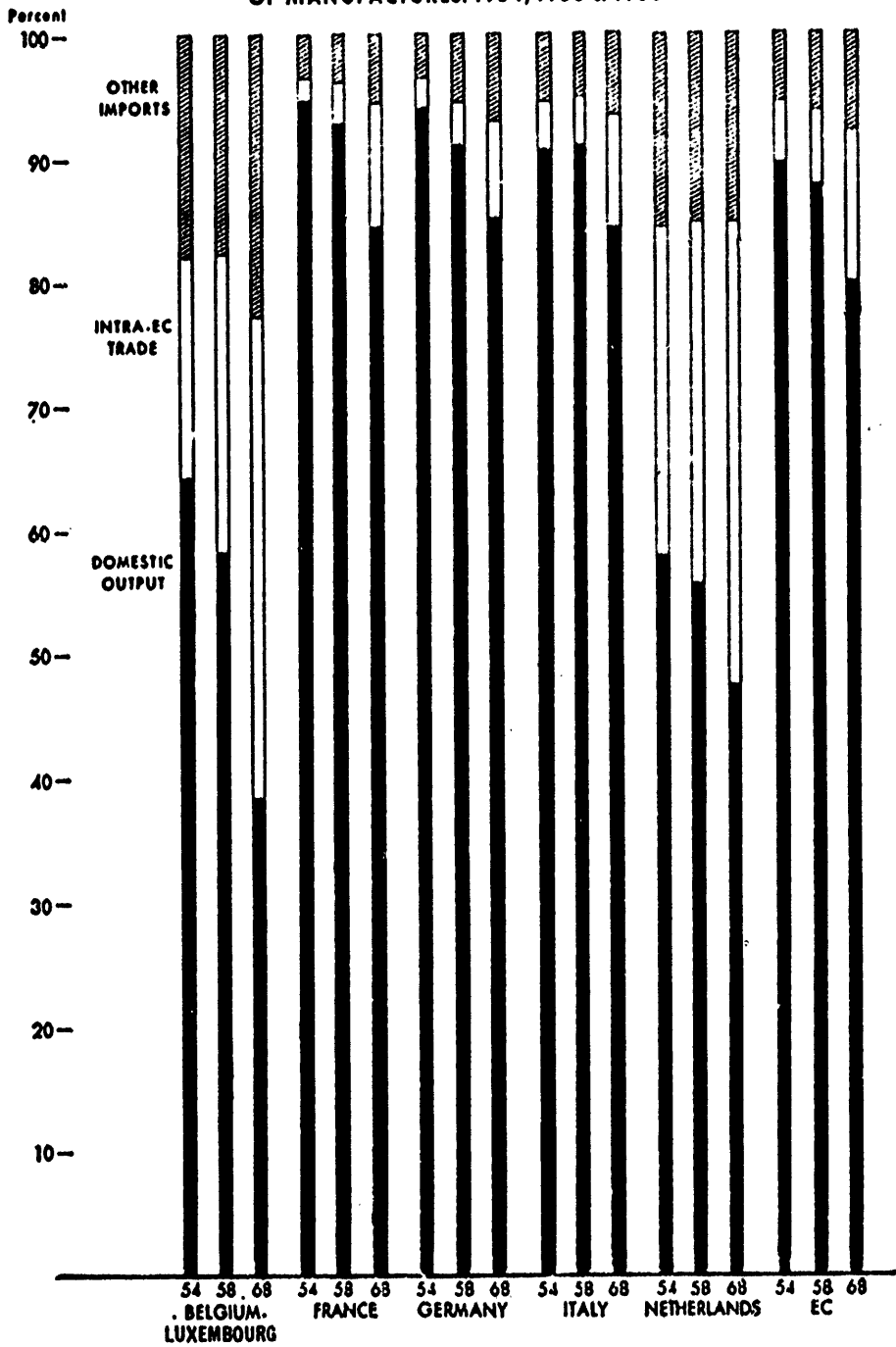
INTRA-AREA TRADE AS A PERCENT OF TOTAL TRADE

