## Gilbert B. Kaplan

## Statement before the U.S. Senate Committee on Finance August 3, 2017

Mr. Chairman, Ranking Member Wyden, members of the Committee. It is a great honor to be here today as the President's nominee to serve as Under Secretary of Commerce for International Trade. I first testified before this Committee in 1986, when I was the Deputy Assistant Secretary of Commerce for Import Administration, and I continue to be deeply impressed by the rigorous and careful attention this Committee gives to international trade.

In some ways I feel that I have been preparing to hold this position during my entire career. When I was fortunate enough to run Import Administration in the 1980's under President Reagan and Commerce Secretary Malcolm Baldrige, we conducted over five hundred antidumping and countervailing duty cases, including cases on agricultural products, steel products, textiles and apparel, and semiconductors.

That unit, now called Enforcement and Compliance will be one of my areas of responsibility at the International Trade Administration ("ITA") if I am confirmed.

After leaving Import Administration I have devoted myself to representing American companies and workers in a wide range of trade cases and trade policy issues. I filed and prosecuted the first successful countervailing duty (anti-subsidy) case ever against China, in 2007.

Another area of my responsibility if I am confirmed will be developing programs to build-up the international competitiveness of the manufacturing base in the United States, within the Industry and Analysis unit of ITA. In that regard I was the founder of The Conference on the Renaissance of American Manufacturing. I was also the co-founder of the Manufacturing Policy Initiative ("MPI") at Indiana University School of Public and Environmental Affairs, the first and only university program in the country focusing on what public policy steps should be taken to revitalize U.S. manufacturing.

Finally, I will be working extensively to promote American exports and break down trade barriers through the Global Markets and U.S. and Foreign Commercial Service unit at Commerce. In that regard while I was at Commerce I was one of the key negotiators of the U.S.-Japan Agreement on Trade in Semiconductors and later enforced the terms of that agreement. That was one of the most successful agreements ever in opening a foreign market, particularly a very difficult foreign market to open.

Within the Global Markets unit at Commerce, we will also be focusing on bringing foreign investment to the United States, to help rebuild our manufacturing base and create goodpaying jobs.

In addition, there are several over-arching themes I want to focus on if I am confirmed: making sure the whole world is open to U.S. digital trade, ensuring U.S. intellectual property is protected everywhere in the world, and ensuring that small and medium-sized enterprises can benefit from global trade.

There is an enormous amount of work to be done. We need to level the playing field, increase exports, and revitalize industry. This will entail vigorous trade law enforcement, including self-initiation of cases, and vigorous negotiation of trade agreements.

All while making sure we do no harm, to U.S. consumers and to the many companies, workers, farmers and ranchers who benefit so much from trade.

If I am confirmed I look forward to working for a man who is already making a big difference in these areas. That is Secretary Wilbur Ross. I would like to thank Secretary Ross for the confidence he has shown in me by supporting me for this role.

In closing I would like to tell a very brief story about my family. My father and mother arrived in this country in 1946 after surviving the Holocaust. They arrived on a boat called the *Ernie Pyle*. When they docked in New York, my father had seven dollars in his pocket, which he had won playing cards on the boat.

I think my parents would be truly amazed if they could be here today for this hearing, amazed at the greatness of this country, and at the graciousness of all the people who have worked with me in moving this appointment forward.

Chairman Hatch, Ranking Member Wyden, and members of the Committee, thank you for your consideration and I would be pleased to answer any questions.