+ = EXPORTS TO MEMBER COUNTRIES AS A PERCENT OF TOTAL EXPORTS

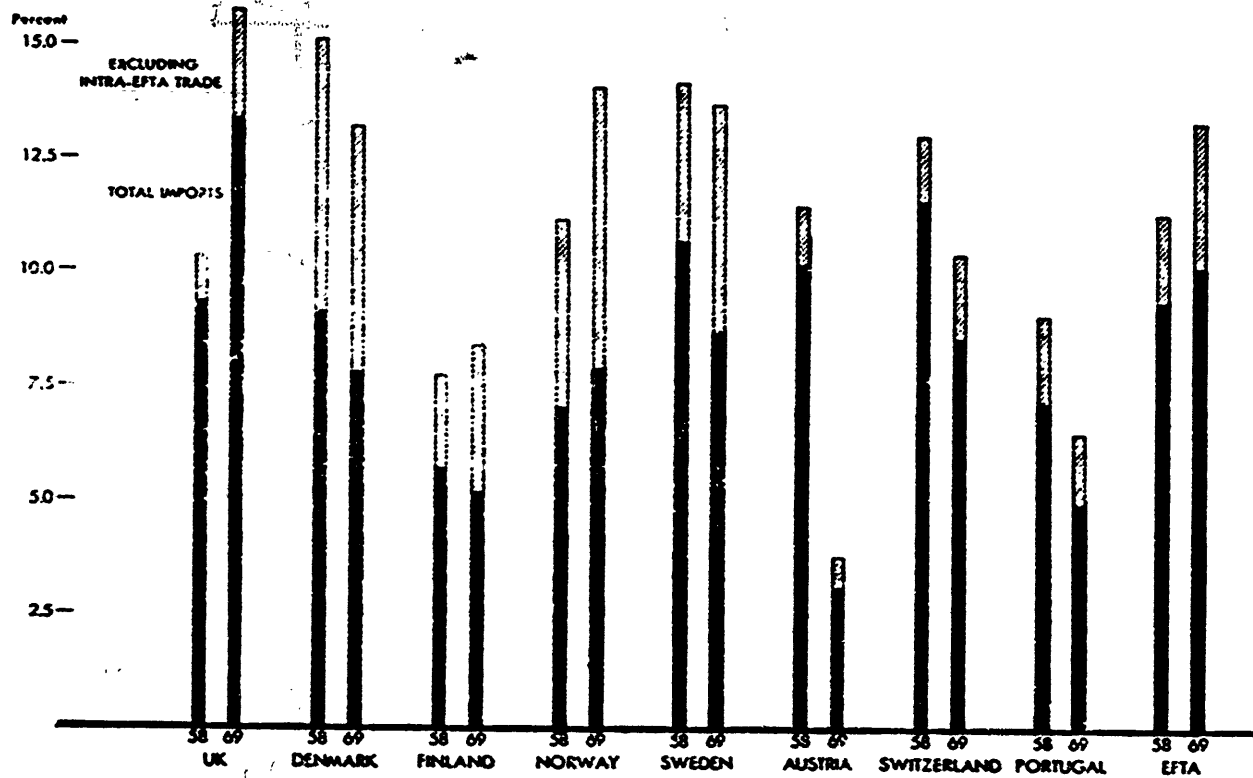
○ = IMPORTS FROM MEMBER COUNTRIES AS A PERCENT OF TOTAL IMPORTS



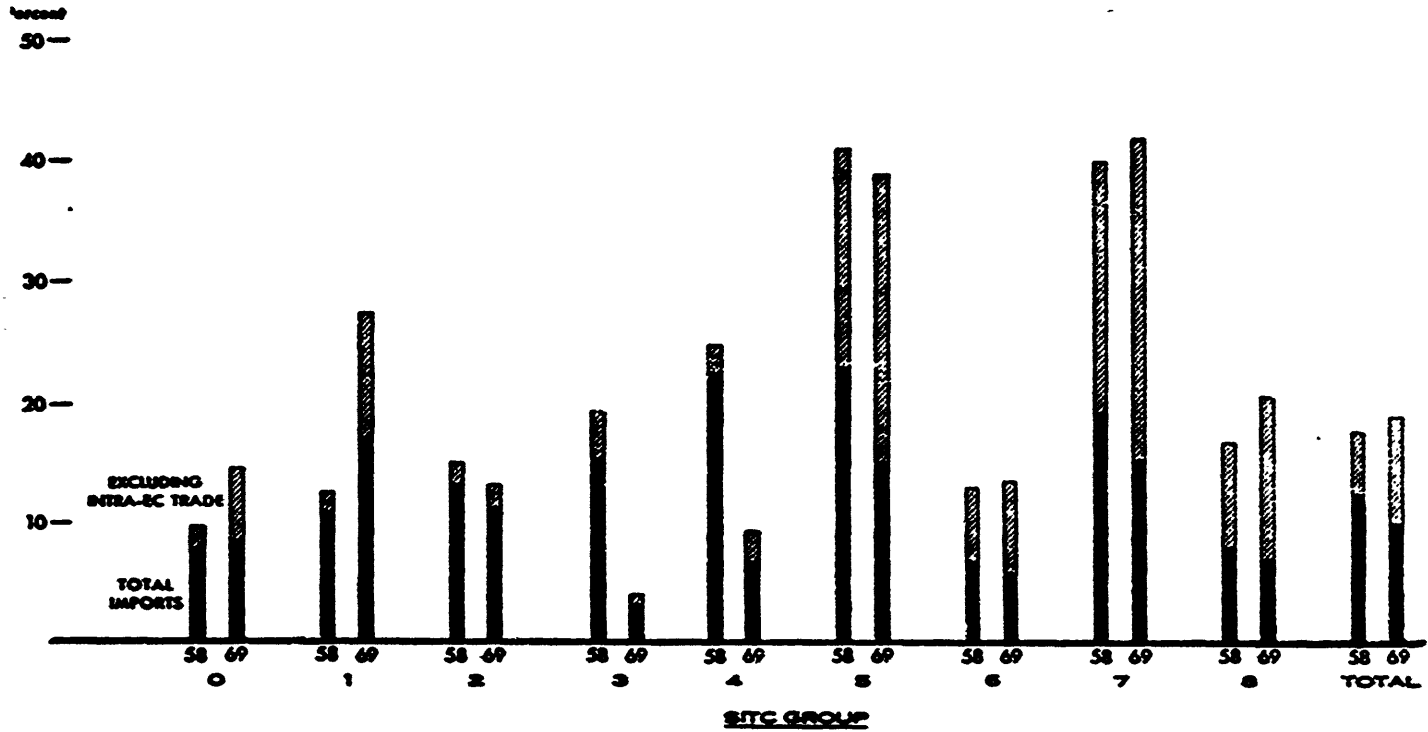
SHARES IN THE EC'S APPARENT CONSUMPTION
OF MANUFACTURES: 1954, 1958 & 1968



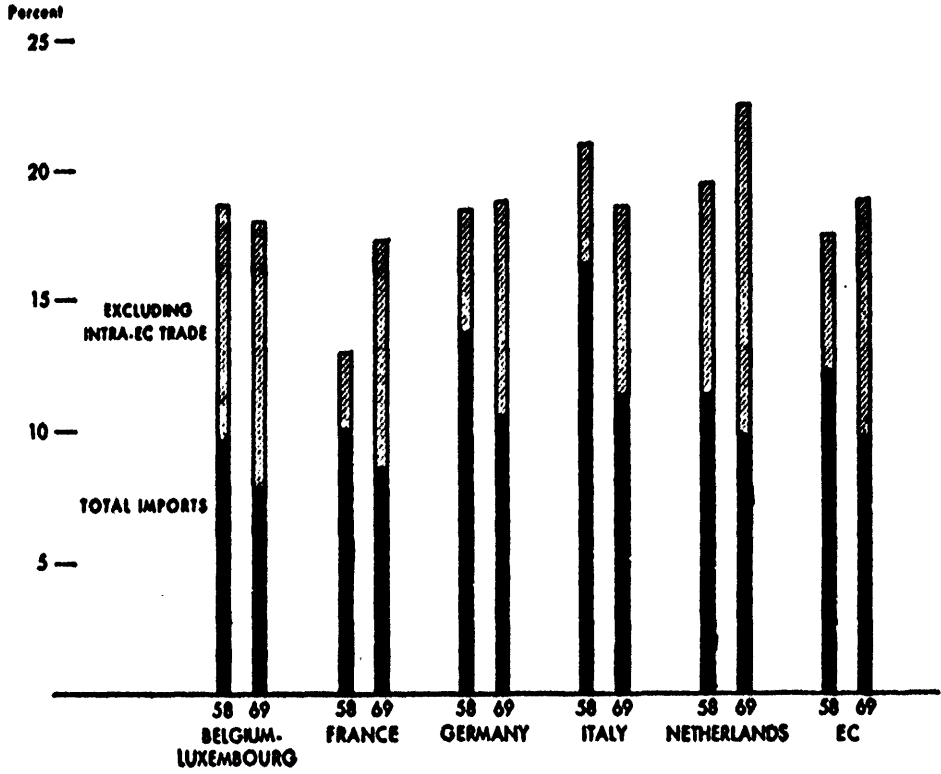
US SHARE OF EFTA IMPORTS, BY COUNTRY: 1958 & 1969



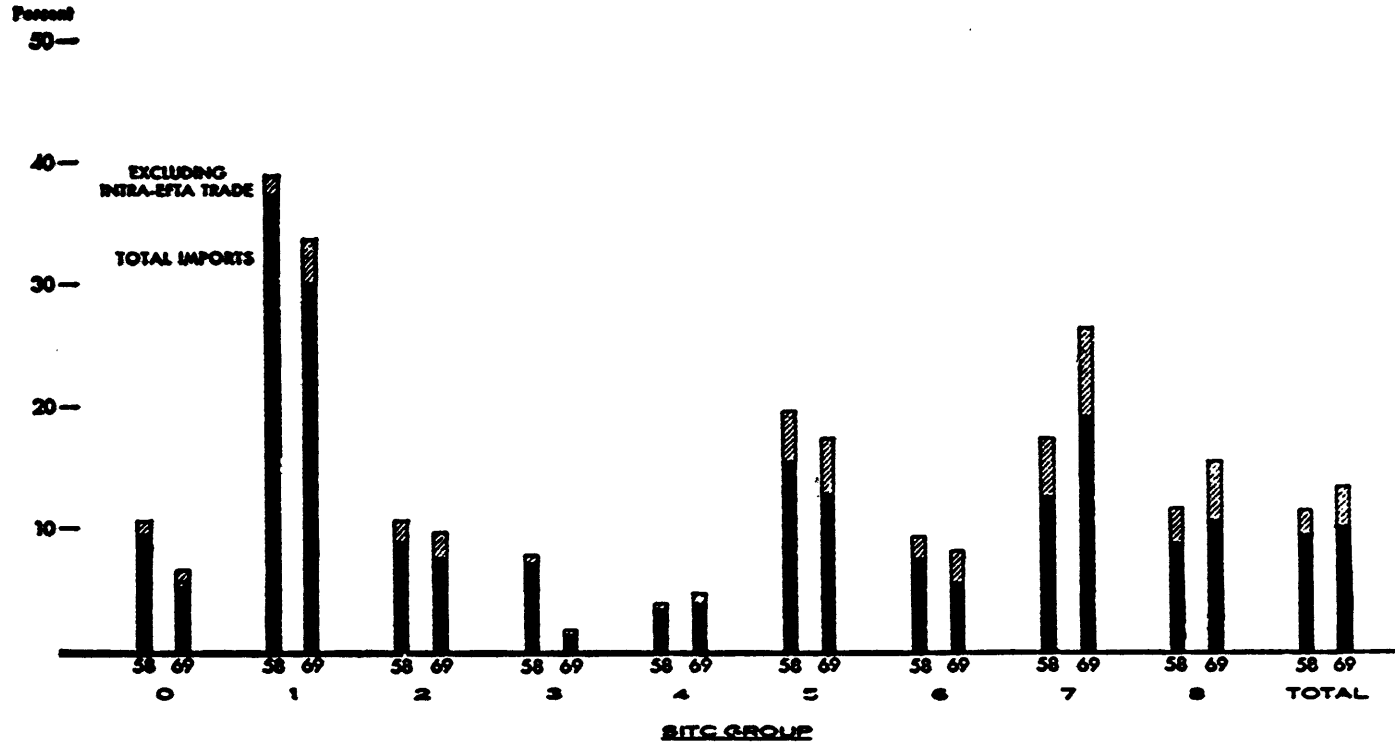
US SHARE OF EC IMPORTS, BY MAJOR COMMODITY GROUP: 1958 & 1969



US SHARE OF EC IMPORTS, BY COUNTRY: 1958 & 1969



US SHARE OF EFTA IMPORTS, BY MAJOR COMMODITY GROUP: 1958 & 1969



US EXPORTS OF AGRICULTURAL PRODUCTS

